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probably responsible for a huge range of goods that were blessed with the image of Biliken. With wide connections in New York, the sales office was opened there. The announcement of the new offices shows a unique Billiken combination feel good philosophy and hard sell. It's from Publishers Weekly in November, 1908: Billiken Good Luck God finally reached the East, and promises to add to the nation's gay, if not help-along business. Billiken, a grinning little Japanese image, is an hour's craze. His cult is spreading across America. His worshippers increase every minute. He is the creator of happiness, a frowns chaser. You have to smile at him. When you smile, you must feel good to settle down. When you are in good humor, everything looks brighter; you work with a better vim; you see hopeful sides of things, not the worst. It throws a spell over you that has the same effect as mental healing. You think you can do everything – and back all the achievements lies in confidence. That's why Billiken brings success. Billiken is not for sale. It lent you a hundred years, a rate of one cent per year, paid in advance. Billiken is made of different sizes that may or may not sit on the throne. A few months ago, a girl created it in Chicago, the Craftsman's Guild. Since then it has been reproduced and made thousands smile. A leading book and stationary home found him a marketing bringer and many exploited it in windows to show his superiority. It will attract custom and increase profits simply because that smile is contagious. Anyone who sees it will want to buy more or less goods. Billiken will therefore be a factor in the development of wealth. The image can be ordered from the Billiken Company's old colony building in Chicago, or from their Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, New York. [14] James Rosenthal, Kurz & Eastern agents, Billiken Sales Co. 90 Centre Street, Billiken Sales One of the most successful Billiken products was the 1909 E.I. Horsman doll that had a soft teddy bear body and a composite Billiken Company sought a ban against a composite Billiken head. At one point, the Billiken composite Billiken head. At one point, the Billiken composite Billiken head. At one point, the Billiken head. At one point, the Billiken head. At one point, the Billiken head. Billiken head. At one point, the Billiken head. At one point, the Billiken head. Billiken head the registered trademark of the word Billiken because the designs had already been granted a patent and the name Billiken was already copyrighted. The trade mark would therefore, in principle, provide protection for an object in principle, seven years of design patent. [16] Thus, perhaps in the long run, the patent was not the best possible protection, as it only lasted until 1915, when the Design of Biliken officially entered the public domain. It is not known how much money Billiken generates for its owners over the years, but given its popularity it has to be high. Unfortunately, Florence Pretz felt deceived. She agreed to license the rights to billiken patent for a pallor \$30 per month. Just eighteen months after Billiken's first appearance in the newspaper, the Chicago Daily Tribune headline reads: Creator casts Off Billiken. Ms. Florence Pretz Says Idol no longer brings its happiness to seeking to profit dollars chicago producers answer royalties are paid as the term licensing agreement described in the article is not very clear. The company's lawyer, James Rosenthal, alleges that the Billiken Company secured its rights from the Craftsman Guild and Edwin O. Grover, its head. He also said that his company quickly paid any considerations, and that it was up to the Guild and Grover to pay Ms. Pretz royalty, which she admits was \$30 a month. Obviously, seeing such success in Billiken and getting such a small amount led Florence Pretz to become so bitter that according to the article, she would rather get out of her way than see Billiken Throne, Billiken pin, cuff buttons or anything else that is based on the Billiken model. The article goes on to raise the question of Would Smash Billiken if you had a chance? - to which Miss Pretz replied: I would really like to. [17] However, as one might expect from the woman who created Billiken, Ms. Pretz is described in this same article as a hard work that would have originated another innovative product that aims to touch public fancy as well as Billiken did. While she never accomplished that, at least we can expect that she had fun trying. To close the discussion rather than quote the canon of Billiken's hard-selling philosophy of happiness, perhaps it would be more appropriate to present a poem where Florence Pretz first met Billiken, as if in a dream. Perhaps the next great God is still here somewhere, among the Little People, just waiting to be patented. From the book More Songs from Vagabondia, here is Bliss Carman's poem: Mr. Moon, When comin' down? Down on the top of the hill, down to the glen, Out in the clearin', Play with small men? Moon, Mr. Moon, when you comin' down? O, Moon, hurry up your stumps! Don't you hear Bullfrog Callin for his wife, and old black cricketer A-wheezin his fife? Hurry up your stumps, and get your pumps! Moon, Mr. Moon, hurry up! The current needejos there is a whisper slow; Rivers a-wimplin'To and Or you'll miss the song! Moon, Mr. Moon, when you comin' down? Oh, Mr. Moon, we're all here! Honey Bug, Thistledrift, White-imp, Weird, Wryface, Billiken, Quidnunc, Queered; We're all here, and the coast is clear! Moon, when you comin' down? Oh, Mr. Moon, we're little men! Dewlap, Pussymouse, Ferntip, Freak, Drink-again, Shambler, Talkytalk, Squeak; Three times ten of our little men! Moon, Mr. Moon, we're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Amble, Tip, Buddybud, Heigho, Little Black Pip; We're all ready! Tallenough, Squaretoes, Tallenough, Squaretoes, Tallenough, Meadowbee, Moonboy, Bully-in-boots; Three times more than thirty points. Moon, Mr. Moon, when you comin' down? O Mr. Moon, there's not much time! Hurry up, if you're a comedian, you're lazy old bones! You can sleep in-morrow while Buzbuz drones; There's not much time before church bells chime. Moon, just see the clover! Soon we go Where grey goose went When all her money was spent, spent, spent! Down through the clover when the revelation ended! Moon, Mr. Moon, when you comin' down? Oh moon, Mr. Moon, Where's Little Folk Sing? Moon, Mr. Moon, when you comin' down? Links: [1] Canadian West; Volume 2 No 1, May 1907. 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