# Indicators Example

**Applicant Name:**

**Grant Activity Title:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Task/Deliverable/Milestone  | Proposed Indicator | Proposed Target | Achieve ByDate | Verification method |
|  | ***Example 1:****Number of people trained* | *50* | *Completion of grant* | *Attendance Sheets/**Copies of Curriculums*  |
|  | ***Example 2:****Number of people newly employed* | *50* | *Completion of grant* | *Official documentation from tax authorities* *(JS 3100 forms in Federation of BiH and PD 3100 forms in Republika Srpska)* |
|  | ***Example 3:****Percentage (%) of increase in sales* | *20%* | *Within 3, 6 and 9 months of receiving the grant* | *Official financial reports (Balance Sheets/Income Statements) / Cover Letters from Company Informing WHAM of increase in sales* |
|  | ***Example 4:****Percentage (%) of increase in exports* | *15%* | *Within 3, 6 and 9 months of receiving the grant* | *Official financial reports (Balance Sheets/Income Statements) / Cover Letters from Company Informing WHAM of increase in exports* |
|  | ***Example 5:****Number of new transactions generated through grant assistance* | *5* | *Completion of grant* | *Cover Letters from Company Informing WHAM of new transactions / Copies of purchase orders and new contracts from buyers/clients* |
|  | ***Example 6:****Upgrade of new technologies* | *2* | *Completion of grant* | *Cover Letters from Company Informing WHAM of newly upgraded technologies*  |
|  | ***Example 7:****Number of newly acquired certification* | *1* | *Within 2-3 months of receiving the grant* | *Copy of Certificate*  |

**Applicant Agent Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Applicant Agent Name:**

**Applicant Agent Title:**

**Date:**