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for your business. For example, a cost would be the cost of goods or the preparation of services, equipment and rental space. An available resource should help support the distribution of these goods or services. It may be a local business or store owner who can provide used equipment in exchange for a percentage of the store's profit and the promotion of the sponsoring business. Shop for a place to rent. Local flea markets usually operate daily and provide tools and affordable pre-sectioned space, in different sizes, in a market style fashion. The rental amounts will vary depending on the size of the stand. While shopping for a booth, observe potential competitors in the flea market as well as the potential flow of foot traffic in the market. Ask management about how a flea market tenants can participate in promoting their business inside the flea market. See if the managing office offers assistance in advertising the collective companies there. Think are the types of consumers that the business will serve. Survey the typical flea market customer. After picking your perfect spot, go to the stores with the best sales results and talk to some of their customers. This will help you discover the most marketable products or services and determine the optimal strategy to promote your business to a similar market. Select the goods or services you might want to provide. You may want to invest in a computer with Internet service, a small cash register, credit card machine and display cases for your goods to properly maintain inventory. You may also be required to secure your own property after the opening hours of the flea market. You will need to build or install a gate or door with lock and key entry. Another approach is to provide consumer services that are usually offered in flea markets, such as a photo studio or These operations have no marketable stock to secure or or Although you still have to secure your equipment, it is not necessary to have a computer, cash register or credit card machine to process the sale. Service companies usually offer fixed fees for the services offered to their customers, thus, patrons are prepared to pay their balances, after the completion of the service, by cash or check. If you do not choose to use a cash register, buy a locked portable cash drawer. For journaling you can keep a simple notebook to register customers names and keep track of sales on all service transactions. Prepare for opening day by designing some grand opening fliers to distribute both locally and within the flea market. Mark sales and discounts for your new customers, and throw in a small gift to entice them to return. Tip When determining what goods or services you will provide, it can be helpful to keep things simple in a flea market environment, but be sure to be well stocked. Alerts Accepting credit cards can be expensive for a business, but it's a convenience for your consumers; seller is required to pay monthly service and transaction fees. Flea markets have a large open space that is divided into smaller spaces. Each space is rented out per day. These spaces are \$10 and up depending on the size. The flea market owner makes money by renting out these spaces and the tenants make money selling their goods. If the flea market is in a good location and is in an area that relies on buying used and cheap items to survive, the flea market will be successful. Flea markets also operate strictly with cash. Suppliers make arrangements to rent out a space or a number of spaces depending on how much goods they have to sell. They price all their items, but they will often accept less if offered. These vendors are either selling their own used items or they have purchased items to sell at a low cost. They mark the cost and sell items to customers for a profit. Having many suppliers in one place makes it more desirable for customers. You can expect flea markets to experience lots of foot traffic that makes it more profitable to see your yard sales items at the flea market then to hold a flea market in your driveway. Flea markets also reserve a certain number of spaces for food suppliers. As customers take their time visiting all the vendors they get hungry. The food vendors are there to provide sausages, nachos and cheese, ice cream and more. There are also some spaces for small farms to use to sell their products. By providing food suppliers, flea markets can keep customers there longer so they make more purchases. If there was no food, customers would have to leave to find a meal and then they not coming back. You'll find everything from carefully used clothes for savvy fashionistas to an extensive collection of arcade games for nostalgia nostalgia on this family-owned, Madison-based market located on Highway 72. Open all year round on Saturdays and Sundays. Limestone Flea Market has been a weekend stomping ground for thrifty shoppers since 1980. Explore this ancient adventure land on the Old Seward Highway in Anchorage on Mondays through Fridays all year round for sparse finds ranging from power tools and refurbished electronics to home furnishings and furniture. With the store's wide selection of items before the 70s, such as vinyl records and bygone Barbie doll clothes, you might even be able to fill the holes in your own hobby collection. Shoppers are spoiled for choice at this outdoor flea market located in Tempe on North McClintock Drive. Although Thieves Market is only open on the first Saturday of the month between October and April, the wait is well worth it for the fall and winter access you get to rare vintage items, including furniture, clothing and accessories for home and garden. Related: 10 Treasure-Hunting Tips from an Experienced Shopper More Than a Flea Market, Antique Valley is a must-see attraction for Arkansans. Held at the Conway Expo Center two days each January, the \$5 admission fee gives visitors access to over 200 vending booths brimming with items from the 1950s and earlier, with goods ranging from old toys to wartime relics. On the second Sunday of each month, over 20,000 shoppers pay a \$9 entry fee to browse the 2,500 stalls at Rose Bowl Stadium for one of the most famous flea markets in the country. The 50-year-old event has offered such curiosities as old rocking chairs and kooky watches for decades. Do you worship all the vintage? He on over to this market on Spaulding Street, named after the Colorado town where it operates. Open seven days a week, the venue welcomes a whopping 175 vendors with a rotating selection of cheap items, including furniture, furnishings, clothing and antiques. You had best empty the car trunk before heading to this shopper's paradise on Danbury Road in New Milford, in operation since 1976. Given the flea market's diverse inventory of new and used goods, ranging from jewelry to farm signs, it's unlikely to go home empty-handed, as long as you visit during office hours on Sundays from April to mid-December and pay the \$2 entry fee. Prices are low and the food is stellar at this indoor/outdoor Delaware flea market. Open all week, with Amish-run food stalls on weekends, the Spences have been going strong for more than 75 years. One of four Renninger's sites in the country, this ancient center, farmer, flea market off Highway 441 is located on a scenic 117 acre plot of land in Mount Dora. When you are done soaking in the surroundings, enter one of the two buildings in place on Friday, Saturday or Sunday to scoop up antiques, clothing or produce, or to attend one of the antique shows, garden parties, or special events. Atlanta's nickname for Hotlanta may refer to the scorching summer temperatures but it applies just as well to fire-selling prices at this local flea market. Opening the second weekend of each month at the Atlanta Expo Center, the site dubbed America's Favorite Treasure Hunt attracts locals with its selection of heirlooms and cultural mementoes from around the world. Located on Salt Lake Boulevard in Honolulu, Hawaii's largest outdoor flea market boasts 400 stalls packed with imported goods and made-in-Hawaii art and food. If you plan to shop or snack, head to the main market on Saturdays and Sundays. Collectors hoping to trade items they no longer need for those they want can attend swap meetings held on Wednesdays, Saturdays and Sundays. Snag an enviable antique or artwork, pick up fresh produce, or tuck into a sweet treat. For a single-coin entrance fee, you can buy and eat everything at this flea market held every other weekend from June to October on Portneuf Road in Pocatello. Sleep is overrated for shoppers who stay up late for this 43-year-old all-night flea market to host a weekend every August at the DuPage County Fairgrounds in Wheaton. A fee of \$9 gives you access to the market's almost endless range of clothing, toys, electronics, memorabilia and fair food, along with must-see guests including actors and musicians. Indiana's Amish Country is known for lush land, quaint inns and the unbeatable offerings that can be taken at this local auction and flea market on South Van Buren Street in Shipshewana. Open every Tuesday and Wednesday from May to September, the market has an enticing variety of items, from wooden crafts to plants, while the auction will tempt you to make an offer of fine glass, ceramics or architectural salvage. Fall is a time for leaf peeping, pumpkin picking, and surfing in the September flea market at Yoder's Farm on V Avenue in Wellman. Built over 60 years ago by John Yoder, the farm's current owner, along with his father, the place is repurposed as The Barn asks for an entrance fee of \$5 and boasts a selection of furniture, jewelry, ceramics and a brick oven that provides a steady supply of tube-hot pizza. Hungry yet? Motivated by the excitement of a bargain, over 75,000 shoppers descended on this Highland flea market in spring and fall. If you want to see want to attract them, turn off one of over 500 vending stalls overflowing with household items including furnishings, books, toys and tools. Old-stuff buffs make a beeline for this outdoor market held four times a year at Louisville's dazzling Waterfront Plaza to fill their shopping bags with old records, repurposed goods and recycled goods. As congested as your arms can be at the end of the day, don't leave without grabbing a bite or sipping a Kentucky bourbon or craft beer on one of many food trucks and Booths. For a no-guilt shopping spree, splurge on a selection of highlighted-down collectibles and art on offer at this cluster of antique shops on North Range Avenue in downtown Denham Springs. Drive in for the Denham Spring Spring Festival in April, and you'll find over 150 stalls selling precious items from arts to crafts, mouthwatering jambalaya and funnel cakes and kneeling live music. Flea markets are a family affair for the ancient aficionados who run this market held on Hunnewell Lane in Woolwich, founded in 1977 by Norma Hunnewell who sent it to her daughter, Gena, in 2013. Mid-coastal Maine's largest flea market is open to customers from May to October and carries items ranging from barbecues to woven baskets. A shop seeker's dream destination, Patapsco Flea Market claims to have the cheapest prices in town on items ranging from clothing and accessories to toys and games. Best of all, you can visit at any time of the year: the 230,000-square-foot market is held every Saturday and Sunday at Patapsco Ave in Baltimore. Bargain hunters have been stalking this outdoor antique show on Brimfield's Main Street for nearly 70 years for the best in classic furniture, jewelry, luggage and more. Consisting of 23 fields running a mile long in total, the largest outdoor antique show in the country is open three times a year in spring, autumn and summer, when it is visited by about 50,000 visitors and over 5,000 retailers. Stretching for 200 miles along Highway 12, this garage sale track held on the second weekend of every August since 2003 is the longest—and one of the longest-running-garage sales in Michigan. Along the way, buyers can lay their hands on fresh produce and homemade jams, as well as a variety of used souvenirs, from fine furniture to attractive table toppers. Related: 11 reasons to always stop at the Garage Sales Walk down memory lane and pick up cherished memories on the road at this ancient show and flea market known for its handmade and repurposed goods, architectural salvage, and mouthwatering fair food. Heading south on Highway 49, hit the brakes as you spy the sign for this flea market located a few miles past Florence. Open six days a week year-round since 2005, one of the largest flea markets in Mississippi is working with 79 vendors to sell an enviable collection of furniture, toys and furnishings from functional to funky. Whether you're in the mood to buy or simply want to wax nostalgic about your youth, pause at this flea market on Elm Street in Ozark to spend a few hours enjoying the past. Open seven days a week all year round, the 26,000 square foot Camp Flea Antique Mall celebrates everything old with its eclectic collection of items ranging from 70s inspired watches. A man's junk serves as inspiration for the jewelry, furniture and other custom-made repurposed goods on offer at this flea market and fall festival with a \$35 entry-free, held every October at the Dawson County Fairgrounds in Glendive. While adults are busy shopping, the little ones can let off steam on a free hayride or play in the corn sandbox. Carnival delights meet flea market bargains at this outdoor night bazaar held every June on River Road Drive in Waterloo, complete with a vintage Ferris wheel, hot air balloons, live music and 100 vendors selling everything from artwork to furniture. Cap off your evening under the stars by warming your hands off the solstice bonfire. What better way to kick off the summer? Related: 10 Best Flea Markets for Cool Old Bargains Satisfy your movie and shopping addiction in a single trip to this double drive-in theater and flea market on El Rancho Drive in Sparks. Along with clothing, electronics and antiques, the market, open all year round, swap meet hosts, snack bars and live music. Budget-conscious cinema lovers can cuddle up to the drive-in, open from March to November, for new film releases at incredibly low prices. Since 1964, over a thousand shoppers have annually flooded the 20-acre grounds of this free entrance flea market on Silver Lake Road in Hollis for great grub and doggone great deals on items ranging from porcelain to artwork. Visit any Sunday after opening day in April, and you may well have a chance to meet the owners John and Jessica Prieto, the second generation of flea market owners in the Prieto family. While you won't be snooping up real gold at the Golden Nugget, you're sure to dig out other precious pieces for your home at this gold mine of a shopping destination on River Road in Lambertville. Held Wednesdays, Saturdays and Sundays since 1967, the market carries vintage valuables from Civil War tokens and pocket watch to antique furniture and mysterious memorabilia rescued from old mansions. This flea market held every Saturday on North 9th Street in Gallup is one of the largest Native American markets in the country—and a major economic driver for local Native American communities. Art admirers can pick up Native American pottery, beadwork, or stone carvings, while horse enthusiasts will find no shortage of livestock, horse thanks, or hay for their court friends. Skirt past expensive fashion on Manhattan's Madison Avenue for thrifty threads at stake at this Brooklyn-based flea market held between April and October on Saturdays and Sundays in Dumbo. Not a fashionista? Brooklyn Flea, founded in April 2008 by Jonathan Butler and Eric Demby, also attracts hundreds of top furniture, antique, jewelry and food vendors that cater to all styles and tastes. Related: 11 things never to buy secondhand on the historic on Blue Ridge Road in Raleigh, you don't need a mountain of cash to shop at this flea market. Since 1971, 2.4 million hard-bargain visitors annually make the trip to the store open every weekend except in October for offers on such items as furniture, jewelry and antiques. Related: 10 Ways to Rated Big on a Yard Sale You Can't Beat the Variety-or Prices-at the largest flea market in North Dakota, located at the North Dakota State Fair Center in Minot. Visit on Saturdays or Sundays, except between mid-May and September, to snap up what odds and stop catching your eye, whether it's a handmade bench for your empty foyer or a vinyl record from your favorite grunge band as a teenager. With a \$3 entry fee, and a wide selection of goods, from jewelry to table lamps, budget-savvy simply can't afford not to attend this 40-year-old antique show and flea market held nine times each year at the Clark County Fairgrounds in Springfield. Twice a year, in May and September, the event's organizers pull out all the stops for a ten-dollar extravaganza that is even bigger and better, drawing 20,000 customers and 2,000 vendors. Every Saturday, the quiet town of Guthrie turns into a bustling neighborhood as shoppers of all budgets descend on South Division Street for this free entrance flea market. The outdoor market is a feast for the eyes, with everything from DVDs and renovated furniture to chickens and barn antiques. In search of a custom-made gift for a birthday, wedding or anniversary in the Portland area? Skip a trip to the mall for a walk to this monthly market held on the last Sunday of the month. The perfect gift for the special someone can undoubtedly be found among the inventory of handmade wallets, candles, clothes, fragrances and furnishings sold by over 40 artists and vintage curators in attendance. Scintillating sights and fragrances bombard you as they stroll through the doors of Pennsylvania's largest indoor farmers and flea market, boasting over 150 market stands selling everything from cosmetics to cell phone accessories, and over 30 food stands doling out munchies like fried chicken and kimchi. Open every Saturday on East Harrisburg Pike in Middletown, the market also has several outdoor stalls that allow soaking in the sun when shopping. Now in its 54th year of operation, Rhode Island's oldest ever-operating flea market is as much a city tradition as it is a shopping destination. Selling everything from handicrafts to nautical antiques, the outdoor market is held Sundays on Old Post Road in Charlestown from the last Sunday of April to Columbus Day, and then Saturdays, Sundays and Holiday Mondays begin on Memorial Day. This family-run flea market has been in the Hudson family for three generations, starting with Jack Hudson in 1975. Today the covered, outdoor market located Highway 17 in Surfside Beach boasts 7,000 square feet of shopping space full of antiques, golf gear, jewelry, tools and other trinkets. The doors are open six days a week from June to August, four days a week in April, May and September, and three days a week in the remaining months. Do you have a longing to experience life in the Old West? Open seven days a week, this trailblazing flea market held on Egan Avenue North in Madison for over 20 years boasts saddles, western thanks, cowboy boots, old coins and other relics that are sure to satisfy your nostalgia. The world's longest yard sale, this market is held annually in August spanning over 690 miles along Highway 127 from Addison, Michigan in the north to Chattanooga, Tennessee to the south and crossing six states in total, including Michigan, Ohio, Kentucky, Tennessee, Georgia and Alabama. But as scenic as the drive along the way can be, its true treasures can be found at the 2,200 vendor stalls that are along the way, attracting passers-by with everything from domestic beadwork to a dollar fashion. The covered walkways at this outdoor flea market along Highway 290 in Austin shelter buyers and sellers alike from texas heat and make sure it stays open Saturdays and Sundays, rain or shine. Motorheads go crazy for the market's collection of auto accessories, tires and tools, while antique addicts can't get enough of crafts and collectibles. Befitting an event in the so-called Live Music Capital of the World, there are amazing songs to bob to when shopping. Saunter down to this no-admission flea market on South Rio Grande Street in downtown Salt Lake City on the second Sunday of each month (or the first Sunday in May) to stock up on vintage bargains from old typewriters to toy cars. When you're done shopping, groove out to live music or chomp down on good eats at one of several on-site food trucks. Outdoor enthusiasts wander to this 40-year-old flea market on Waterbury's Bolton Road every Saturday and Sunday from late April to October for stunning views of Camel's Hump, Vermont's third-highest mountain. But for shop seekers and foodies, the attraction is the eclectic inventory of rustic furniture, furnishings and books, and the concession stands, churning out guilty pleasures like burgers, french fries and ice cream. It's easy to get lost in the awe-inspiring art and artifacts on display at this bazaar on Ladysmith Road in Ruther Glen, consisting of a 100-acre flea market and a whopping 67,000 square feet of indoor shopping. But bring a friend and a shopping list on any Saturday and Sunday all year round, and you're sure to tick off every item, from fine jewelry and antiques to toys and clothes—as well, with your wallet still on pace. Nudge your way past the packs of shoppers at the elbow-room-only Pike Place Market this less crowded and cheaper market with more variety, which is kept held Evanston Avenue North, Seattle. Open on Sundays all year round since 1990, the European-style street market is lined with over 200 vendors selling specialty foods and eclectic goods you won't find anywhere else, from property sales to trinkets and globally imported goods to rarely seen art and fashion. You don't have to wait for West Virginia's state fair, held annually in August, to participate in food and fun. Head to the State Fairgrounds in Fairlea on a Tuesday or Saturday of the year to binge on bargain items and concessions. Two gigantic three-day flea markets, held in the spring and autumn, expand the usual inventory of antiques, collectibles, handicrafts from over 200 suppliers. Every Sunday from April to October, except on Labor Day weekend, head to this flea market at the Antigo-Langlade County Fairgrounds in Shawano for a steal on jewelry, sports memorabilia, luggage and more from over 150 vendors. The market's no knockoffs sales policy ensures that every item you buy at Shawano is the real thing. Although it also serves as a guest ranch and a wedding venue, this barn located four miles from Sheridan is best known by economic Wyomingites as the site of a creative sale held annually on a Saturday in September. In operation since 2011, the 7,000-square-foot market, owned by Brian and Shelley Kinnison and affectionately named Darling, houses hundreds of truly darling trinkets for home and garden, from jewelry to furniture, from over 75 hand-picked vendors. You never know what treasures await you at your local flea market. All aspects of life look different in 2020—and that includes Black Friday shopping. Major retailers already offer seasonal deals and promotions in their online stores, so you can stock up on gifts for friends, family, and maybe even yourself. Yourself.

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