John Densmore, M.E.
Installation Network
Master Certified Trainer

John Densmore is a Mechanical Engineer with over 30 years' experience in professional business management in the Commercial and Residential building trades. He's a proven leader in sales and operations with strong communications and customer service skills.

Beginning his career in the late 1970's as a Commercial Sales Engineer with Statesmen Corporation in Denver, CO, he developed critical HVAC systems for the U.S. Government, US Army Depot, Cheyenne Mountain, USAFA, IBM, Storage Technology, Adolf Coors, Co and numerous others. He became an expert supplier of systems and services to the Metro Denver Renewal Project with Stearns-Rogers, ARCO, and the City of Denver. He invented the water clarification system for the Bellagio Hotel & Casino Water Display Project and has been the Project Manager for countless significant Commercial building projects throughout Las Vegas for over 13 years.

John's a proven leader in management, budget, operations, supervision, and customer relations with a track record of attracting new business to yield optimal results. His passion for improved technology is a perfect fit for S.I. and our Installation Network.

John earned a BSME from the University of Colorado in Boulder, Heat Transfer Technologies Cert. from the University of Wisconsin, Madison Campus and PONTUS certification from Alfa-Laval Thermal in Sweden. He has an active insurance broker's license, a previous real estate brokers license, and a previous General contractors license.

John and wife Connie, often visit their 2 grown children and 5 grandchildren when time allows. John loves to golf as time permits.

Becoming a part of the Strategic Innovations and Installation Network Team is an integral part of the operational training of installation technicians and Independent Contractors. This will play a huge role as the opportunities expand and the company grows. He will also be the guiding light, along with our Engineering Team, in creating our Warranty's, Installation Manuals, and Technical Guidelines.