

September 22, 2021

To the Board of Directors The New Path, Inc.

In planning and performing my audit of the financial statements of The New Path, Inc. as of and for the year ended December 31, 2020, in accordance with auditing standards generally accepted in the United States of America, we considered The New Path, Inc.'s internal control over financial reporting (internal control) as a basis for designing my auditing procedures for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, I do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

My consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and, therefore, there can be no assurance that all such deficiencies have been identified. I did not identify any deficiencies in internal control that I consider to be material weaknesses.

This communication is intended solely for the information and use of management, Board of Directors, and others within the organization, and is not intended to be and should not be used by anyone other than these specified parties.

Sam Brown, CPA, Inc.

Troy, Ohio

September 22, 2021

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#### P.O. Box 1027 | Troy, Ohio | 45373

September 22, 2021

To the Board of Directors The New Path, Inc.



I have audited the financial statements of The New Path, Inc. for the year ended December 31, 2020, and have issued my report thereon dated September 22, 2021. Professional standards require that I provide you with the following information related to my audit.

### My Responsibility under U.S. Generally Accepted Auditing Standards

As stated in my engagement letter dated January 6, 2021, my responsibility, as described by professional standards, is to express an opinion about whether the financial statements prepared by management with your oversight are fairly presented, in all material respects, in conformity with U.S. generally accepted accounting principles. My audit of the financial statements does not relieve you or management of your responsibilities.

### Planned Scope and Timing of the Audit

I performed the audit according to the planned scope and timing previously communicated to you in my meeting about planning matters on January 18, 2021.

### Significant Audit Findings

# Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by The New Path Inc. are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2020. I noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the financial statements was:

Management's estimate used in the allocation of functional expenses, estimated useful lives of the fixed assets, the calculation of the in-kind contributions, and inventory valuation. I evaluated the key factors and assumptions used to develop the allocation of functional expenses, estimated useful lives, calculation of in-kind contributions, and inventory valuation in determining that it is reasonable in relation to the financial statements taken as a whole.

The disclosures in the financial statements are neutral, consistent, and clear.

### Difficulties Encountered in Performing the Audit

I encountered no significant difficulties in dealing with management in performing and completing my audit.

#### Corrected and Uncorrected Misstatements

Professional standards require me to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

#### Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to my satisfaction, that could be significant to the financial statements or the auditor's report. I am pleased to report that no such disagreements arose during the course of my audit.

#### Management Representations

I have requested certain representations from management that are included in the management representation letter dated September 22, 2021.

# Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, my professional standards require the consulting accountant to check with me to determine that the consultant has all the relevant facts. To my knowledge, there were no such consultations with other accountants.

#### Other Audit Findings or Issues

I generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of my professional relationship and my responses were not a condition to my retention.

This information is intended solely for the use of the Board of Directors and management of The New Path, Inc. and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Sam Brown, CPA, Inc.

# The New Path, Inc.

# **Audited Financial Statements**

For the Years Ended December 31, 2020 and 2019

Sam Brown, CPA, Inc. Certified Public Accountant Troy, Ohio

# The New Path, Inc. Audited Financial Statements Years Ended December 31, 2020 and 2019

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### Independent Auditor's Report

To the Board of Trustees of The New Path, Inc.

I have audited the accompanying financial statements of The New Path, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statement

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The New Path, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Report on Supplementary Information

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses on page 13 - 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Sam Brown, CPA, Inc.

Troy, Ohio

September 22, 2021

# New Path, Inc. Statements of Financial Position For the Years Ended December 31, 2020 and 2019

	r-	2020	2019		
Assets					
Current Assets					
Cash	\$	254,664	\$	158,195	
Accounts Receivable		150		0	
Inventories		384,913		335,947	
Prepaid Expenses		52,032		56,501	
Endowment Fund		27,031		0	
Total Current Assets	39	718,790		550,643	
Property and Equipment					
Property and Equipment		210,405		213,821	
Total Property and Equipment	83 <del></del>	210,405	W - 10	213,821	
	·				
Total Assets	\$	929,195	\$	764,464	
Liabilities and Net Assets					
Liabilities					
Current Liabilities					
Accounts Payable	\$	10,438	\$	5,283	
Accrued Expenses		29,663		51,403	
Total Current Liabilities	<u> </u>	40,101		56,686	
Total Liabilities	-	40,101		56,686	
Net Assets					
Net Assets					
Net Assets Without Donor Restrictions		751,664		605,248	
Net Assets With Donor Restrictions		137,430		102,530	
Total Net Assets	-	889,094		707,778	
Total Liabilities and Net Assets	\$	929,195	\$	764,464	

# New Path, Inc. Statements of Activities For the Year Ended December 31, 2020

	201010000000000000000000000000000000000	hout Donor estrictions		th Donor strictions	***	Total
Revenues	107	*				
Support						
Contributions	\$	1,526,871	\$	104,896	\$	1,631,767
Sale of Donated Items		164,665		0		164,665
Fundraising		10,045		0		10,045
Total Support Revenue		1,701,581	ş <del></del>	104,896		1,806,477
Other Income						
Realized Gain (Loss) on Investments		904		0		904
Unrealized Gain (Loss) on Investments		1,093		0		1,093
Interest Income		507	î ş	0		507
Total Other Income	-	2,504	1	<u>0</u>	Q <del>.</del>	2,504
Net Assets Released from Restrictions	N-	69,996	<u> </u>	(69,996)	<u>-</u>	0
Total Revenues		1,774,081		34,900		1,808,981
Expenses						
Program Services						
Program Services		1,554,187	80 No.	0		1,554,187
Total Program Services	_	1,554,187		0		1,554,187
Supporting Services						
Management and General		44,149		0		44,149
Fundraising		29,329		0		29,329
Total Supporting Services		73,478		0		73,478
Total Expenses	778	1,627,665	8 <u> </u>	0		1,627,665
Total Change In Net Assets		146,416		34,900		181,316
Net Assets at Beginning of Year		605,248		102,530		707,778
Net Assets at End of Year	\$	751,664	\$	137,430	\$_	889,094

# New Path, Inc. Statements of Activities For the Year Ended December 31, 2019

		hout Donor strictions		h Donor trictions		Total
Revenues						
Support						
Contributions	\$	1,806,810	\$	88,730	\$	1,895,540
Sale of Donated Items		192,196		0		192,196
Fundraising		12,390		0		12,390
Total Support Revenue		2,011,396		88,730		2,100,126
Other Income						
Interest Income	100	146		0		146
Total Other Income	PE.	146	-	0		146
Net Assets Released from Restrictions		67,953		(67,953)	_	0
Total Revenues		2,079,495		20,777		2,100,272
Expenses						
Program Services						
Program Services		1,912,899		0	12	1,912,899
Total Program Services		1,912,899		0		1,912,899
Supporting Services						
Management and General		55,075		0		55,075
Fundraising		35,83 <u>1</u>		0		35,831
Total Supporting Services		90,906		0		90,906
Total Expenses		2,003,805	90 <del>1</del>	0		2,003,805
Total Change In Net Assets		75,690		20,777		96,467
Net Assets at Beginning of Year		529,558	2 <del>000</del>	81,753	ú <del></del>	611,311
Net Assets at End of Year	<u>\$</u>	605,248	\$	102,530	\$	707,778

# New Path, Inc. **Statements of Cash Flows** For the Years Ended December 31, 2020 and 2019

	2020		2019	
Cash Flows From Operating Activities				
Change in Net Assets	\$	181,316	\$	96,467
Adjustments to reconcile net assets to net				
cash provided (used) by operating activities				
Depreciation		17,633		17,062
Unrealized (gain) loss on investments		(1,093)		0
(Increase) decrease in accounts receivable		(150)		900
(Increase) decrease in prepaid assets		4,469		9,111
(Increase) decrease in inventories		(48,966)		(25,745)
(Increase) decrease in investments		(25,938)		0
Increase (decrease) in accounts payable		5,155		(4,637)
Increase (decrease) in other accrued liabilities		(21,740)		(17,761)
,		e distribution and the second		*
Total adjustments		(70,630)		(21,070)
Net Cash Provided (Used) by Operating Activities		110,686		75,397
Cash Flows From Investing Activities				
Purchases of fixed assets		(14,217)	<u> </u>	(32,752)
	15			
Net Cash Provided (Used) by Investing Activities		(14,217)	42	(32,752)
Net Increase (Decrease) in Cash		96,469		42,645
		150 105		115 550
Cash at Beginning of Year		158,195		115,550
Cash at End of Year	\$	254,664		158,195

#### 1. Summary of Significant Accounting Principles

#### **Operations**

The New Path, Inc. was incorporated on May 18, 2000, and is a not-for-profit Ohio corporation supported primarily through contributions and grants and serves individuals in Miami County, Ohio and surrounding areas. The Organization provides assistance for individuals and/or families in various areas that may include: clothing, food, utilities, furniture, vehicles, and transitional housing, along with training, consultation services, medical supplies, and technical assistance, all from a Christian ministry perspective.

#### Date of Management's Review

Management has evaluated subsequent events through the date of the Independent Auditor's Report, the date on which the financial statements were available.

#### Method of Accounting

The accrual method of accounting is used for both financial and tax reporting purposes.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### **Income Tax Status**

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501 (c)(3) of the Internal Revenue Code. The Organization has also been classified as an entity that is not a private foundation within the meaning of Section 509 (a) and qualifies for deductible contributions as provided in Section 170 (b)(1)(A)(vi).

The income tax returns filed are not subject to examination by the U.S. federal tax authority for tax years ended before December 31, 2016.

#### Cash and Cash Equivalents

At various times during the fiscal year, the Organization's cash balances in financial institutions may exceed federal depository insurance limits.

#### **Property and Equipment**

All fixed assets are recorded at historical cost if purchased and fair value if donated. It is the Organization's policy to capitalize individual items costing more than \$500. Property and equipment are depreciated using the straight-line method over the estimated useful lives of the respective assets.

#### 1. Summary of Significant Accounting Policies (continued)

#### **Functional Expenses**

Expenses are charged directly to program or management in general categories based on specific identification.

#### **Financial Statement Presentation**

The Organization adopted FASB Accounting Standards Codification (ASC) No. 958-205, Financial Statements of Not-for-Profit Organizations. Under ASC No. 958-205, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

#### Contributions

The Organization also adopted ASC No. 958, Accounting for Contributions Received and Contributions Made. In accordance with ASC No. 958, contributions received as recorded as with donor restrictions or without donor restrictions support depending on the existence or nature of any donor restriction. When a restriction expires, temporarily restricted net assets are classified to unrestricted net assets.

#### Accounts Receivable

Account's receivables are stated at the amount management expect to collect from outstanding balances. Management provides for probable uncollected amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual receivables from grants and others. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the applicable accounts receivable. In management's opinion, there are no material uncollectible receivable at December 31, 2020 and 2019 respectively. Therefore, allowances have not been established.

#### Statements of Cash Flows

For purposes of the statements of cash flows, cash equivalents include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

#### Compensated Absences

It is impracticable to estimate the amount of compensation for future absences and, accordingly, no liability has been recorded in the accompanying financial statements. The Organization's policy is to recognize the costs of compensated absences when actually paid to employees.

### 1. Summary of Significant Accounting Policies (continued)

#### **Inventories**

Inventories consist of donated cars, food, clothing, furniture and medical supplies and are stated at fair market value on a first in, first out basis.

#### **Contributed Property and Equipment**

Contributed property and equipment is recorded at fair value at the date of donation. If donors stipulate how long the asset must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support.

### 2. Property and Equipment

	3.6	2020	2019		
Building & Building Improvements	-\$	206,543	\$	193,776	
Land		29,057		29,057	
Furniture and Equipment		56,323		57,543	
Automobiles		82,085	2.000	82,085	
	»: <del></del> -	374,008		362,461	
Accumulated Depreciation		(163,603)		(148,640)	
Total Property and Equipment	\$	210,405	\$	213,821	
		550			

The organization considers the need to recognize a loss contingency from the impairment of long-lived assets whenever events or changes in circumstances indicate the carrying amount of the asset may not be recoverable based on a comparison of carrying value against future cash flows. If impairment is identified, the assets' carrying amounts are adjusted to fair value. There were no such adjustments for impairment charges made during the years ended December 31, 2020 and 2019.

#### 3. Related Party Transactions

The Organization is an affiliate of Ginghamsburg United Methodist Church (the Church). During the year the Church provided the following support:

	 2020	 2019
Support	\$ 94,240	\$ 77,821

The Organization occupies part of the facilities and land of Ginghamsburg United Methodist Church under no formal agreement. No rent is paid by the Organization. The landlord has estimated the approximate fair value of the rent and it is included in contributions and expenses in the statement of activities. The estimate fair value of the rents are as follows:

	W- 424	2020	2019
Fair Value of Rent	\$	10,000	\$ 10,000
			 7.00.0

# 4. Donated Services, Materials, and Facilities

The Organization receives donated services from a variety of unpaid volunteers assisting the Organization in achieving its goals. No amounts have been recognized in the accompanying statement of activities because the criteria for recognition of such volunteer effort under ASC No. 958 have not been satisfied.

The Organization occupies part of the Discipleship Center and land located at 7695 S. County Rd. 25A under a verbal agreement with Ginghamsburg United Methodist Church. No rent is paid by the Organizations. The landlord has estimated the approximate fair value of the annual rental to be \$10,000 and it is included in contributions and expenses in the statements of activities.

Car, food, clothing, and furniture were donated to the Organization and have been recorded as contributions and expenses in the statements of activities. The value of the donated materials is as follows:

2000	2020	18. 19.	2019
\$	722,451	\$	939,810
	\$		

#### 5. Inventories

Inventories consist of the following:

	100	2019		
Cars	\$	140,726	\$	142,354
Clothing		114,650		81,453
Food		32,270		20,972
Furniture		4,565		4,227
G.I.V.E. Medical Supplies		89,850		81,454
Gleaning Place		2,852		5,487
,•	\$	384,913	\$	335,947

# 6. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes:

	2020	2019
Food Pantry	\$ 70,000	\$ 44,215
G.I.V.E.	13,800	13,800
Miscellaneous	53,630	44,515
	\$ 137,430	\$ 102,530

#### 7. Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes specified by donors. The net assets released from restrictions during the year are as follows:

	2020		2019
Food Pantry	\$ 44,215	\$	9,117
Car Ministry	0		1,000
Miscellaneous	25,781		57,836
	\$ 69,996	\$	67,953

#### 9. Fair Value Measurements

The Organization's financial statement consist primarily of cash, accounts receivable, and accounts payable. The carrying values of financial instruments are representative of their fair values due to their short-term maturities.

# 10. Liquidity

The Organization's financial assets available within one year of the statement of financial position date for general expenditures are as follows:

	2020		2019	
Cash	\$	254,664	\$	158,195
Accounts Receivable			0	
Endowment Fund	27,031			0_
	\$	281,845	\$	158,195

Supplemental

Information

# New Path, Inc. Schedules of Functional Expenses For the Year Ended December 31, 2020

Salaries and Related Expenses	<u>Program</u>	Management and <u>General</u>	Fund Raising	Total
Other Salaries and Wages Payroll Taxes and Employee Benefits Payroll Processing	\$ 222,236 21,137 2,340	\$ 30,356 3,043 320	\$ 22,642 2,582 239	\$ 275,234 26,762 2,899
Total Salaries and Related Expenses	245,713	33,719	25,463	304,895
Other Expenses				
Financial Help	31,904	0	0	31,904
Food Pantry	1,094,366	0	0	1,094,366
Car Ministry	6,397	0	0	6,397
Furniture Warehouse	21,966	0	0	21,966
Gleaning Place	55,063	0	0	55,063
G.I.V.E.	43,581	0	0	43,581
Fort McKinley	12,404	0	0	12,404
Transitional Housing	6,136	0	0	6,136
Local Missions	6,450	0	0	6,450
Professional Fees	0	5,850	0	5,850
Supplies	85	7 <b>77</b>	3,183	4,045
Occupancy	9,278	328	394	10,000
Travel	1,289	0	0	1,289
Conferences	1,922	3,475	289	5,686
Depreciation	17,633	0_	0	17,633
Total Functional Expenses - Support	\$ 1,554,187	\$ 44,149	\$ 29,329	\$ 1,627,665

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