
Financial services organisation saves thousands in overbilling

Background:

The client is a regulated financial organisation with over 10 Billion pounds in assets under management. They needed three large web apps tested. These apps were core to their business and had to be tested in a single block of time to meet a pressing deadline.

Traditional providers had quoted in the region of ten man-days for testing plus another three for reporting.

Our approach:

Experience has taught us there is no way to predict exactly how secure an app is until you are actually testing it. So rather than waste the client's time on a time consuming 'scoping' exercise, we estimated 10 days based on our experience of testing similar apps.

As testing got underway, our findings were reported in real-time to the client via the portal. Meaning the client's money was being spent on finding issues, not drafting reports.

After several rounds of testing, we realised the apps were already quite secure and we were able to finish in eight days, which was five days ahead of what the other providers had quoted.

Outcome:

A traditional provider, would have stretched the work to fill the days they had quoted. With OnSecurity however, the client was able to keep the remaining hours and use them on a project they had originally earmarked for next year's budget helping them beat their information security programme targets.

In total the client saved over £5,000 and OnSecurity is in the process of taking over pen-testing work from their current provider.

About OnSecurity:

OnSecurity replaces the overhead of traditional penetration testing firms with a simple online interface.

This puts the client back in the driving seat, allowing you to schedule tests as and when they need them.

Now you can work flexibly with quality assured pen-testers for a fraction of the usual cost.

Saving money:

- No cancellation fees means tests can be scheduled flexibly.
- Instantly print technical reports at no extra cost.
- Avoid inflated day rates by booking experts by the hour.

Book a demo today:



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