



Lisa Zimmer Essential Oils Biz Tips

Mentor Checklist

Property of Lisa Zimmer Essential Oils Biz Tips...Join us on facebook for more free tips! Use & enjoy with your teams.

YOUR STATUS

GOALS :

- Have you met your goals? Y / N
- What rank do you want to be now?

RANK :

- What rank are you today in the system?
- What volume do you need to rank up?
- Have you enrolled one person with 100 PV (to earn Empowerment Bonus this month)?

POWER OF 3 :

- Do you have 3 people on your front line that ordered 100 PV in LRP?
- Do you have 600 OV for you and front line?
- Did you spend 125 PV by the 15th in LRP?
- Do you have 100+ PV in your LRP cart?

SELF DEVELOPMENT

- What books/training videos are you following?
- Who do you follow on FB to learn more?
- What is holding you back from becoming the leader you want to be?

TAKING ACTION

ENROLLMENTS :

- How many do you have this month?
- Have you... added them to Facebook & tagged them in posts to guide them along or email them this info if not on fb?
 1. I have my oils, now what + recipes
 2. How to make roller, spray, veggie cap, fill diffuser
 3. How, Why & What to order next...all things LRP
- Have you...given them goodie bag; reviewed "I Have my Oils Now What + Recipes" by phone or in person; helped them set up LRP; and invited them to workshop?
- Let's discuss placements & structuring for them

CURRENT MEMBERS :

- Did their orders process (credit cards)?
- If they ordered, was it LRP? If not, contact them.
- Checked on them in the last 30-60 days?
- Answered/commented on FB ?'s/posts?

INCOME PRODUCING :

- How many classes do you have scheduled?
- Are you marketing yourself? (Public FB posts; networking opportunities; vendor events; public speaking, joined social & business clubs, active in community)
- Asked Enrollments/Members to host a class?
- Who on your team is a potential sharer/builder?
- Brainstorm incentives to reach your goals.