



SECURE. PRINT. CONTROL.

The complete document output management solution trusted by Financial Services, Healthcare, Public Sector and Education institutions worldwide.

14%

of revenue is spent on document related tasks and inefficient printing practices

35%

of smartphone users and 34% of tablet users cannot print and want to

70%

of organizations have reported at least one data breach due to paper related tasks



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Platinum rated by Buyers Laboratory Inc (BLI), FollowMe provides the widest range of document output features for office and mobile printing environments. Within one solution, organizations have access to secure printing capabilities, Data Loss Prevention (DLP) for paper based processes, integrated compliance and tracking features, and a scalable business intelligence engine for enterprise wide cost control.



Head Office

Secure, cost effective document printing on any print device across the entire organization

- Maximize print security and cost savings
- Total print output control
- No restrictions on printer manufacturer



Branch Office

Enable enterprise print management capabilities at the remote or branch office location

- Print output control for distributed offices
- Centralized remote management
- No additional infrastructure



Mobile Users

Improve productivity of staff and guest users with effortless printing from any location, mobile or tablet device

- Supports any mobile phone or tablet device
- Full reporting on print usage
- No applications to install

Complete Solution

- One solution to scale the entire printing environment, including head office, branch office, mobile and guest users.
- Empowers organizations with a consistent vendor neutral solution as their document management needs change.
- Supports all major manufacturers and seamlessly integrates with most printers and multi-function printers (MFP).

Industry Compliance

- Protects Personally Identifiable Information (PII).
- Detects and prevents data breaches with Data Loss Prevention (DLP) capabilities.
- Facilitates secure confidential office and mobile printing.
- Enables audit trail to stay compliant with General Data Protection Regulation (GDPR), Sarbanes-Oxley (SOX), Gramm-Leach-Bliley Act (GLBA) and Health Insurance Portability and Accountability Act (HIPAA).

Central Management

- Controls and secures all print, copy, fax and scan activity across the entire organization.
- Enables granular control over print costs with integrated cost accounting and business intelligence engine.
- Reduces management and IT support time by improving the efficiency of the printing process and administrative tasks.

“Best printer and MFP support for embedded applet that BLI has seen among similar solutions, with a consistent look across OEM platforms”

FollowMe version 6.2,
Buyers Laboratory report



FollowMe Printing

The FollowMe Printing technology allows users to print effortlessly while roaming between floors, buildings or locations and securely release their documents for printing from any FollowMe enabled output device. This ensures printing remains confidential to the user, reducing the risk of documents left uncollected. In the event an output device is out of service, users can release their documents from the next available output device, without disrupting productivity.



Security

- Ensures users authenticate to release their documents (Using PIN codes, username and password, access badges, biometric fingerprint).
- Prevents the loss of confidential information with secure printing and function access control for copy, fax and scan workflows.
- Protects documents with optional data encryption, document watermarking and archiving.

User productivity

- Increases productivity by allowing users to print at any FollowMe enabled printer within the organization.
- Connects mobile users to print from mobile devices, using AirPrint, Google Cloud Print, Print via Email or Web upload.
- Provides automated guest printing services for visitors.
- Enables office assistants or groups of users to easily print securely on behalf of their managers or team members, without the need for manual allocation.

Cost control, print policies and reporting

- Eliminates unnecessary printing by requiring the user to be present at the print device when the pages are printing.
- Controls output costs enterprise wide with flexible print policy controls.
- Enforces print policy rules per print job type, user, department or print device.
- Provides customizable reporting tools for cost management and environmental sustainability.

"After seeing the solution in action, FollowMe was an obvious choice. Clinical staff can print effortlessly from any location, keeping patient care paramount."

Network Engineer
Craig Hospital

 **Craig Hospital**
Redefining Possible for People with Spinal Cord and Brain Injuries



HP

Ringdale is a member of the HP JetAdvantage Program and works directly with HP to deliver a class-leading FoLlowMe secure print solution for HP's wide portfolio of imaging and printing products.

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