# **FAQ - Frequently Asked Questions**

### 1. What's your MOQ?

Our standard MOQ is 10 sets per model. For trial orders, we can support lower quantity.

### 2. Can you offer neutral labeling or custom packaging?

Yes, we support both neutral labeling and OEM packaging for bulk orders.

### 3. What's the lead time?

Samples: Usually 5-7 days.

Bulk orders: Usually 12-15 days depending on quantity.

### 4. Do your products have CE / RoHS / SAA certificates?

Yes, most of our products are certified. Let us know the model and target market, we'll confirm for you.

### 5. Can I get samples first?

Sure! We offer sample kits for testing. Just tell us the models you need.

Still have questions? Just drop us a message - we're happy to help!

# **Quotation Breakdown - What's Included & Why**

- 1. What's included in the quote?
- LED Aluminum Profile (cut to length)
- LED Strip (COB or High Density)
- Power Supply (36W / 60W, plug type customizable)
- Sensor (Hand wave / Door sensor optional)
- Accessories (end caps, mounting clips, etc.)

All kits are fully matched - ready to install.

- 2. Why is our kit better?
- High CRI 90+ COB strips = smooth and dot-free lighting
- Durable aluminum profiles = clean finish and good heat dissipation
- Plug & play accessories = easy installation for furniture makers
- Certified power & sensors = safer and compliant
- 3. Optional Add-ons:
- Longer strip length
- Tunable CCT / dimmable versions
- Custom packaging with your logo

Looking for a full set quote with pictures? Just let us know!

# Kitchen Lighting - FAQ

Q1: What's your lead time?

A: Samples usually ship in 5-7 days, bulk orders 12-15 days.

Q2: Can you customize lengths?

A: Yes! All kits can be customized to your desired length.

Q3: Are your kits certified?

A: All products come with CE, RoHS, and SAA certifications.

Q4: How do I install the kit?

A: Each kit is plug & play – install with clips or adhesive backing.

Q5: What if I need help selecting kits?

A: Just tell us your cabinet type, and we'll recommend matching kits.

# **Quote Breakdown Explainer**

# What's included in our quote?

- COB LED strip (cuttable every 25mm)
- Matching aluminum profile (if needed)
- Power supply (24V, country-specific plug)
- Sensor: door switch, hand wave, or touch
- All necessary connectors and ends

### Are there different price tiers?

Yes! Pricing varies depending on:

- Strip length / power (e.g. 5m vs 1m trial)
- With or without aluminum profile
- Sensor type
- Quantity: Sample / Small batch / Bulk

### Is shipping included?

Usually quoted separately for accuracy.

We use fast express or customer-specified forwarders.

# Can I order just one kit to test?

Yes! No MOQ. We're happy to send just 1 full set for trial.

#### **Need custom setups?**

Sure! We can pre-solder, label, and pre-wire kits to fit your layout.