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VISN 8 Deputy Capital Asset Manager
VA and VISN 8 Capital Program

• VA VISN 8 - Who we serve
• Current Emphasis on "Modernization"
• Capital Planning and Budget
• Emergency Preparedness and Recovery Efforts from both Hurricane Harvey and Hurricane Irma
• VA's prioritized contract award process and contract mechanisms
• Points of Contact for Contracting Officers
### VISN 8 Who We Serve

<table>
<thead>
<tr>
<th>Category</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Veteran Population:</strong></td>
<td>1,537,286</td>
</tr>
<tr>
<td><strong>Unique Patients:</strong></td>
<td>599,947</td>
</tr>
<tr>
<td><strong>Total Outpatient Visits:</strong></td>
<td>8,323,751</td>
</tr>
<tr>
<td><strong>Square Miles:</strong></td>
<td>64,153</td>
</tr>
<tr>
<td><strong>States/Territories:</strong></td>
<td></td>
</tr>
<tr>
<td>- Florida Counties (60)</td>
<td></td>
</tr>
<tr>
<td>- Georgia Counties (19)</td>
<td></td>
</tr>
<tr>
<td>- Puerto Rico</td>
<td></td>
</tr>
<tr>
<td>- USVI</td>
<td></td>
</tr>
<tr>
<td><strong>Total VISN 8 Owned GSF:</strong></td>
<td>9,925,295</td>
</tr>
<tr>
<td><strong>Total VISN 8 Land:</strong></td>
<td>710 Acres</td>
</tr>
<tr>
<td><strong>Total VISN 8 Leases:</strong></td>
<td>169</td>
</tr>
<tr>
<td><strong>Total VISN 8 Leased NUSF:</strong></td>
<td>1,874,084</td>
</tr>
</tbody>
</table>

The Nation’s Largest Network of VA Hospitals and Clinics

Geographic Areas Served by VISN 8 Medical Centers
Our mission is to develop and implement capital programs that enhance access and quality of care for our veterans through the built environment.

Capital Assets include:
- Physical Plant (buildings, acreage, structures)
- High Tech/High Cost Medical Equipment
- Energy Management
- Lease Holdings

Facility Planning

Occupational Safety and Green Environmental Management
VISN 8 Capital Planning & Budget

• KEY OBJECTIVES
  – Enhance facilities and infrastructure through a safe, healing environment for our veterans.
  – Our primary focus of procurement is centered around services for design, design-build, construction and leasing contracts.
    – Secondary: procurement of A/E or specialized VISN-wide service contracts (i.e. Master Facility Plans, Legionella Management, Elevator Service, etc)
Secretary’s Priorities for VA

1. Greater choice for Veterans
2. Modernize our system
3. Focus resources
4. Improve timeliness of services
5. Suicide prevention
Priority 2: Modernize our system

• There are 3 strategies being focused on for VA
  – For today’s presentation the focus is on Strategy #1
    • Modernizing our capital infrastructure
Priority 2: Modernize our system

• Modernizing our capital infrastructure
  – What does this mean?
    • Focusing on VA’s core areas of specialized care services
    • Enhancing patient privacy
    • Enhancing access to care; focusing on timeliness and quality and continuity of care
  – Develop and implement capital investment strategies that enable the modernization continuum
VISN 8 Capital Planning & Budget

- FY16 = $34M
- FY17 = $42M
- Budget for VA could be as high as $1.8B (pending various political factors)
- President’s budget plan for VISN 8 for FY2018
  - ~ $145M infusion just for the NRM program
    - Have ~ $300M total on the books for FY18
- New bed tower for Tampa VA
  - Currently in design
Top 4 required products and services

• Anticipate infrastructure improvements, including:
  – Renovations (repurposing space, as well as aging infrastructure)
  – Pure Utility System replacements/upgrades
    • Internal and External (site)
    • Energy Savings
  – Specialized Services
  – Clinical Additions
VISN 8 Capital Planning & Budget

• What have we used contractors for in the past?
  – Special Studies / Services / Consultants
  – Design-Builds
  – Design-Bid-Construct

• How do we envision using contractors over the next 1 – 3 years?
  – Increasing number of specialized studies / Consultants
# VISN 8 Capital Planning & Budget

## Example of Recent Contracts

<table>
<thead>
<tr>
<th>Facility</th>
<th>Purpose</th>
<th>Value of Contract</th>
<th>Type Contracts</th>
</tr>
</thead>
<tbody>
<tr>
<td>GAINESVILLE</td>
<td>Expand ICU</td>
<td>$7.2M</td>
<td>Construct</td>
</tr>
<tr>
<td>BAY PINES</td>
<td>Construct Mobile MRI</td>
<td>$949K</td>
<td>Construct</td>
</tr>
<tr>
<td>MIAMI</td>
<td>Renovate MH Ward</td>
<td>$435K</td>
<td>Design</td>
</tr>
<tr>
<td>WEST PALM BEACH</td>
<td>Replace Air Handlers</td>
<td>$1.6M</td>
<td>Design-Build</td>
</tr>
<tr>
<td>ORLANDO</td>
<td>Improve Security Features</td>
<td>$80K</td>
<td>Design</td>
</tr>
<tr>
<td>SAN JUAN, PR</td>
<td>Arc Flash Study</td>
<td>$692K</td>
<td>Study</td>
</tr>
<tr>
<td>TAMPA</td>
<td>Convert to Chilled Water</td>
<td>$1.3M</td>
<td>Construct</td>
</tr>
<tr>
<td>GAINESVILLE</td>
<td>Repair Roof</td>
<td>$350K</td>
<td>Design-Build</td>
</tr>
</tbody>
</table>
# VISN 8 Capital Planning & Budget

## Example of Recent Contracts

<table>
<thead>
<tr>
<th>Facility</th>
<th>Purpose</th>
<th>Contract Price Range</th>
<th>Type Contracts</th>
</tr>
</thead>
<tbody>
<tr>
<td>BAY PINES</td>
<td>Replace Roof</td>
<td>$1M-$5M</td>
<td>Design-Build</td>
</tr>
<tr>
<td>GAINESVILLE</td>
<td>Mechanical Improvements</td>
<td>$5M-$10M</td>
<td>Construct</td>
</tr>
<tr>
<td>TAMPA</td>
<td>Renovate Research Building</td>
<td>$5M-$10M</td>
<td>Construct</td>
</tr>
<tr>
<td>WEST PALM BEACH</td>
<td>Create Admin Center</td>
<td>&lt;$1M</td>
<td>Construct</td>
</tr>
<tr>
<td>ORLANDO</td>
<td>Expand Infusion Center</td>
<td>$1M-$5M</td>
<td>Construct</td>
</tr>
<tr>
<td>SAN JUAN, PR</td>
<td>Install 38KV Power Line</td>
<td>$5M-$10M</td>
<td>Design-Build</td>
</tr>
<tr>
<td>SAN JUAN, PR</td>
<td>Structural Study</td>
<td>&lt;$1M</td>
<td>Study</td>
</tr>
<tr>
<td>MIAMI</td>
<td>Expand Women’s Clinic</td>
<td>&lt;$1M</td>
<td>Design</td>
</tr>
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</table>
VISN 8 Hurricane Preparedness & Response

- Hurricane Preparedness (min. 96 hrs)
  - Infrastructure & Sustainment of Operations
    - Essential Electrical Systems
      - Generators (100% facility operations)
        » Boilers
        » Cooling systems
    - Fuel supply (10 days)
    - Water supply (7 – 10 days)
    - Building envelope
    - Exterior building systems
VISN 8 Hurricane Preparedness & Response

HURRICANE IRMA AFTERMATH – Puerto Rico
VISN 8 Hurricane Preparedness & Response
ARECIBO
The municipal administration granted a portion of the parking lot at the Juan Manuel "Petaca" Iguina coliseum for the temporary establishment of a medical treatment clinic that will serve veterans of the region.
PONCE
Western Shelter (sent from West Palm VAMC) and the Tampa VA Mobile Unit on site in parking lot at Ponce PR.
FORECAST

What are the drivers for our future needs?

• Continued increase in veteran enrollees at our central and northern Florida healthcare facilities.

• Continued increases for:
  – Outpatient services
  – Mental Health
  – Hospital Infrastructure Upgrades
  – Sustainability
Contracting and Business Opportunities

http://www.visn8.va.gov/contracting/
Contracting and Business Opportunities

- VA Forecast of Contracting Opportunities
  - https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx
- Sign up on FBO https://www.fbo.gov/ and set a tickler for opportunities.
  - www.sba.gov
  - www.sam.gov
  - https://www.vip.vetbiz.gov/
  - www.fbo.gov
  - http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm
Contracting and Business Opportunities

### NCO 8 Structure

<table>
<thead>
<tr>
<th>Healthcare System</th>
<th>Seven (7) Contracting Office Locations</th>
</tr>
</thead>
<tbody>
<tr>
<td>VA Sunshine Healthcare Network</td>
<td>Miami, FL</td>
</tr>
<tr>
<td>VISN 8 Headquarters</td>
<td>San Juan, PR</td>
</tr>
<tr>
<td>St. Petersburg, FL</td>
<td>Tampa, FL</td>
</tr>
<tr>
<td></td>
<td>Gainesville, FL (Supports Lake City)</td>
</tr>
<tr>
<td></td>
<td>Bay Pines, FL</td>
</tr>
<tr>
<td></td>
<td>Orlando, FL</td>
</tr>
<tr>
<td></td>
<td>West Palm Beach, FL</td>
</tr>
</tbody>
</table>

Contracting Professionals Purchase Products and Services by Product Lines:

- Commodities
- Services
- Prosthetics
- Construction
- Medical Personnel Support (Doctors, Nurses, etc.)
- Leasing (Real Estate and Associated Services)
Contracting and Business Opportunities

Who Procures?

Kawan Afre, Division Chief Commodities, Prosthetics  
Kawan.Afre@va.gov

Fadil Keranovic, Division Chief Services  
Fadil.Keranovic@va.gov

Darryl Majors, Division Chief Medical Sharing, Leasing, Construction  
Darryl.Majors@va.gov
Primary NAICS Codes used

Top 3 National American Industry Classification System Codes used by VA’s capital programs are:

- **23** Construction
- **54** Professional, Scientific and Technical Services
- **53** Real Estate Rental and Leasing

VA uses other NAICS codes related to medical service contracts
Who does VA award contracts to?

• The official hierarchy within VA for open market contracting changed when PL. 109-461 was passed on June 20, 2007.

• The official small business hierarchy is:
  - SDVOSB
  - VOSB
  - Historically Underutilized Business Zone/Section 8a
  - All other small business

• The authorities under P.L. 109-461, are applicable to open market acquisitions only and does not authorize set-asides against Federal Supply Schedules or otherwise alter the requirements of the schedules program.
Additional Information

VA Network 8 Capital Asset Office

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