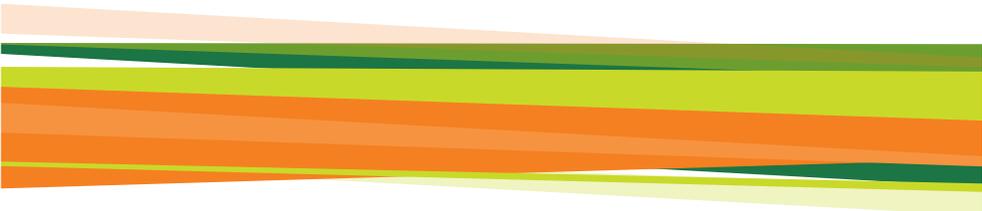


NEW PATH ANNUAL REPORT | 2017



New Path



THE NEW PATH, INC
newpathserves.org

From The Executive Director

When we look back on 2017, I am certain we will look at this past year as another positive year of growth of New Path on multiple fronts. God's never-ceasing spirit has taken root of our ministries and his blessings are blossoming everywhere we look.

In 2017, our organization embarked on creating and implementing a new Comprehensive Development Plan which challenged us to create new opportunities for individuals to come into and contribute to our ministries. Our organization also continued implementation of our three year Strategic Plan. This foundational document is helping guide our decisions and our work as we move forward to serve those that we are called to serve.

Perhaps the greatest way we have seen our ministries grow this year is through the new partnerships that are growing. In 2017, New Path took More Than Carpenters under our organizational wing and we developed a new partnership with the Bethany Center in Piqua as a distribution point for our Commodity Supplemental Food Program.

2017 was an amazing year for our ministry and I am very excited to see even greater things that God will do here at New Path in 2018!



Thanks for reading,
William Lutz
Executive Director
The New Path, Inc.

The New Path Mission

Our Mission is simple: Partnering to meet life's needs through Christ.

Our vision for New Path is as radical servants of Christ, we invest in meeting needs, transforming lives and restoring community through collaboration and wise stewardship.

While New Path, Inc. offers many ministries operated by both staff and servant leaders, the focus of our programming is providing Affordable Alternatives to basic needs for those people struggling economically and a Pathway to a More Promising Life assured through better educations, access to technology, stable housing and safe neighborhoods.



The New Path, Inc.

Our Staff

William Lutz, Executive Director

Nicole Land, Program Coordinator, Fort McKinley

Sherry Loschi, Program Coordinator, Tipp City

Traci Cannatelli, Ministry Specialist

Tom Downs, General Manager, GIVE

Jim Dunkel, JJ's Furniture and Donation Manager

Denita Gibson, The Point Food Pantry Manager

Marie Speers, Tipp City Food Pantry/Donor Relations Coordinator

Linda Kremer, Accountant/Associate Manager of GIVE

Elaine Myers, Co-Manager, Anna's Closet

Jan Rust, Co-Manager, Anna's Closet

Brenda Slifer, Co-Manager, Anna's Closet

Evelyn Alder, Manager, The Gleaning Place

Leroy Clemons, GIVE Service Technician

Our Board of Directors

Jake Mattias, Chairperson

Adam Blake, Vice Chairperson

Wes Young, Treasurer

Muffet Andrews

Bruce Boyd

Margie DeHays

Georgeann Godsey

Karen Smith

Chris Wesner

Our Ministry Areas

Clothing - How we dress is a reflection of who we are and everyone deserves to shop for clothing that makes one feel good about oneself. Anna's Closet is a retail store that provides high quality gently used clothing items for sale in a pleasant, "boutique" atmosphere.

Dining & Groceries - Dining out and grocery shopping are activities that many people take for granted, but for those that can't afford the cost of them, New Path provides alternatives that place an emphasis on personal choice and respect for the individual. The Discipleship Center Food Pantry is located in Tipp City and The Point Food Pantry is located in Trotwood in connection with the Fort McKinley Homes. These food pantries provide groceries for clients once a month as well as providing a connection to New Path's other ministries. Open Table provides a full meal at no cost to our food pantry clients on Monday evening. The meal is prepared and served by various life groups within Ginghamburg Church and the community. Dinner is accompanied with a message of hope and provide another opportunity for participants to meet with a New Path interviewer to connect with any additional services they may need such as rental assistance. The United Ways of Tipp City, Troy, Dayton and Piqua provide support for this program.

Home Furnishings - Furniture including beds is the thing that makes a house a home, but can be very costly to purchase or replace if lost. JJ's Furniture receives donations of gently used furniture and household goods and redistributes it at no cost to families in need through a referral partnership with New Path and other local agencies. New Path's second retail store, The Gleaning Place, also sells high quality second-hand furniture and household items in a small town boutique atmosphere.

Home Repairs - Older homeowners, especially those that are widowed have special challenges keeping their homes in good repair. Many time costs and ability are barriers to home improvements. The More Than Carpenters Ministry, with members from a number of local churches, have come to fill the void by providing no-cost and low-cost home improvements to families in need. Being More Than Carpenters, this group ministers to families by sharing God's love, community resources and fellowship to those they serve.

Personal Transport - In a rural area like the Miami Valley where employment and access to services are reliant on personal transportation, a car is a lifeline. For those that can't afford a car, New Path provides a ministry to help provide one. The C.A.R. Ministry accepts donated vehicles, repairs them and returns them back to families in need. Eligible participants provide volunteer hours and attend an automotive maintenance and financial literacy class before choosing a car that meets their needs.

Medical Supplies - The purpose of the G.I.V.E. Medical Ministry is to provide various forms of medical assistance to individuals with limited financial resources to improve their physical health and independence. The assistance can take the form of a loan of durable medical equipment such as walkers and wheelchairs; disposable medical supplies such as diabetes test strips provided on a monthly basis to those who qualify; referrals to local free or low cost medical clinics or to low cost prescription services; and other specialized services.

G.E.D. Tutoring – A high school diploma is a necessity for most jobs but may be out of reach for some people. New Path provides GED tutoring in cooperation with the Miami Valley Career Technology Center. A certified teacher conducts classes September through May for individuals wishing to complete their GED. Classes are held at New Path at Fort McKinley.

Ohio Benefit Bank Tax Counseling – Many people in need are eligible for benefits that they may not realize they can receive. New Path serves as a connection point for the Ohio Benefit Bank. The Ohio Benefit Bank is a public/private partnership that connects low and moderate income Ohioans with free tax preparation and access to potential public benefits and work supports through an online system.

Fort McKinley PC Connections Computer Lab – In today's world, access to the internet is no longer a luxury but a necessity and a basic need. Six computer stations on high-speed internet are available to GED students, community members and Ohio Benefit Bank applicants at the Fort McKinley campus. Any individual can utilize the computers as long as they fill out a brief application prior to computer use.

Fort McKinley Homes – Stable housing is the key to a successful future. New Path works in partnership with CountyCorp, Fort McKinley United Methodist Church, Harrison Township, Oberer Development, Youthbuilds, and Montgomery County to provide twenty-five high quality, single family homes. These are provided to low-income families in the fifteen block area of the Fort McKinley neighborhood in Harrison Township, Montgomery County.

New Path at Fort McKinley – is a gathering place where residents of the Fort McKinley neighborhood connect. Staff located at this refurbished fire house provide case management services for Fort McKinley home owners; a safe, clean environment for neighbors to meet; after school tutoring; and space for youth/student development programming in conjunction with Fort McKinley Church.

ACHIEVING ACCREDITATION



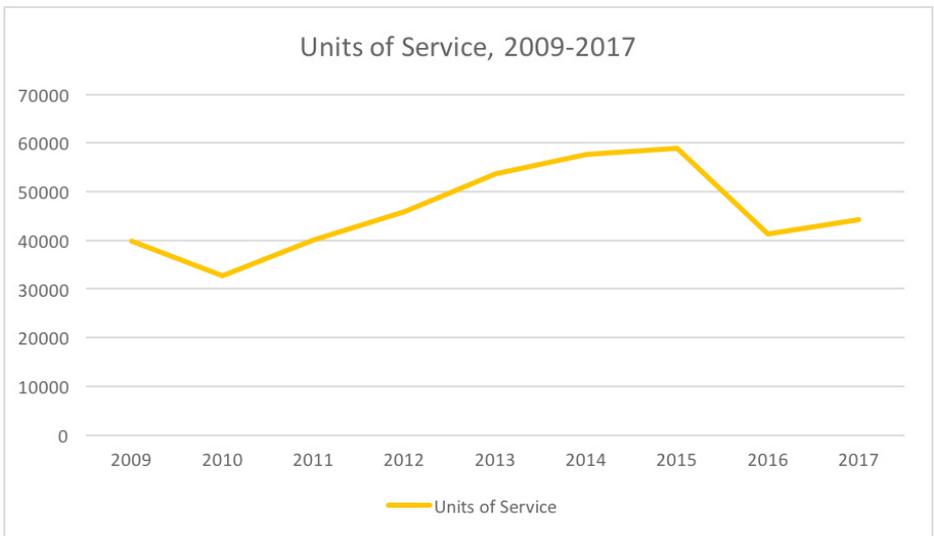
Beginning in 2015, the staff of New Path began the long three year long process of becoming an accredited non-profit organization through the Ohio Association of Non-Profit Organizations Standards for Excellence Program.

The Standards for Excellence Program is an extensive and intense program in which non-profits are judged on a multiple factors that include service delivery, sound financial management and board governance.

In 2017, New Path received the first step of a three tiered accreditation program. Our organization is committed to seeing this process through in order to be recognized as a top-quality non-profit organization in our state.

Program Outputs

The services provided by New Path have consistently grown over the last six years. In 2017, our organization provided nearly 44,000 units of service. Perhaps even more amazing is the amount of servant hours New Path received from members of the community. In 2017, 24,487 hours of services were provided to our organization from over 250 servants. These hours equal nearly 12 full time equivalent employees and had a financial impact of \$591,116.



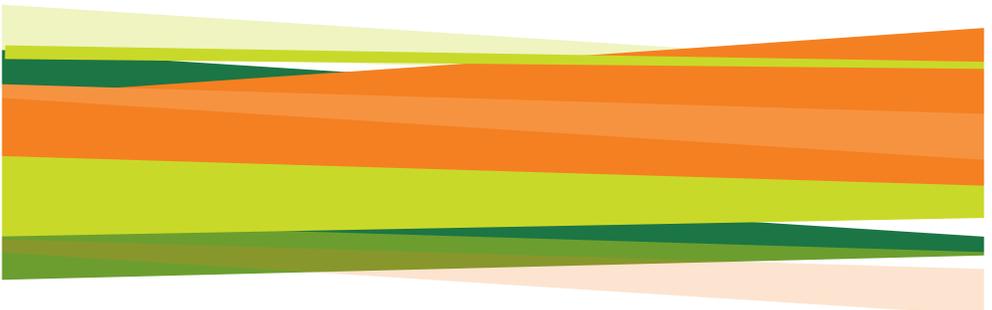
In 2017, our service numbers showed modest increases. In the last year, many of our ministries saw tremendous areas of growth in service numbers. Visits to our Discipleship Center Food Pantry increased by 5%, while visits to our Point Food Pantry increased by 24%. Individuals served through J.J.'s Furniture Ministry increased by 13%, while GIVE Medical Ministry increased by 29% and our Commodity Senior Food Program increased by 59%.

Our Covenant With You...

Our supporters, servants and clients are all a very important part of the relationships we have developed here at New Path. In fact, these relationships are foundational to the work that has been done in our numerous locations.

As part of our renewed commitment, we have developed a covenant agreement with our supporters, servants and our clients. It is through this agreement that everyone who interacts with our organization and can understand the guiding principles that we operate under to help bring stability to people and transformation to our communities.

- *We will embody the **Spirit** of Christ in all we do.*
- *We will respond with **Speed** to the interests of those around us.*
- *We will provide exceptional **Service** in tangible ways.*
- *We will create physical, relational and spiritual zones of **Safety**.*
- *We will work **Smart** to consistently improve ministry potential.*
- *We will create ordinary **Saints** to accomplish the mission of an extraordinary God.*



Resources and Financial Management

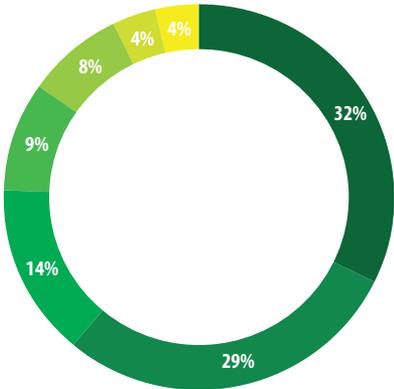
As a non-profit corporation, New Path, Inc. depends on the contributions of our friends and neighbors to help us continue to meet our mission every day. Our organization strives to be faithful stewards of the resources we are humbled to receive in order to serve our clients in over fifteen ministry areas.

New Path, Inc. values transparency and openness in every aspect of our work and also values working as efficiently and effectively as possible for the mission of Christ.

One way New Path, Inc. demonstrates the commitment to transparency and efficient operations is in the recognitions it has received from the non-profit industry.

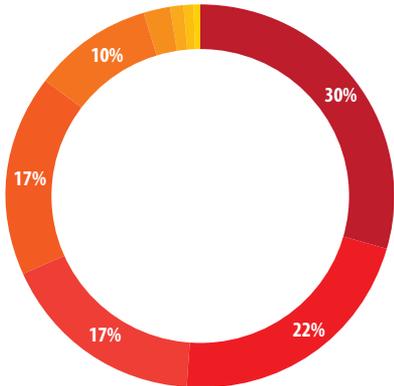
For the third straight year, New Path, Inc. was named by Charity Navigator as a Four Star Charity. This is the highest designation provided by the organization and demonstrates New Path's commitment of financial and resource stewardship. In addition, New Path, Inc. was also certified by the Better Business Bureau of the Miami Valley as an Accredited Charity.

2017 Income: \$600,513



- Grants
- Income from Retail Stores
- Individual Contributions
- GIVE Donations
- Ginghamsburg Allocations
- Income from Services
- Income from Fundraising

2017 Expenses: \$ 583,770



- Fort McKinley Food Pantry
- Discipleship Center - Tipp City
- Retail Store
- GIVE
- J.J.'s Furniture
- Financial Assitance to Families
- CAR Ministry
- Transitional Housing
- Ohio Benefit Bank

Strategy Information

In 2016, the Board of Directors of The New Path, Inc. adopted a new strategic plan that is designed to guide the organization for the next three years. Through a process of discovery and discussion, the organization has defined the following goals to achieve between 2016 and 2019:

Goal 1: New Path will diversify and increase the servant population and seek to retain new and existing servants.

Goal 2: New Path will increase their funding and create solid plans for diversifying funding sources.

Goal 3: New Path will align staff and servants to have an efficient allocation of delivery and resources to meet their neighbors needs.

Goal 4: New Path will actively implement Board Development for both existing board members and new board members.

Goal 5: New Path will assess all facilities and create a baseline assessment as well as target upcoming needs.

Goal 6: New Path will examine their current ministries and seek to connect ministry to the mission statement.

Goal 7: New Path will increase Lean, Serve, Earn opportunities with the the understanding to build relationships between neighbors, New Path and Christ.

Learning About Our Neighbors

In 2017, The New Path continued using surveys to learn how effective our services are being delivered to those that need the services the most – our neighbors. The data that we collect help us determine if our organization needs to make any tweaks to help serve our neighbors. Throughout 2017, this what we learned about that families that use our Food Pantries, both the Tipp City Food Pantry and our Point Food Pantry in Trotwood:

92.6% of our respondents “Strongly Agreed” or “Agreed” with the statement “I am treated with care and dignity as I go through the pantry.”

91.0% of our respondents “Strongly Agreed” or “Agreed” with the statement “The food pantry helps secure my family’s finances by allowing us to spend on other necessities.”

90.8% of our respondents “Strongly Agreed” or “Agreed” with the statement “I like the nutritional value of the food items at the pantry.”

90.1% of our respondents “Strongly Agreed” or “Agreed” with the statement “The food pantry helps my family live a healthier lifestyle.”

86.1% of our respondents “Strongly Agreed” or “Agreed” with the statement “My spiritual needs are being met at the Food Pantry.”

79.4% of our respondents “Strongly Agreed” or “Agreed” with the statement “If it were not for the food pantry, my family would not eat three meals today.”

ADVOCACY SPOTLIGHT



In March, our organization has the opportunity to partner with the Shared Harvest Food Bank to participate in the National Anti-Hunger Policy Conference sponsored by the Food Research and Action Center. At this event, not only were we able to meet individuals from other food banks and food pantries from around the country, we also had the opportunity to share the stories we here and see every day with our national leaders in Washington.

We Honor and Respect Our Donors

All information concerning donors, prospective donors, including the names of their beneficiaries, the exact amount of the gift, the size of the estate, or any information for where there is a reasonable expectation of privacy and/or confidentiality is kept strictly confidential by The New Path, Inc., its Board of Directors, Staff and Volunteer Servants, unless written permission is obtained from the donor to release such information. More information about our Donor Privacy Policy can be found at our website at newpathserves.org.

Demonstrating Transparency and Openness



In 2015, New Path was honored by being named by Charity Navigator as a Four Star Charity. Charity Navigator is recognized as a national leader in evaluating charities and other non-profit organization in transparency and financial stewardship. The Four Star designation is the highest designation that is offered by Charity Navigator and demonstrates New Path's commitment to transparency and financial stewardship.



Also in 2015, New Path was accredited by the Miami Valley Chapter of the Better Business Bureau. This accreditation process tested New Path's policies and procedures against industry leading practices and demonstrates New Path's willingness to create a model organization that serves those in need.

WHEN GOD SHOWS UP!

Front Line Stories of God in Action

Anna's Closet – More than Just a Store

Barbara has been coming to Anna's Closet for many years. I've gotten to know her along with the other managers and her story. Her husband has Alzheimer's and is in a nursing facility. Barbara took care of him at home for a long time but as the disease took over her husband, it was more than she could handle. She visits him almost daily at the nursing facility. Barbara often stops by Anna's Closet after visiting her husband to talk to us. You see, Anna's Closet is a safe place for Barbara. Many times she tells us how much she loves coming to Anna's Closet and how nice we are. She feels love and care that only God can give through us.

Barbara is suffering from the effects that Alzheimer's has had on life as she knew it however she is faithful and continues to trust in the Lord. Recently, Barbara stopped by the store to tell us that her son had died suddenly. She has yet another burden to bear. She is hurting, and in need of our prayers. Will you join us in prayer for Barbara?

I'm thankful for Anna's Closet also being a closet of prayer because a lot of people like Barbara come our way. We live in a hurting world - people need the hope of Jesus. Pray for us that when the Holy Spirit speaks we will listen for an opportunity to make a meaningful difference in the lives of those God brings our way.

Our Commodity Supplemental Food Program – A Lifeline for Seniors

When speaking with a woman named Sandra who is more than age 60, she shared that she receives a monthly income of \$540 from Social Security. I was taken aback by how very little money she has to survive. She explained that she needs to pay utility bills, rent, food and medicine on a limited income. She thanked us and explained without the pantry and our Senior Commodity Program, she literally would not have enough food to eat. The Commodity Supplemental Food Program works to improve the health of low-income persons at least age by supplementing their diets with nutritious food.

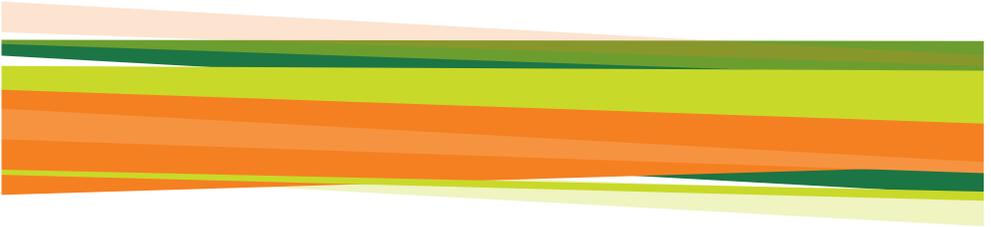
Sandra was also blessed with help cleaning up her yard from Ginghamburg Church through a "Love the 937" serving day. Sandra couldn't believe that a church that she doesn't even attend would do so much for her. She shares, "You all have shown so much care for me."

I'm glad we can care for our neighbors young and old through your donations. No one should have to depend on food pantries as their main diet, but sadly there are people who do. Sandra is a sweet woman who serves with the Red Cross on disasters, she gives so much of herself to others. I am honored that we are able to serve her.





The New Path, Inc.



THE NEW PATH, INC

7695 S County Rd 25A, Tipp City, OH
937.669.1213

Contact New Path for a complete list of assistance programs to help support yourself and/or your family through difficult times.

newpathserves.org