

Not invented here

BINGO

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| Yes, but... | Has been tried before | Our customers won't accept it | We are too small for that | We are not Apple |
| We left that business years ago | We can invent it ourselves | We are the market leader | That's only a start-up | It already exists |
| Let's develop it ourselves | The new guy doesn't know the rules yet |  | We have our own R&D department | This won't survive in our sector |
| It's against the rules | Impossible to make money with that | We are not in that business | It is not designed for that | That's too simple |
| The boss won't like it | The market is not ready for this | Since when did you become an expert at... | Not for our department | Open innovation is a hype |

