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2016 honda accord coupe v6 manual

My Honda of El Cajon only comes from bad experiences from other distributors who don't respect the price they gave me. They gave me a quote out of the door and why I went and then said it was only legitimate if I got a loan from them. I walked because I thought they had no integrity. Of course, they texted me then said they could look back at the deal, but I wouldn't be back. So, when I walked into El Cajon I told them straight ahead so they knew I was doing my research. They're straight forward because they know I'm not going to play the game. I have no problem running. El Cajon gives me an affordable price. I could delight a few more and I thought they would take him down, but at that point I fried. Even with minimal backwards and forward paperwork processes and test driving still takes a few hours. Pros: Very transparent. They gave me a price out of the door with and without a lease. They lowered their prices a little because I was doing my research with other traders. I don't want to be unreasonable but want a good deal. Cons: Like all traders, they all start at a high price and you have to show you have done your research. Purchased 2017 Honda Accord LX 4dr Sedan (2.4L 4cyl CVT) on Oct 8, 2017 Metro Was initially studied and tested driving Camry, Altima, and Accord. Settled on Accord Sport as the car I wanted. Consult with 3 traders in 3 states (RI, MA, and CT). The final price is pretty competitive between the three. Pros: Great inventory. Provides a lot of useful information in deciding which car is best for buying and the best deals to held. Cons: After telling merchants I want to know every cost before driving to a distributor to close a sale, they leave a fee of \$199. I almost went to another trader, but decided it wasn't worth the time to start fresh with other traders because the price for \$199 was the same as the price in another trader. Purchased 2014 Honda Accord Sport 4dr Sedan (2.4L 4cyl CVT) on March 29, 2014 goudy honda wanted a better price. The affordable price is \$24,363. Available at Buena Park Honda. But the color is wrong. That someone has been sitting long time.IT sold real fast. Goodness: okay. But like every trader makes you one way or another. Forced to buy KARR alarm for 350 and Honda care extended the guarantee for 1495. Cons: No incoming trades. But sell trades to CARMAX and then use equity to buy a new Honda. CARMAX provides a value for the 2008 160K Honda accord lx!! \$7500. Purchased the 2013 Honda Accord EX-L 4dr Sedan (2.4L 4cyl CVT) on March 15, 2013 Anderson Honda Great experience at this dealer. No BS. Kindness: They gave me the best price. I contacted nine dealers in the area and Anderson's price was 1300 lower than the next best price. The funny thing is Anderson traded with one of the other traders to get the car in the right color outback. Cons: No Purchase 2011 Honda Accord Sdn 4dr I4 Auto PZEV EX-L on 29 Dis, 2010 Honda of Superstition Superstition Got a very good price because I was provided with quotes from other merchants and what the true value of the car was worth from doing the research. Go to edmunds.com and american express buying for great tips and prices. I worked with a fleet/internet department at first, but as soon as I said I would also see another distributor the manager had brought in. I automatically thought that I was going to be haggled and I didn't, they really wanted my business and were willing to work with me for a price that was even below what internet guys have to offer. Whatever I said I still want to go see other traders and then they carry a big gun out by introducing the owner. After some time, I bought a car with almost all options included in the price, discounts on alarms and guarantees. He is willing to do what it takes to get my loyalty. Pros: my loyalty is more important than the price of a car, at least that's how they make me feel. They know that I've done my research so they offer me the best deals by beating the competition. I felt that they let me know the truth about choice, trim level, etc. because they didn't try to sell me to a higher trim, in fact they say that for resale and features that I didn't have to go up on the way because it wasn't worth it. now who tells you that when they can make a few thousand more dollars?? So I was impressed by their honesty. Cons: not really, the staff were all very nice and friendly, but I wasn't too happy when they had to bring out managers and owners because I wanted to leave however I was glad I stayed to get a lot bought 2010 Honda Accord Sdn 4dr I4 Auto EX on March 18, 2010 Honda of Downtown Satisfactory for the most part. Cons: Nothing is major. All traders play the same BS games when it comes down to a nitty kettle. Cards are ALWAYS sorted against users no matter how much information there is. But, informed users are still smart users. Learn your FICO score backwards & before going to the trader. And, it pays to have all 3 marks (Experian, Trans Union, Equifax). Bought 2009 Honda Accord 2.4 LX-P (A5) Sedan on Nov 15, 2009 Premier Honda I bought some Toyota from Prime (formerly Clair) but this was the first time I bought from their Honda dealership. The most sticky part of the deal was my trade, as we first worked on prices for new cars. Tip: Read and Follow the advice carbuyingtips.com applications, print everything out, use a spreadsheet and make sure you realize any factory for the incentive of the trader, the true value of your trades. It took me a while to remember that these guys were not enemies but just doing their jobs, but when I used that perspective was a collaborative experience (and dared I say, fun). Make sure you know A lot about the car you want, the car you are trading and the sales process as they do! Pros: Peter Zios is a sales man and very good - advance and honest throughout the process. I almost got badly burned the day before by other traders and my initial discussion with Peter was aggressive on my part. He was a real guy, be patient and worked through a mountain of information that I brought to help me get a lot on the car. Focus on the service: after the first round of consultationS I was called by their Customer Service manager who wanted to follow up and ensure that they were doing everything they could to make me happy. Cons: It's hard to be negative, the Premier has always been my preferred distributor because they never made me feel that I was just another sale – when buying some of my first car, they would often talk me out of a premium-level vehicle I could barely afford and into something lower the price was comfortable in my budget. Bought 2009 Honda Accord Coupe EX-L V-6 5-Spd AT w/Navigation System on August 23, 2009 Mail Rapton Honda this dealer was the only one in the area to get off the MSRP when the C4C trade was involved. Traders still respect their rates giving me 3 weeks ago when all the other traders in the area raised their prices Pros: no bait and shifting like everyone else in the area who raised prices when clunker trading was involved. the trader comes at \$750 under the invoice. i know can earn around \$193xx without a clunker but this is the best deal given my condition Cons: NO Bought 2009 Honda Accord Sedan LX-P 5-Spd AT on August 20, 2009 Eskridge Honda is absolutely wonderful. This is probably the most friends Honda dealer in Oklahoma City and I've shopped on all of them. Pros: Friendly, fast, relaxed atmosphere, no stress. Cons: The receptionist seems more interested in her phone conversations than helping customers. He was really on the phone from the time I got there until the time I left, almost 2 hours. Bought 2009 Honda Accord Coupe EX-L 5-Spd AT on May 28, 2009 Hendrick Honda It took a while, the first two numbers they came to the table with high skies, the first was way out of the actual sticker price by 2500. The second price they want me to pay is listed on the Addendum sticker and includes a \$995 trader markup. I was praised that they also tried to get me to pay that price, but I guess there was one born every day, so they had to try to see how much they got from me. Goodness: Everyone is friendly and helpful. I had to go back the next when I saw the scuff on the bumper and the door ding, everyone stopped what they were doing and walked me around everyone at the dealership to help me out. It's shaking! Ugliness: The caretaker man who conducted the negotiations was one of cheezy, slightly obnoxious men. But other than that, it's not great at ugliness. 2008 Honda Accord Coupe EX EX Purchase MT on August 20, 2008 Lute Riley Honda We went to 4 merchants and settled one. In most cases, there is always a dance around the price. They will not give us a fixed price or a fixed trade value. They always ask. what you want to spend or how much you want to trade you or how much you can pay a month. We just got up and left out of two traders because of the jacked around. At first, it was the same at Lute Riley, but the salesman became our advocate and put the numbers together and delivered the whole package to us for our consideration (a far better job than sales managers do)He also got them to add wheel locks, dick liners, pinstripe & Mudguard at no additional cost Pros: Saleslady and financial officer Cons: Do the usual dance price as another trader who won't tell you what they'll offer for your trade and detailed price (basic plus additional items) unless you want to pay MSRP plus add-on traders. We walked away from here the first time when a sales manager can only tell us the difference between trading & purchases range from 12-14 thousand dollars Bought 2008 Honda Accord Sedan EX-L 5-Spd AT w/Navigation System on Jul 25, 2008 Fox Honda Poor sales team, saleswriter Kirk Jack was rude and wouldn't hear what I saw Goodness: the internet price was ok Cons: at the time the delivery had to find my car in the parking lot after the paperwork was done, didn't get an overview of the car or optional, no follow-up calls. Kirk Jack sales wait for others at the same time. The trader makes a mistake on the VIN number and it takes over a month to correct. General Manager Matt Thomas did not offer anything for my time and problems through please by others where! Purchased 2008 Honda Accord Sedan EX-L 5-Spd AT w/ Navigation System on 28 June 2008 Showcase Honda Fairly satisfied. They didn't offer drinks or snacks until after 2 hours into the

price negotiation, although then we had to ask for a drink. I find this incredible. Pros: No Disadvantages: I felt they did a lot of our size before they started talking or showing us cars. They have us filled in customer information and asked about our financial state in the office before we got to the car or what we wanted. I find this incredible too. Purchased 2008 Honda Accord Sedan LX 5-Spd MT on May 23, 2008 Faulkner Experience is excellent at this distributor. Just 4 hours process from the first time I stepped into the dealership until I drove a new car home. The first investigation was made 6 weeks before going through Internet. Since the business was involved, the agreement was done face-to-face when I was ready to buy. Pros: A good overall deal offers the first round, the trade is involved. The exact car I wanted, trim level, indoor and outdoor colors, sat on the lot. Less than 2 miles on the odometer. Have been to the other 3 traders, no one wants to play the ball. Cons: At the time of signing a document, offered & internal finishing protection; external, etc. I know, they're just doing their job. Bought 2008 Honda Accord Coupe EX-L V-6 5-Spd AT on March 15, 2008 Honda of Turnersville Was shopping 2008 accord since Sept 2007.....finally came across a deal in November when traders walked special where they only made a penny on each deal so worked all out. Pros: Getting the car at 0.01 over an invoice. Very smooth transaction. Cons: They tried to tell me I was owed \$100 when I took my tag because the new 08 Accord V6 model had increased the DMV fee. I told them it was their responsibility to know this when the deal was drawn up and refused to pay for it. Bought 2008 Honda Accord Sedan EX-L V-6 5-Spd AT w/Navigation System on Nov 10, 2007 Markley Motors No pressure to buy, work with me to find what I want. I had to ask for things, and need to be firm, but overall a nice place with some great people. You just have to avoid landmines. Pros: Without a doubt it was our salespearies. Great guys, very helpful, but not pushy. Will be happy to work out another deal with him Cons: Sales manager, and F&I experience. Sales managers don't want (initially) respecting the incentives available at the time of delivery. That was very disappointing, but my salespers stepped in and got me agreed over the incentive. F&I Experience was the worst I've ever had. Very high pressure to buy their third-party advanced vehicle service contracts (VSC). I said not many times. He would move, but then go back to it. Finally fear my wife is enough that I repent. After reviewing the contract in more detail at home, as well as reviews I knew I had to cancel it. I went back and had cancelled it. They do, but you can tell he is not happy about it. If you feel the need to see VSC into Honda Care. There are great prices to be online, about half of what some merchants charge. Basically, do your homework first. Purchased 2016 Honda Accord EX-L V-6 w/Navigation and Honda Sensing 4dr Sedan (3.5L 6cyl 6A) on May 5, 2016 Coral Springs Honda I am generally satisfied. I negotiated the price by email with an internet manager and no gimmicks. Just a straightforward deal. What I don't like is the funding process. Pros: Internet managers are a pleasure to deal with. He gave me the floor price exactly what I paid. Cons: I don't like the process The first offer was 4.74 per cent which was the way above the lending rate I got with my bank. I had to ask for an advertised 1.9 per cent. Purchased 2013 Honda Accord EX-L 4dr Sedan (2.4L 4cyl CVT) on May 17, 2013 River Oaks Honda I suggested Stanley. He was a great salespear. Pros: I'll pay cash but they show that I can get \$750 off if I fund and pay it in a month. Stanley is a good saleswalk with Cons: They have several pro packages that include wheel locks and cargo mats. No I need but they're there at a cost of \$500... for the \$100 and \$60 key mats. I'll walk on it but they find me \$750 off by using funding. Ok, fine. Then when I bought the car, the wheel lock didn't even and I needed to come back. Like WTF? Why it's not negotiable but it's not even in the first place. Purchased 2011 Honda Accord Sdn 4dr I4 Auto PZEV EX on August 2, 2011 Honda Dealt Herson with internet department of various Honda dealerships - easy to compare prices. I explained I just wanted to be contacted via email, but a salespearies called NON STOP. Benefits: Convenient location. Cons: The finance department tried to give me a very high interest rate (5.4% instead of a 0.9% special for qualified buyers) interest rates because I got a good deal on the car. I threatened to walk out and they were obliged to give me 0.9%. Bought 2010 Honda Accord Sdn 4dr I4 Auto EX-L on May 15, 2010 McGee They were a bunch of liars there but I thought I might have walked out of the place with a okay deal. Pros: No Disadvantages: They lie a lot. They cheat you with prices on their website and the different classified ads they've posted on different online sites, and then they tell you a completely different story when you're going to pay for a car... So you end up paying more than the price listed on the website. Bought 2008 Honda Accord Sedan LX-P 5-Spd AT on Feb 28, 2010 Ed Voyles Honda Was Quite satisfied that we got a good deal. They beat the lowest internet quotes I got by \$100, and we're happy with that. Some other traders are unwilling to go that low. Goodness: Pretty friendly, not wasting our time. Let us drive the car home for a \$1500 down payment, and return the next day to pay the rest. Apparently most traders at GA make you sign this, but not all. Bought 2009 Honda Accord Sedan LX 5-Spd AT on Sep 1, 2009 Metro Honda This is cash for a clunker deal. I love the people. pretty straight. The last day of the clunker for them and me. So it's fast in pointing out prices. They wanted a piece of my rebate. I let them have some. Basically I want 1000 through my best internet price. BTW Kelly Book is a joke. My car is worth 1000 at most. Pros: It's easy to work with. They have several w/internet computers to play during waiting times, but the PC is slow. They gave me an extra set of keys for another car with Bogo's deal? Ugliness: Wait a long time. I was there for 6 hours. Maybe for climbers. Forced to wait 3 hours for a loan man. I was hungry and impatient and I ended up buying advanced waranti w/ 1% DC bate on loan rates. They forgot the floor mats. They forgot to unlock the sound system. I need to go there again. Purchased the 2009 Honda Accord Coupe EX-L 5-Spd AT on August 22, 2009 Honda Start Northwest with this dealer first. Tavern many distributors in the area and they beat their respective offers. Forward an email to any distributor who needs proof of price. That's why you contact strictly via email in advance, that way everything will all be in writing. There are no words of mouth etc. I will consider shopping here again after running my Accord to the ground for the next 10-15 years and would recommend this distributor to others that I know. Ask Joan's sales partner if you need to. Benefits: 1.) Outstanding staff. 2.) Their staff are very polite, kept in touch and called/email me every 2 days or less. 3.) I don't have to use the procedure let me talk to your manager. He did it for my own for nothing I asked for. 4.) The only distributor I have ever goen through where they don't force you to buy a car at the scene!!! Cons: 1.) None. 2.) Zero. 3.) Tone. 4.) Zilch. 5.) This is not an exinterestation, I am serious here. Bought 2009 Honda Accord Sedan EX-L V-6 5-Spd AT on 23 June 2009 Wolfchase Honda Internet sales manager and sales assistant was excellent. All demands are handled in a fast manner before the final sale. Pros: Polite. Respect. Cons: It takes too long to get a deal done before the store closes. Not sure it is one of the tricks to sell cars or real misunderstandings when the general manager agrees to the price with different interpretations on the sales term later when checking. Almost out of the door without closing the deal. Bought 2009 Honda Accord Sedan EX-L V-6 5-Spd AT on Dec 27, 2008 Ken Garff Honda I started by getting costco prices for Accord with the trim level I wanted, the next level went up and the next level down. Starting with a Costco price I then called and visited some traders, in a row putting prices lower as they competed against each other at a price. At each trader I looked upwards of this trim level in various colors and expressed interest in the combination they didn't have, telling them they needed to make price concessions to sell me different colors. In the end I was able to buy the exact color I wanted in the style I wanted. Pros: Lower pressure than other traders. Better price than other traders. Cons: Financial managers are trying to deal with a \$300 anti-theft registration fee. He also made light attempts to persuade me to buy an extended guarantee. He issued an anti-theft registration fee when I questioned him. I hate their attempts to charge this fee. They are, like other Honda dealers I work with, can't offer me discounts for accessories, such as mud flaps and side molds. Bought 2008 Honda Accord Sedan LX-P 5-Spd AT on 30 Jul 2008 Lute Riley Honda We went to 4 merchants and guessed one. In most cases, there is always a dance around the price. They will not give us a fixed price or a fixed trade value. They always ask. what you want to spend or how much you for your trades or how much you can pay a month. We just got up and left out of two traders because of the jacked around. At first, it was the same at Lute Riley, but the salesman became our advocate and put the numbers together and delivered the whole package to us for our consideration (a far better job than sales managers do)He also got them to add wheel locks, dick liners, pinstripe & Mudguard at no additional cost Pros: Saleslady and financial officer Cons: Do the usual dance price as another trader who won't tell you what they'll offer for your trade and detailed price (basic plus additional items) unless you want to pay MSRP plus add-on traders. We walked away from here the first time when a sales manager can only tell us the difference between trading & the purchase is from 12-14 thousand dollars Bought 2008 Honda Accord Sedan EX-L 5-Spd AT w/Navigation System on Jul 25, 2008 David McDavid Honda of Frisco TThey very friendly. I've done all the research so I know what I want to pay. Only after we had the final price did I tell them what I was putting so I had my payment where I wanted them. Overall, it was a pleasant experience. Pros: Not chanting or talking to me because I'm a woman. I've never felt stressed out by my salesman or anyone else. Everything is handled with grieving and fast. They had the car I wanted in a lot, ready to drive home. Cons: My experience reveals none. Purchased 2008 Honda Accord Sedan LX 5-Spd AT on 25 June 2008 Roush Honda Was Very Satisfied with Roush. The best customer service in the car industry as a whole. This is my wife's 4th car and I have bought it from them. Pros: The Kehorbaan Program (10 yr / 100,000 mile warranties) Employees are very friendly all the way throughout the organization. Issues with cars are always fixed quickly and without pushing back. Free rental cars are always provided with every Disadvantage: N/A Purchased Honda Accord Coupe EX-L V-6 5-Spd AT on May 2, 2008 Faulkner Experience is excellent at this distributor. Just 4 hours process from the first time I stepped into the dealership until I drove a new car home. The first investigation was made 6 weeks before going through internet sales. Since the business was involved, the agreement was done face-to-face when I was ready to buy. Pros: A good overall deal offers the first round, the trade is involved. The exact car I wanted, trim level, indoor and outdoor colors, sat on the lot. Less than 2 miles on the odometer. Have 3 other traders, no one wants to play the ball. Cons: At the time of signing documents, offered warranties, internal finishing protection & external, etc. I know, they're just doing their job. Purchased 2008 Honda Accord Coupe EX-L V-6 5-Spd AT on 15 March 2008 Buena Park Honda Good experience. Will definitely buy other vehicles from them. Pros: I negotiate by phone and they are stuck to their word/price when I showed up. Cons: I went around the time of the closure and it took them about 40 minutes to get the car out of the back as it sorted in pretty deep. Not their fault though. Purchased 2007 Honda Accord Sedan SE V-6 5-Spd AT on 20 Oct 2006 2006

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