

# We work in partnership with our Clients, Funders and Insurance Brokers

Drawing on our experience and expertise, we can provide project developers with a wide range of services when seeking finance their project. We work in partnership to ensure that we offer competitive lending terms, backed if required by project guarantees.

## How does Allieds Desktop review work?

### **Step 1.**

The Project Developer provides information about themselves and the prospective project.

### **Step 2.**

We perform an appraisal of the project from the information provided and undertake our internal analysis, requesting limited, but critical documentation.

### **Step3.**

Subject to acceptance, our Desktop Review Service is offered at no cost to the developer. It is conditional to the developer agreeing to mandate us exclusively to undertake the due diligence and seek interest from funders. They must also cease all and any funding activities during this period.

OR

Our Desktop Review Services may be offered our under exceptional circumstances on a non-exclusive basis subject to an hourly rate of £100, based on a maximum of 160 hours. Should Due diligence exceed this time, that we seek the client's permission to continue at the same hourly rate. This charge is subject to our Terms and Conditions.

We then prepare documentation for the project transaction, including dealing with the Equity Investor, Debt Funder, and Insurers, if required and, where applicable, lawyers.

### **Step 4.**

Upon completing the Desktop Review, we issue a Contract of Services, which will indicate interested funding sources.

At this stage, all documentation will be held in a secure data room, on our server, with access by ourselves, the project developer and funders.

### **Step 5.**

On signing, we will require a Fee for Services to be paid and a Success Fee, payable at a financial close agreed. A conditional exclusive Mandate to act between the Project Developer and the Equity Investors and Debt Funders.

As Mandate, we discuss terms on the structure of the transaction with the Project Developer and the Investors/ funders

At pre-closing, a term sheet(s) and documentation are executed.

### **Step 6.**

As Mandate, we interact with the Investors/Funders to bring the project to a successful close as quickly and smoothly as possible.

At the financial close, the agreed Success Fee, less our Fee for Services, is payable.