



CLARIFICATION QUESTIONS AND ANSWERS FOR BUSINESS COACHES RFPs	
QUESTIONS FROM APPLICANTS	CORRESPONDING CLARIFICATION RESPONCES
<p>1. I would like to enquire with reference to the Request for Proposals to conduct Business Coaching Services under the Trade Programme. The RFP has indicated assessment of financial capacity through submission of audited financial statements among several requirements as one of the requirements to be met when submitting the proposal, I would like to enquire if individual consultants (those that are not affiliated to a firm) are required to submit these documents</p>	<p>The business coaching request for proposals is <u>ONLY</u> targeting individual applicants. This is not a requirement in their submissions.</p>
<p>2. I would like to ask if the business coaching has a budget ceiling.</p>	<p>At this stage the budget ceilings may not be provided. Consultants will be evaluated on the basis of technical and financial proposal competitiveness.</p>
<p>3. I would like to know financial requirements specifically for an individual coach.</p>	<p>There is no need for any financial requirements for individual business coaches. For example, audited accounts will not be required for individual consultants.</p>
<p>4. Can an individual coach use the documents of his associates?</p>	<p>These consultancies are targeting individual applicants. Usage of documents of association is not a requirement. The ToRs are very clear on what the client will assess and evaluate.</p>