

## **COMPANY** OVERVIEW

AUKUS Jobs is a talent finding platform purpose-built for the Australian defence industry.

Started by founder Mark Korsten in 2021, AUKUS Jobs seeks to address inefficiencies and flaws in the talent acquisition processes used within the Australian defence industry.

These processes have traditionally relied on scattergun advertising to generate the largest possible number of narrative based responses. Dozens of jobseekers unnecessarily invest hundreds of hours applying for a role that only one will be offered. At the same time, recruiting staff waste dozens of hours unnecessarily reviewing and discarding unsuitable candidates. For both jobseekers and employers these processes are slow, expensive, wasteful, inaccurate and tiring.

In the Australian defence industry alone this represents hundreds of millions of dollars in unnecessary costs and lost productivity. The resultant staffing delays erode the quality, and delay the availability, of the military equipment our frontline forces deserve.

Solving these problems is why we exist!

We make national security skills and experience findable; instantly, accurately, and simply for the jobs and training that keep Australia safe.





## Find your perfect job in the Australian Defence industry — fast, fair and free

Imagine telling your skills story just once and having the right people actually hear it. Our platform lets you describe your skills and experience so that employers can find them efficiently, accurately and without unconscious biases. These employers are genuinely interested in matching you to roles that fit your skills and experience.

No more applying for jobs that you weren't going to get, or wondering if your CV was even read. If your skills match, you will be found!

## > DO LESS WORK - Stop writing CVs

Tell your story completely and accurately, just once. Keep it updated as you grow your career and you can be found when by any employer who needs your skills and experience.

## > BE FOUND, FAST - Let your skills do the talking

If you've got the skills and experience, you can be found in seconds and contacted within minutes.

#### > FAIRLY - We level the playing field

Our platform can hide your identity, if you don't wish to share it. This allows you to be in control of how your skills and experience will be seen. It also allows employers to select candidates by skill and experience regardless of your gender, race, age or lifestyle choices.

### > FOR FREE - Yep, Nada!

We get it. It takes a bit of effort to build your profile for the first time. If you make the effort to code yourself up, we'll do our best to help you find your next adventure for free.



#### Find talent—faster, simpler and more accurately

Imagine if the first CV you read is the only one you actually needed to read. The AUKUS Jobs platform allows you to describe your "ideal candidate" as a weighted aggregate of any combination of over 1000 defence related skills and experiences.

Available candidates are dynamically filtered and ranked on the fly, so you only ever need to consider the top ranked candidates first. This can save your organisation hundreds of hours per year.

#### > FAST - Find talent fast

In a tight talent market, speed is everything. With our platform, you can filter and rank candidates within seconds and create shortlists within minutes. This allows you to secure top talent before they're snapped up by competitors, and have them working productively before others are even interviewing.

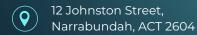
## > SIMPLE - We can't make it much easier

Mix and match from over 1000 relevant skills and experiences to describe your ideal candidate. The platform will automatically rank the most relevant candidates for you. Connect immediately with preferred candidates to explore their availability and opportunities.

#### > ACCURATE - Focus more on the human bits

We make it possible to find, filter, rank and engage with candidates having the right mix of skills and experience within minutes. This allows more focus on the bits humans should be doing.

# **AUKUS**



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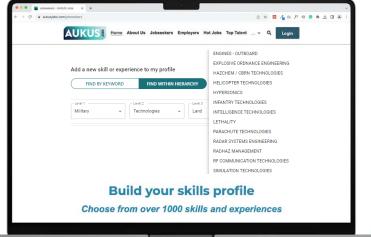
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Mark Korsten
Founder and CEO

**AUKUS Jobs** is a skills matching platform purpose-built to assist defence industries mobilise and upskill underutilised skills, experience and aspiration for critical national security programs. In doing this, we have taken an innovative approach that benefits everyone. By allowing jobseekers to mathematically encode their skills, experience and aspirations, we enable employers to quickly, accurately and cost-effectively find, filter and rank candidates.



**Jobseekers** - choose from over 1000 military and professional skills and experiences to numerically encode your unique professional DNA.

**Employers** – mix and match from over 1000 military and professional skills and experiences to view ranked lists of your "ideal candidate".

