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It's breathtaking to see someone with charisma enter the room. The sound of their voices and their mere presence seem to have a fascinating effect on everyone around them. It is as if an invisible field of energy surrounds them, mesmerizing others like a magical spell. Your career, your relationships, and your income are all related to your ability to radiate this mysterious trait. But what is charisma? Is this what only the lucky charismatic few are born with? Or is it something you can learn? Much more than just charm, likeness, presence, or passion, charisma allows you to build relationships instantly, inspire others, and influence them on your way of thinking, all while putting them at ease. In *The Laws of Charisma*, Kurt W. Mortensen, one of the leading American authorities for persuasion and influence, reveals the specific skills, traits, and attributes associated with the charisma you can learn, develop, and master. Filled with practical, powerful tools, exercises and assessments, the *Laws of Charisma* allow you: Radiate energy, conviction, and confidence. Energize everyone around you with your enthusiasm, passion and expectations. Learn eye contact and listening skills that will allow you to communicate effectively without speaking. - Use self-discipline and willpower to get what you want easily while riding a wave of goodwill. - To gain people's trust by creating powerful images through storytelling. Win contagious cooperation from even the most dissimilar allies. Making others not just want to do what you want them to do... but ask you to do it how to do it, and tell all your friends that they should do it too! Each chapter of the *Laws of Charisma* represents one of the thirty critical skills or traits required for this mysterious and powerful characteristic so often associated with those who are successful, well-loved, and happy. The book provides both current and historical examples of how each component can be and has been used, how you can apply each of them in your own life in any circumstances, and common mistakes to follow up on. Mortensen also provides quotes that offer insight into each area of charisma, and each chapter delivers you a special Charisma key that gives you something specific that you can do and apply at once. We all know charismatic people. They attract our attention, and we hold on to every word they say. Just meeting them makes us feel better. Imagine your success in life as soon as you develop the ability to ride that same wave of positivity, momentum and goodwill. The laws of Charisma will give you practical guidance, wisdom and confidence to transform yourself and your entire life. KURT W. MORTENSEN is one of the leading U.S. bodies of persuasion, motivation and Highly sought-after coach, seminar leader, and speaker, he is the author of maximum IR influence and belief. It can be found online by [www.lawsofcharisma.com](http://www.lawsofcharisma.com) and [www.kurtmortensen.com](http://www.kurtmortensen.com). Charisma is a vital motivational and life skill, says Kurt W. Mortensen, a leading expert on persuasion, motivation and influence. In *LAWS OF CHARISMA: How to captivate, inspire and influence maximum success* (AMAACOM 2010), Mortensen shows how everyone can use this innate power to become more influential, successful, respected, cherished and fulfilled. The *Laws of Charisma - How to captivate, inspire, and influence the greatest success* of Kurt W. Mortensen is a well-researched book with short and inspiring chapters that holds and sustains your attention to the very end - is the kind of book you just can't put down until you've read it all. And in the end expect your Charisma ratio to rise by at least 50 percent (of course, expecting you to implement what you just relished)! Reasons why I loved this book: I want to be a charismatic leader and for about the last 4-5 years I've researched superficially and skimmed through the meaning of CHARISMA - though not in-depth. Having read a lot about the power of influence and belief, charisma was something that I connected to be associated with these basic attributes of leadership, but only after reading this book can I now realize the science and methods of what it really takes to be charismatic, except that one naturally possesses. Author Kurt Mortensen rightly points out what it takes as - nature and upbringing to draw on your inner and outer charisma! This book enlightened me on the right in the very first pages of what it really means to be charismatic. According to the author: Charisma is defined as the ability to easily build relationships, effectively influence others to your way of thinking, inspire them to achieve more, and in the process make an ally for life. Wonderful - I hope I've learned enough to be charismatic to some extent! This book examines 30 skills, traits and attributes you need to know to truly be charismatic. I thoroughly enjoyed this book not only because I became a better leader than before, but also because of the inspiring stories and examples in each chapter - they were interesting and had subtle or strong messages that affect your mind for a long time - of course enough storytelling is an important ingredient to drive the message home or just be charismatic! Some essential traits that I learned through this book are about being charismatic: Click on your true passion and it will affect others to come to your point of view. Charismatic and successful people increase their energy by finding balance and alignment in their lives. No balance no energy means no charisma. Passion is one great thing to have, but without perceiving perception you can't radiate charisma or influence anyone. Competence enhances your experience, increases charisma, and inspires respect among your audience. If you're connected to your creativity, you can find new ways and practices to improve existing systems. When you tap into the creativity of the people around you, you create a new interest in your goals and more excitement about the future. You may have a feeling as you go through this book, oh, this is something I know or read before. But when it all presents itself in one place, in the right order you have a checklist that you've always wanted! Thus, the impact increases many times and leads to effective actions and implementation of the idea. The laws of charisma are not only about how you can be the best leader, but useful for any entrepreneur who can use these techniques and traits to maximize success. Find out more about this book and related tips/articles on the authors' website [Ga naar zoeken Ga naar hoofdinhoud](http://Ga%20naar%20zoeken%20Ga%20naar%20hoofdinhoud) Some people have the opportunity to enter the room and attract instant attention, easily exuding charm, radiating energy and commanding presence. This enviable quality is called charisma... and those who have it are better able to influence what is being done and ultimately achieve what they want. To some extent, it is innate, but with a few simple principles everyone can develop a more charismatic and compelling presence. Filled with practical, powerful tools, exercises and evaluations, *The Laws of Charisma* explores the vital skills and traits everyone can use to earn trust, generate interest, and motivate others. Focusing on the four main elements of charisma, this book shows readers how: Radiating confidence, passion, power and optimism To combine goals, creativity, competence, and focus to inspire others by improving communication skills and empowering anyone, creating instant understanding charisma is the key that will open the door to better relationships, greater income... and increasing success in all walks of life. The laws of Charisma are all it takes to bring a charismatic person inside. [pdpTaxonomyObj:pageInfo:PageType:PDP,mediaType:nl,section:bol.com,mediaType:Default:Default:100100401030450](#) 6,ean:9780814415917,title:Laws of Charisma,price:24.99,category:Tree,List:tree:Boeken,Persoonlijke ontwikkeling u0026 Mindfulness,Carriere Yu0026 Sukes , Tree: Boeken, Economy No u0026 Financier , tree: Boeken, Managementboeken :Boe Ken, Managementboeken, Communicatie Yu0026 Presentatie, brick:10000926.chunk:80007266,publisher:HarperCollins Focus,Author:Kurt W. Laws of Charisma, category:Boeken/Persoonlijke ontwikkeling u0026 Mindfulness/Carriere u0026 Succes.brand:,brick:10000926,seller:0,order:true,price:24.99,category:NumbersFlattened, 8299,40529,403444,24054,40374,40709 - Laws of charisma How to captivate and influence the maximum successEven Charisma KillersIn *The Laws of Charisma*, Kurt Mortensen lists a number of things we do that alienate people. He writes: These mistakes are the silent killers of charisma. Most people will never tell you anything that will warn you that they are being repelled. They're more comfortable lying to you so they don't hurt your feelings. They go away and just never deal with you again. Here are seven about the laws of charisma of How to captivate inspire and influence for maximum successSeven Charisma KillersIn *The Laws of Charisma*, Kurt Mortensen lists a number of things we do that alienate people. He writes: These mistakes are the silent killers of charisma. Most people will never tell you anything that will warn you that they are being repelled. They're more comfortable lying to you so they don't hurt your feelings. They go away and just never deal with you again. Here are seven of the most common killer charisma adapted from Mortensen's list that you may not even know what you're doing: 1. Talking too much. How can you influence others if you always say?2. Showing how much you know. You may come across as strong, aggressive and nasty. Getting to the friendly too quickly. Research tells us that most people don't appreciate unsolicited conversations, and many find them offensive.4 It gets too comfortable (too fast). Respect their stuff and they will respect you.5 Proximity. You have to respect your personal space, otherwise you will feel uncomfortable.6 Be one-sided with your facts. There are facts and there is truth. Are you authentic and transparent??. Argue or try to prove you right. Being right demonstrates arrogance that masks uncertainty. Are you guilty of any of this? ... More... More the laws of charisma pdf. the laws of charisma pdf free download. the laws of charisma kurt mortensen pdf. the laws of charisma summary, the laws of charisma review. the laws of charisma pdf [دانلود کتاب مترجم. the laws of charisma](#)

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