

Pierre Marconi

WATER EXPERT - CREATOR QUANTUM WATER FILTRATION TECHNOLOGY
HEAD R&D -CIRCULAR ECONOMY-SUSTAINABLE DEVELOPMENT-
BUSINESS DEVELOPMENT -KNOWLEDGE CHINA -JAPAN- ASIA



Summary :

Pierre is a french businessman. Born in Nice in 1959, he starts his career in the automotive industry.

- He holds several patents and various positions such as head of R&D in Bucharest, Sales Director in France, International Development Manager in Shanghai, Taipei, Barcelona and Amsterdam.
- For years, Pierre developed licenced products for Disney, Good-Year, Autobacs (Japan) which he sold accross the world.
- Those products represent great commercial achievements in Europe and in Japan
- - Art lover, he collects the work of artists belonging to the school of Nice such as Arman, César.
- - Real sportsman, he participated to several marathons in Nice, Paris, New-York, Berlin, and to several triathlons in France and abroad.
- - Enriched by his 25 years of experience and his commercial successes, strong minded and tenacious, he has a complete knowledge of the processes of the invention until sales .
- Convinced that we have to be the change we want to see in the world, Pierre has found a new challenge which matches his believes.
- In 2012, it's from Shanghai where he established a new office, that Pierre and his team of engineers and designers work on this revolutionary and portable Leautus® water device.
- 2018 : creation of a quantum technology of water filtration :No water waste , no plastic waste,keep minéral salts , no chemical add and first quantum filtration machine for home used .

Pierre MARCONI

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Career

2014 – 2018 : Legal Rep Wiracocha (Shanghai) Trading Co LTD

Filing patent quantum water filtration machine for home use
May - June :
Report : new sustainable water policy for China
Video : Circular economy for China
Zhuhai Global service outsourcing : pannel discussion

- Manufacture of leautus 1.7 liter with manual pump
- Mock up leautus 0.7 liter with manual pump
- Filling patent in China refill carbon Inside ceramic membrane

2011- 2014 : Wiracocha- Ceo and founder

- Mission in China –Shanghai : Study market for green & sustainable products .
- Filing patent in China for filter bottle water .Application No.: 201110456965.- December 30, 2011 - Applicant(s): Pierre MARCONI
- Filing patent in China for sorting bin :
Filing Report of CN National Phase of PCT/EP2011/005724
Filing AIO brand in China : October 11, 2012 - n ° ZC 1154154153652

2008-2011 : Consultant , inmind- France

- Creating structure dedicated to invention and commercialization of innovative green and sustainable products.
- Inventions of several consumer products
- 3 patents registered .

2003-2008 : SIEPA - CEO

Design and distribution of automotive accessories, Turn over 20 € millions

- In charge of sourcing and export development company
- Search for European distributors
- Opening of European subsidiaries
- Direction and animation design office
- Creation of design office in Romania
- Development of a range of branded products SIEPA
- Negotiation of license
- Development files patent

- ⇒ Results: Development an international company
- More than 30% of turnover from Export: Spain, Romania, Holland, China, Taiwan
 - Patents filed
 - Launch world wide licensed products for : Good Year , Disney, Autobacs .

Key dates:

⇒ **2004 - Opening of the R & D office in Bucharest :**

- Steps prospecting and hiring to recruit employees of this office study
- Monthly visit to supervise and lead teams to monitor various projects.

⇒ **2006 - Opening of representative office in Shanghai and recruitment of quality manager in charge of inspections before loading goods :**

- Organisation of work in relation to French employees (quality manager and product engineer) to enable the manufacture of products developed by our research department.
- In charge of the search for the most appropriate plants for the manufacture of products from our research department.
- Negotiations conditions of the various markets: price, time, amount, respect exclusives
- Travel prospecting to find other manufacturers and support for audits to monitor compliance with the various commitments

⇒ **2006 – Launching Good -Year fabrics snow chains range :**

- Fabric snow chain patented by Pierre Marconi , Patent number :FR 06/50756 , 2006-03-03
- More than 250.000 sets are selling in Europe during 2006 -2007 for 12.500 .000 €



⇒ 2007 - Opening sales office in **Taiwan :**

- Recruitment of sales in Asia in charge of trade with Asia (Japan / Korea China)
 - Participation in the exhibition After-market Tokyo
 - Negotiation with the automaker Nissan for the supply chain of textile snow
- Responsible for international purchases of the Company, as well as R & D and marketing, composed of four engineers

- Definition and management of the company's strategy
- Development of purchases in Asia
- Monitoring of key customers
- Creation and design office
- Establishing the quality policy
- Recruitment of a team framework
- Control of conception
- Oversaw the development of new products
- Negotiation of outsourcing
- Development and monitoring of the plan product launch
- Competitive Intelligence
- Direct management frameworks
- Validation of budgets

⇒ **Achievements:**

- Creation of an engineering office
- Certification ISO 9002 Quality Standard
- Annual growth of 8%

⇒ **2007- Launching Disney anti-uv sun curtains:**

- Anti uv sun curtains patented by Pierre Marconi , Patent number :FR 06/ 653661 , 2006-09-08
- 800 000 set sell in Europe for 3.500.00 €



⇒ **2008- Launching Carmate fabric boxes :**

- foldable fabric boxes for car , patented by Pierre Marconi , Patent number :FR 06/53630 , 2006-08-09
- Sell in Autobacs , more then 600 car center in Japan



⇒ **2008 - Adviser strategy agreement with Mr Takaaki Murata - CEO Carmate**

1982-1995 : Purchasing Manager Europe

- Exploration of central purchasing the retail
- Responding to tenders
- Negotiate pricing
- Development and coordination of the sales network
- Management of the Sales Manager in the traditional sector
- Preparation of all marketing materials produced
- Participation in trade fairs (Paris, Las Vegas, Tokyo, Taipei)

⇒ **3 years : Responsible purchasing and stock**

- Monitoring of stocks
- Search and selection of suppliers in Italy and Asia
- Negotiate pricing
- Establish controls
- Planning controls

⇒ **1 year store manager**

⇒ **1 year Storekeeper**

- ⇒ **Achievements:** Computerization of the supply chain, storage, purchasing / ordering and billing
- Creation and animation sector Hypermarkets and auto
 - Reference to Norauto / Green Light / Intermarché / Auto Leclerc / Euromarché / Casino Auto Service / Carrefour

➔ **University**

1979-1980 IPESUP, preparation Sciences Po PARIS.
 1978 BAC B, school Estienne d'Orves , Nice
 1959 Born in Nice ,France , French citizen

➔ **Interests**

⇒ Modern art :

Collection of art , artist « School of Nice » : Arman , César ,Yves Klein.

⇒ Sport : Triathlon : Swimming, Biking, Running

-2004 : Berlin Marathon,
-1987 : World Championship Triathlon in Nice C,
-1986 : Marathon New York 1986

⇒ Travel : China , Japon , South america.

More information

QTI – Quantum technology Inside – www.leautustechnologyinside.net

⇒ **Linkedin : Pierre Marconi**



⇒ **Personnal Website : Pierre Marconi** *inmind –conseil*

⇒ **Extract Patent file around the world**



Clean tech forum.San Francisco. March 2015.Internet meets water




18 March 2015 (Wed)	0745am-0700pm	Event opens
0745am-0845am	Registration & Breakfast	
0845am-0945am	Morning Exercises	
0945am-1030am	Entrepreneur Showcase (Part 2)	
1030am-1100am	Break	
1100am-1200pm	Cloud Track: Farming in the Cloud	Connect Track: The Evolving Electricity Grid (Kienenergy, S.A.)
1200pm-0130pm	Lunch	Lunch: Cities in the Cloud
0130pm-0230pm	Cloud Track: Buildings: Beauty is in the Eye of the Beholder	Connect Track: The Internet of Things (Waters)
0230pm-0300pm	Break	
0300pm-0400pm	Cloud Track: Living in the Cloud: Decoupling by Integrating Technologies	Featured Session: Japan's Innovative New Energy Economy and Grid Growth
0400pm-0430pm	Break	
0430pm-0600pm	Closing remarks & Keynotes	
0600pm-0700pm	Evening Reception	
0700pm-0900pm	Water Gala '15 (Dinner)	

Chesnut Forum San Francisco
Palace Hotel, San Francisco (Marina Room)
18-19 March, 2015

TAGENDA (AS OF 4 March)
Website: <http://www.chesnutforum.com/sf15/>



Open collaboration & Interconnected
Global service outsourcing. Zhuhai may 2018






Genève. Salon international des inventions. 2016




ARCONI Pierre - HONG KONG

dispositif portable d'ultra filtration d'eau. Autonomie, inextinguible, capacité 1.5L. Filtré en céramique 0.2µ. Enlève: bactéries, métaux, pesticides.

Ultra filtration water device. Autonomous, unbreakable, capacity 1.5L ceramic filter 0.2µ. Removes: bacteria, heavy metals, pesticides.

Best innovation Award - Ningbo Smart City 2018



Quantum Technology Inside

- No Water Waste
- No Plastic Waste
- Keep Mineral Salt
- No Chemicals added



Singapore Water leaders summit




H.E. Ban Ki-moon praised Singapore for her forward thinking, with regards to innovative water solutions such as NEWater. He ended his speech by reminding attendees that "we are all global citizens" and that climate issues and their corresponding solutions are global issues.




Best innovation Award. Smart City Exhibition Ningbo sep 2018






Gouvernement, Ong, institut de recherche invitent Pierre a s'exprimer sur la filtration d'eau , IoT, Big data,Obor

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What is the link between all these events? A global problem, the solution must be global.

2015. San Francisco: Invited by the HK Science and Technology Park (HKSTP), Pm begins to think about how to link the quality of water, machine, and people .

2016: Geneva. exhibition of inventions. Pierre has a great habit of inventions and has filed several dozen patents in many countries.

2018. Singapore. Water leader summit .BkM says global warming is becoming an evidence. global solution must be provided. the consequences for the filtration stations, desalt station and plastic water bottle are the same: floods due to rising water and rain. Small filtration, desalination and bottling stations will be more resilient

2018 .Zhuhai- Open collaboration and interconnected. Pierre speaks with panelists and explains how the carbon refill that will be returned to the lab, networked, can limit pollution and help repair the network.

2018. Xuzhou .international service outsourcing. President Xi insists on technology that will accelerate change: quantum technology, IoT, mobile communication and blockchain. it's all the technologies used by QTI

2018 Sep: Ningbo: Global Intelligent Economy Summit and China Smart Expo China: Leautus wins best innovation award for QTI Technology

