

How to Co-create an Abundant World

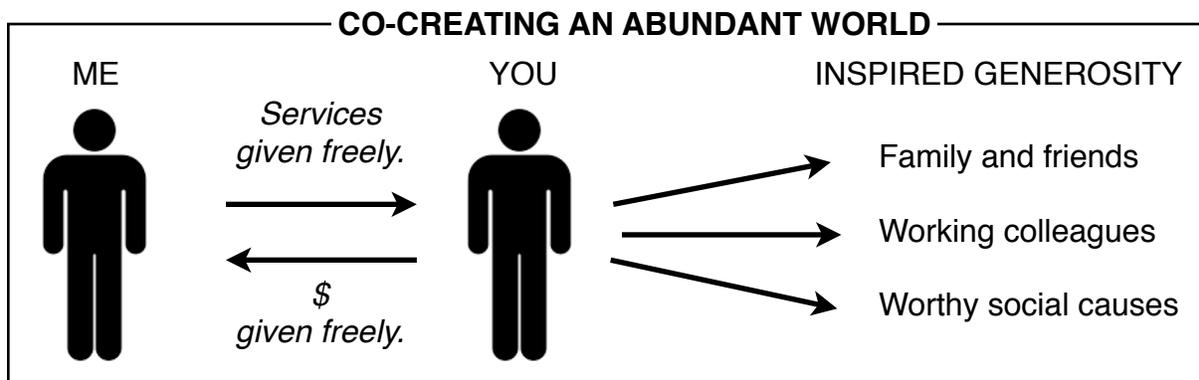
by Will Wilkinson

We humans are generous by nature. Yet, somehow, modern society is characterized by extremes of poverty and wealth, with both rich and poor burdened by a scarcity attitude that drives them to get and keep, rather than create and share.

In 1982, I opened a downtown office in Victoria, BC, Canada and began offering a range of professional services. I never charged fees. I welcomed contributions. All of us gave freely. I worked there full time for six years and we never had any money problems.

I call this the Gift Exchange System (G.E.S.). Here's how it works.

1. I don't attach fees to my services, other than making suggestions.
2. I discuss what potential clients need and we determine if/how to proceed.
3. At the end of each month I supply a detailed invoice for services rendered and the client makes their payment by check or visa. I suggest a \$ range, but no one is limited by those suggestions. Some may give less, which is fine. Some may give more, if they have plenty to share (which helps cover those who give less). It all works out.



I've been asked if people can take advantage of the system. I always answer "No," because those who pay less than they feel they should don't value what they are receiving and don't continue. This kind of self-selection means that I always work with generous, honest people. I've done this enough to know that the number doesn't really matter. What matters is personal integrity and honoring what's right inside oneself.

Feel free to print out this sheet and share with others; I'd certainly like to help grow a new economy based on this simple principle. Anyone who'd like to dialogue with me about this can contact me at:

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