

## Straight Line Persuasion Pdf Free Download

**HERE'S A SMALL SAMPLE OF WHAT YOU'LL LEARN...**

- ✓ The FOUR core elements of the inner game of sales. (These four elements are absolute essential to your success. If you lack even one of them, you will end up actually sabotaging your own success!)
- ✓ How to get into instant rapport with your prospects and how to use that rapport to gather massive intelligence. (Your prospects will be predisposed to trusting you, so they'll tell you what their highest values are and where their pain lies.)
- ✓ The art and science of Straight Line prospecting. (You'll learn how to develop a million-dollar sales pipeline free of time-wasters, so never waste time again.)
- ✓ The four key elements to creating ethical presentations that actually close the deal. (To be blunt, most sales presentations are totally misaligned and actually stop you from closing the deal.)
- ✓ How to instantly smash objections and flip buying beliefs, turning skeptics into buyers. (This proprietary belief-flipping technique is the secret sauce of the Straight Line System, and will empower your clients to make positive buying decisions!)
- ✓ The secret to closing calmly and consistently every single time without even the slightest bit of high pressure. (In 14 years, it's classy, it's classy, and it's ridiculously effective.)
- ✓ The ten-step formula for building a never-ending stream of customer referrals and creating customers for life. (This is made your life a thousand times easier with this proven, point-by-numbers formula.)
- ✓ How to raise money through Venture Capital and Angel Investors, so you can start using Other People's Money to fund your ideas and grow your business.
- ✓ The step-by-step process of Straight Line Negotiating, including the seven magic words that allow you to get the lowest price every time!
- ✓ And, again, this is just the beginning. Once you've been through Jordan's Straight Line Persuasion training, you will be unstoppable!



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