

# AUTOMATE Your Small Business





# **Email Marketing Automation**

Automate your email campaigns based on customer behavior, such as abandoned cart emails, welcome sequences, or re-engagement campaigns.

#### What is the advantage?

Email marketing automation increases efficiency by automatically sending targeted messages to customers based on their actions or lifecycle stage, improving engagement and conversion rates. Many customer management services provide these already or allow with a small upgrade.

# Social Media Scheduling

Use tools like Buffer or Hootsuite to automate your social media posts, ensuring consistent content delivery.

#### What is the advantage?

Scheduling your social media saves time and ensures a consistent online presence by scheduling posts in advance, allowing for better content planning and audience engagement.



# Control of the contro

# **Lead Generation Chatbots**

Implement chatbots on your website to capture leads and answer FAQs in real-time.

## What is the advantage?

Enhances the lead capture process with chatbots that can engage visitors 24/7, answer queries instantly, and collect contact details for follow-up, increasing conversion rates.



# **Customer Support**

Implement an AI-driven helpdesk to automate responses to common customer inquiries.

### What is the advantage?

Increases support availability and reduces response times with AI-driven tools that can handle common queries without human intervention.

# Project Management

Use project management tools like Trello or Asana to automate task assignments and deadline reminders.

### What is the advantage?

Enhances team productivity and project oversight by automating task assignments and tracking against deadlines.





# Contract Management

Automate the creation and management of contracts using tools like DocuSign.

## What is the advantage?

Save time and reduces errors by automating contract creation, approval, and storage, ensuring all documents are easily accessible and compliant.



## Document Management

Use tools like Google Drive or Dropbox to automate document storage and sharing.

### What is the advantage?

Improves organization and accessibility of documents by using cloud-based storage solutions that automatically categorize and back up files.

# Appointment Scheduling

Use tools like Calendly to automate meeting scheduling and reduce back-and-forth emails.

### What is the advantage?

Eliminates the hassle of manual scheduling and reduces no-shows with automated reminders, making the process efficient for both the business and the customers.





# Gather Customer Feedback

Automate post-purchase surveys to gather customer feedback without manual effort.

## What is the advantage?

Gathers customer feedback effortlessly after each interaction or transaction, providing valuable insights into customer satisfaction and areas for improvement.



# Competitor Research

Use AI to identify competitors, strategies, etc.

#### What is the advantage?

Understanding who your competitors are and what services they offer can allow business owners to niche down to their best customers.

# **Customer Profiling**

Identify your target customer through customer profiling.

#### What is the advantage?

Customer profiling allows small business owners the ability to understand the needs, desires and goals of your potential customer.



# Project Proposal

# Proposal Streamlining

Using Ai Automations, create quotes or proposals instantly for customers.

## What is the advantage?

Automating quotes and proposals with AI boosts efficiency and accuracy, allowing small business owners to quickly respond to customer inquiries with personalized and error-free documents. This not only enhances customer satisfaction but also supports scalable growth and reduces operational costs.