



## Vacancy Senior Manager – Chrysalix Technologies

**Job Title:** Senior manager

**Salary:** Competitive plus share options

**Location:** London, U.K.

**Start date:** 1 Jan 2020

### About Chrysalix Technologies:

Chrysalix Technologies is an [Imperial College](#) spin-out company developing an innovative biomass fractionation process using low-cost ionic liquids. Currently, our society is heavily relying on the use of crude oil while products are discarded at the end of their lives. We want to change that, which is why we are developing novel chemical processes that enable us to live more sustainably in a clean world. Our first product is the BioFlex process that uses waste wood and agricultural by-products as well as sustainably grown biomass to produce a greener alternative to today's petrochemical industry while providing unwanted waste materials with a new purpose.

### About the Role:

We are seeking to appoint a commercially minded Senior Manager to join our international team. Chrysalix Technologies is formed of world-leading experts in solvent based technologies and the successful individual will spearhead the commercialisation of our novel chemical process which uses ionic liquids to separate components in wood biomass. This Senior Manager will play a pivotal role within the management team and experience within a similar role would be ideal.

Key responsibilities will include (but are not limited to):

- Assisting with fundraising (both through grants and equity investments)
- Presenting the company vision, mission and achievements to investors, partners and clients in the UK and internationally.
- Producing business and commercialisation plans, including financial projections
- Liaising with potential corporate partners, creating new relationships with the industry to attract new business partnerships
- Interacting with the engineering, R&D and the current management teams on company strategy
- Developing and delivering projects
- Negotiating commercial contracts, communicating with suppliers, partners and clients
- Carrying out market research

The successful candidate will have a first degree (or equivalent) in Business, Economics or a science related discipline with an accompanying MBA. Experience in working in a fast growing, start-up environment is desirable but not essential.

You will have a high level of intrinsic-motivation and the ability to effectively organise your own work and manage and develop those around you. You are proactive, flexible, cooperative and willing to take responsibility. You will have excellent communication skills across a variety of stakeholders of different technical and non-technical backgrounds. There will be some occasional travel throughout UK and Europe.

You will benefit from working in a diverse and dynamic start-up environment joining a team formed of world-leading researchers in sustainable solvent technologies and ambitious entrepreneurs. You will gain first-hand experience of growing an early-stage start-up while joining the fight for a more sustainable future.

To apply, please send your CV and cover letter motivating your suitability for this role to: [hr@chrysalixtechnologies.com](mailto:hr@chrysalixtechnologies.com)