For this role you must have experience managing junior team members and strong knowledge of the predominant horticultural produce and value chain of vegetables and fruits in the geographical focus area - UP and Bihar. You should have demonstrated operations management skills to keep projects within schedule and budget, and a track record of achievement of targets with strict deadlines. You should also be comfortable working in a mission-driven start-up environment, be adept at multitasking and able to communicate effectively at all levels of the organisation.

**Your Major Responsibilities**

- Manage a field team handling technical and non-technical roles and supervise their day-to-day activities; lead field team recruitment and training
- Lead end-to-end project planning and implementation, O&M, M&E, documentation and reporting: plan timelines, ensure deliverables achieved within timeline/budget
- Facilitate market linkages for sale of farmers’ produce to reduce spoilage and boost income: collectivise farmers, aggregate and supply fresh or processed produce
- Establish partnerships with grocery chains, supermarkets and institutional buyers in local urban markets

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**Your Profile**

- Master’s degree in Agribusiness Management, Agronomy or related field
- 5 to 10 years in the agribusiness sector with experience facilitating market linkages of agricultural and allied sector commodities
- Experience working with farmer collectives (FPOs, FPCs, SHGs), preferably in UP or Bihar
- Seasoned professional adept at recruiting and managing field employees
- Excellent understanding of the value chain of vegetables and fruits in target geographies
- Good IT skills; knowledge of project management tools, MIS reporting and CRM an asset
- Highly motivated, and results oriented; strategic thinker with creative problem-solving skills
- Hard worker, ability to work under pressure and tight timelines
- Confident communication skills in Hindi and English, both verbal and written
- Should have own laptop and motorcycle, valid driver’s license
About Oorja

Oorja is an award-winning social enterprise based in New Delhi, tackling some of the most pressing challenges in the energy sector today: renewable energy expansion and energy poverty.

Oorja’s focus is on powering beneficial appliances that help users to generate stable incomes, create jobs, and mitigate carbon emissions. Despite urgent need, around 90% of marginal farmers cannot afford to invest in solar technology for their farms. Oorja wants to close this gap. We install, operate and maintain off-grid solar energy systems for community use and sell irrigation, milling and refrigeration as affordable services to marginal farmers. We focus on rural areas of northern India where farmers are currently reliant on polluting and expensive diesel motors for their energy needs.

Our core strengths are our inclusive, customer-centred model and a diverse and driven team with shared passion in sustainable development. We are determined to scale up access to solar power among the most marginalised communities. Some of our supporters and partners in this mission are:

How To Apply

If this exciting opportunity appeals to you, please send your application by filling the online application form before 30 November 2020 – www.oorjasolutions.org/apply-now

Equal Opportunities and Non-Discrimination Statement

Oorja Development Solutions India Private Limited is an equal opportunity employer that values and respects the importance of a diverse and inclusive workforce. It is the policy of the company to recruit, hire, train and promote persons in all job titles without regard to religion, race, caste, gender, place of birth, sexual orientation, marital status or disability status. Oorja endeavour to provide a safe and comfortable workplace. Oorja will not adversely discriminate, and prohibits other adverse discrimination at the workplace, against any person on its premises, whether that person is in its employment or otherwise.