

Position: Financial Consultant – Structured Finance and Investments

Part-time or Full-time

Location: GNE Finance is a modern and flexible company, with team members located worldwide. While the HQ is located in Barcelona, we make an effort to recruit talent from all other European countries. For this position, the Consultant should be located in **North Western Italy**, preferably between Milan, Genoa, and Turin.

Job Description:

The Financial Consultant will work closely with an interdisciplinary team of professionals at GNE Solutions, a business unit leading European projects centered on providing financing for sustainable building renovation programs within Europe. He/she will foster the development of an innovative de-risking financial instrument designed to provide Italian non-profits with access to affordable financing and will work towards ensuring its scalability nationally and across Europe. The Consultant will be required to build financial instruments from scratch, take part in the underwriting process of new loans, and create complex financing structures for eco-sustainable renovation programs delivering high social, environmental, and economic impacts, while considering local and national legislation and financing frameworks. The candidate will report to the Head of GNE Solutions - the Advisory and Consulting Business Unit of GNE Finance - and will be working with several EU organizations. The Consultant will be at the forefront of facilitating sustainable renovations in the non-profit sector.

The Financial Consultant is expected to work well independently, collecting information, conducting research, and building relationships with public and private stakeholders. Additionally, the ability to collaborate and coordinate with European organizations is essential.

Key Activities:

- Financial model design, analysis, and valuation
- Design of a credit enhancement structure
- Investment opportunity analysis
- Stakeholder management experience in a finance setting
- Analysis of legal and organization frameworks
- Credit assessment and procedures development
- Risk analysis and mitigation strategies
- Scenario and sensitivity analysis
- Budget generation and review
- Fundraising set-up and operations
- Financial decks and presentations for clients, public authorities, investors, and bankers

Experience and background:

- Relevant background, qualifications, training, and experience in finance.
- A Master's degree in finance, corporate finance, or other relevant field.
- A working knowledge of financial structuring, credit enhancement, and de-risking.
- Significant experience in credit risk modelling.
- Strong knowledge of the Italian market, international experience is a plus.

Professional strengths:

- Excellent written and verbal communication skills and ability to adapt communication styles depending on the audience
- Professional command of the English language and native speaker of Italian (a third European language is a considerable plus)
- Analytical and detail-oriented
- Efficient in time management
- Team player with demonstrated work ethics
- Willingness and ability to travel on a project basis
- Capability to perform in-depth analyses
- Self-motivated and goal-driven

About the Company and Team:

GNE Finance is a high impact investment company providing financing for the built environment. GNE works with cities and regions to design the programs accessible to all citizens, including vulnerable groups. We deliver innovative solutions that maximize social and environmental impact while delivering sustainable returns to capital providers. We offer homeowners support and affordable tailored financing for energy efficiency, renewable energy, water conservation, safety, and accessibility improvements.

GNE Finance is a fast-growing company and we offer ample opportunities for growth for promising team members.

To learn more visit: www.gnefinance.com and www.gnesolutions.com