# Indicators Example

**Applicant Name:**

**Grant Activity Title:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Task/Deliverable/  Milestone | Proposed Indicator | Proposed Target | Achieve By  Date | Verification method |
|  | ***Example 1:***  *Number of people trained* | *50* | *Completion of grant* | *Attendance Sheets/*  *Copies of Curriculums* |
|  | ***Example 2:***  *Number of people newly employed* | *50* | *Completion of grant* | *Official documentation from tax authorities*  *(JS 3100 forms in Federation of BiH and PD 3100 forms in Republika Srpska)* |
|  | ***Example 3:***  *Percentage (%) of increase in sales* | *20%* | *Within 3, 6 and 9 months of receiving the grant* | *Official financial reports (Balance Sheets/Income Statements) / Cover Letters from Company Informing WHAM of increase in sales* |
|  | ***Example 4:***  *Percentage (%) of increase in exports* | *15%* | *Within 3, 6 and 9 months of receiving the grant* | *Official financial reports (Balance Sheets/Income Statements) / Cover Letters from Company Informing WHAM of increase in exports* |
|  | ***Example 5:***  *Number of new transactions generated through grant assistance* | *5* | *Completion of grant* | *Cover Letters from Company Informing WHAM of new transactions / Copies of purchase orders and new contracts from buyers/clients* |
|  | ***Example 6:***  *Upgrade of new technologies* | *2* | *Completion of grant* | *Cover Letters from Company Informing WHAM of newly upgraded technologies* |
|  | ***Example 7:***  *Number of newly acquired certification* | *1* | *Within 2-3 months of receiving the grant* | *Copy of Certificate* |

**Applicant Agent Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Applicant Agent Name:**

**Applicant Agent Title:**

**Date:**