

Advertising Sales Account Executive – Remote

**Job Description**

We are seeking Sales Executives to join our team! You will join our client acquisition team and offer social media advertising solution to new clients. We are expanding our sales force and looking to hire individuals that are self-motivated, accountable and looking to earn on their schedule.

**Responsibilities:**

Present and sell company services to new clients  
Prospect and contact potential clients  
Contact, present and pitch our services to new prospects  
Set follow-up appointments to keep prospects aware of latest market availability

**Qualifications:**

Previous experience in sales, customer service, or other related fields  
Familiarity with CRM platforms  
Ability to build rapport with clients  
Strong negotiation skills  
Deadline and detail-oriented

**Some fields that are successful here but not required:**

Sales  
Insurance  
Entrepreneurs  
Real Estate  
Mortgage  
Inside Sales

This position is commission based with no base salary.

Job Types: Full-time, Part-time, Commission

**If you are ready for a change and have what it takes to be successful, submit your resume with your phone number and I will be in touch with you.**