



NOVEMBER '26 MONTHLY GUIDE

dōTERRA®



SHARE



LEAD



EVENTS



RESOURCES

SHARE

Product of the Month

Adaptiv 5 mL



Welcome a Season of Wönder

Holiday Collection



Limited Time Offers

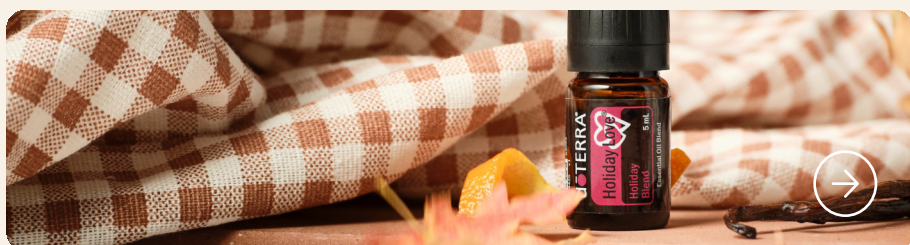
dōTERRA SALON ESSENTIALS®



Midnight Forest®



Canada





PRODUCT OF THE MONTH

ADAPTIV® 5ML



Retail value
26.00+

How to Qualify for a **FREE** On Adaptiv 5 mL:

Nov
1-15

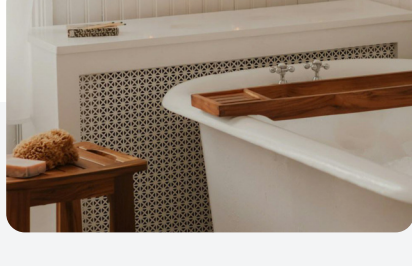
With a
125 PV
Rewards
order

Nov
1-31

With a qualifying
Foundational Wellness
Bundle purchase
on Rewards



When something feels new or the stakes are high, Adaptiv Calming Blend helps **create** a soothing, uplifting atmosphere.



Soak

Mix three to four drops with Epsom salts and add to bathwater for a relaxing soak.



Massage

Combine a few drops with Fractionated Coconut Oil as part of a soothing massage.



Inhale

Apply a drop to the palm of your hand, rub your hands together, and inhale deeply anytime throughout the day.



Diffuse

Diffuse while relaxing or meditating to foster a calm, centered mindset.

FIND CALM IN LIFE'S BIG MOMENTS



Provides a bright, sweet, citrusy, and floral aroma.



Adds a soothing, relaxing, and uplifting aroma to the atmosphere when diffused.



Helps create a tranquil environment.

[Discover Adaptiv](#)

[Learn More](#)



A Family Heritage in Every Drop: The Story Behind Wild Orange

[Learn More](#)



dōTERRA a season of WÖNDER

Discover thoughtful ways to bring beloved traditions to life and welcome new ones with the dōTERRA Holiday Collection. Celebrate holiday moments, make room for something new, and fill the season with wonder.

[View the brochure](#)

Rediscover old favorites, make room for something new, and fill the season with wonder.

Advent Calendar



Daily moments of dōTERRA wellness

Mini Stick Trio



Three Essentials, Perfectly Portable

Winterberry 15ml



A Festive Blend of Bright, Spiced, and Woody Aromas

Holiday Joy® 15 mL



The Beloved Aroma of the Holidays

Holiday Peace® 15 mL



A Quiet Moment in the Holiday Rush

Yule Log® 15 mL



The Warmth of a Fireside, No Fireplace Required

Lemon-Lime Drops



The Beloved Aroma of the Holidays

Cinnamon Drops



A Quiet Moment in the Holiday Rush

Pink Sand Lip Oil



The Warmth of a Fireside, No Fireplace Required

Vanilla Dream Restorative Hand Cream



Soft Hands, Sweet Holiday Comfort

Red Lumist® Diffuser + Holiday Joy 15 mL®



Holiday Aroma, Right on Cue

[Shop the Collection](#)

[Assets](#)



Advent Calendar

\$96+
Retail
Savings



Daily Moments Of dōTERRA Wellness



It's the gift
you buy once,
but open
twelve times.

Wholesale: 125.00

Retail: 166.67

PV: 75



Count down to Christmas with dōTERRA's first-ever Advent Calendar. Discover 12 thoughtfully curated surprises—from dōTERRA favorites to unexpected finds —**all beautifully packaged and ready to gift.**

Add to Cart

Limit of four per account

Spoiler's Ahead *See What's Inside...*

- Whisper Touch 4 mL
- Honeysuckle Touch 4 mL
- Black Spruce 2.5 mL
- Madagascar Vanilla 2.5 mL
- dōTERRA Serenity Mini Stick
- Passive Diffuser
- Vanilla Dream Lip Balm
- Mini Vanilla Dream Hand Cream
- Silicone Lip Balm Keychain
- Pink Sand Lip Oil
- Yarrow Pom 5mL
- Yuzu Magnolia Shea Butter 1 oz





Mini Stick Trio



Three Essentials, Perfectly Portable

3

Three popular dōTERRA products in one convenient collection.



Portable mini sizes make application easy wherever you are.



Gift-ready and available for a limited time, while supplies last.



Wholesale: 48.00

Retail: 64.00

PV: 30

Take your dōTERRA favorites wherever you go with the Mini Stick Trio. **Featuring three trusted formulas in convenient mini sizes**, this versatile collection makes everyday wellness easy at home, at work, or on the go.

[Add to Cart](#)

Limit of four per account





Winterberry

15 mL



A Blend Of Bright, Spiced, And Woody Aromas



May help uplift the senses and contribute to a positive environment.

Wholesale: 32.00

Retail: 42.67

PV: 32



Add to a room mist or terracotta ornament for a seasonal aromatic touch.

Fill the season with the cozy aroma of Winterberry. This distinctive essential oil blend combines bright, inviting spice, and soft wood notes to create a warm, festive atmosphere for holiday moments and winter gatherings.

[Add to Cart](#)

Limit of four per account



Holiday Joy[®] 15 mL



The Beloved Aroma Of The Holidays

Perfect for seasonal diffusing throughout the holidays.

Creates a warm, welcoming atmosphere for holiday gatherings and everyday moments.

A beloved seasonal favorite customers look forward to year after year.



Wholesale: 28.50

Retail: 38.00

PV: 28.50

Bring the warmth of the holidays home with Holiday Joy. Wild Orange, Cinnamon, Nutmeg, and Clove mingle with Siberian Fir and Douglas Fir for a sweet, comforting aroma that has become a beloved dōTERRA holiday tradition.

[Add to Cart](#)

Limit of four per account



Holiday Peace[®] 15 mL



A Quiet Moment In The Holiday Rush

Fresh, grounding
aroma ideal for
the season's
quieter moments.

Siberian Fir offers a
relaxing aroma, while
Douglas Fir may help
create an environment
of calm and relaxation.

Grapefruit provides
an energizing and
uplifting aroma.



Wholesale: 28.50

Retail: 38.00

PV: 28.50

Find a moment of **calm amid the bustle** of the season with Holiday Peace. Siberian Fir, Douglas Fir, and Himalayan Fir pair with Grapefruit, Frankincense, and Vetiver for a fresh, grounding aroma reminiscent of a festive tree lot on a cool winter evening.

[Add to Cart](#)

Limit of four per account





Yule Log[®]

15 mL



The Warmth Of A Fireside, No Fireplace Required

Inspired by the tradition of
gathering around a yule log



This returning seasonal blend combines Cedarwood, Siam Wood, Sandalwood, and Nootka with Labdanum and Citrus extracts for a rich, woody aroma with subtle sweetness and nostalgic fireside character.

Wholesale: 28.50

Retail: 38.00

PV: 28.50



**Ideal for cozy
evenings, seasonal
celebrations, and
winter gatherings.**

[Add to Cart](#)

Limit of four per account



Red Lumist™ Diffuser + Holiday Joy® 15 mL



Holiday Aroma, Right On Cue



Welcome the
season with
effortless
aromatics.

Wholesale: 59.00
Retail: 78.67
PV: 24



Motion-activated
technology
releases aroma
when movement
is detected.



Offers a timer
setting for
customized
aromatic use.



Compact, cordless,
and waterless for
easy placement
throughout the
home or office.

Welcome the season with effortless aromatics. The compact, cordless Lumist Diffuser senses movement and automatically releases the warm, spicy-sweet aroma of the included Holiday Joy essential oil blend—no water required.

[Add to Cart](#)

Limit of four per account





Lemon-Lime Drops



A Bright Twist On Holiday Treats

Made with CPTG®
Lemon and Lime
essential oils.

Slow-dissolving for a
flavorful treat to enjoy
throughout the day.

Individually wrapped
for sharing, stockings,
or enjoying on the go.



Wholesale: 14.50

Retail: 19.33

PV: 10

Refresh your holiday treat lineup with the vibrant flavor of Lemon-Lime Drops. Made with five recognizable ingredients, including CPTG® Lemon and Lime essential oils, each slow-dissolving drop balances bright citrus tartness with just the right touch of sweetness.

[Add to Cart](#)

Limit of four per account



Cinnamon Drops



A Bright Twist On Holiday Treats

Slow-dissolving
for a satisfying
cinnamon flavor.

Made with organic
cane sugar, organic
brown rice syrup,
and CPTG Cinnamon
Bark essential oil.

Perfect for stockings,
holiday gatherings,
or keeping close
at hand.



Wholesale: 14.50

Retail: 19.33

PV: 10

Savor a simple holiday treat made with just three recognizable ingredients, including CPTG® Cinnamon Bark essential oil. Each slow-dissolving drop delivers a **warm cinnamon flavor** that's easy to enjoy and share throughout the season.

[Add to Cart](#)

Limit of four per account



Vanilla Dream Restorative Hand Cream



Vanilla Dream Restorative Hand Cream



Treat
Your
Hands

Wholesale: 14.50
Retail: 19.33
PV: 10



Provides
restorative
moisture for dry
winter skin.

Glycerin helps
support lasting
hydration.

Shea butter
helps nourish
and soften
hands.

Give dry winter hands a little extra care with Vanilla Dream Restorative Hand Cream. Shea butter and glycerin help nourish, soften, and hydrate skin, while a **sweet vanilla cookie aroma** adds a festive touch to every application.

Add to Cart

Limit of four per account



Pink Sand Lip Oil



A Hint Of Color, A Touch Of Shine



Shine all
season.

Wholesale: 16.50

Retail: 22.00

PV: 12.50



Botanical extract
and peptide
support youthful,
fuller-looking lips.



Formulated without
parabens, phthalates,
or artificial fragrances.



Including hydrating
ingredients like
Castor Oil and
hyaluronic acid
derivatives.

Add effortless shine to your holiday look with this limited-edition Lip Oil. The **semi-sheer nude-pink tint** delivers a glossy finish, while hydrating ingredients help leave lips feeling soft and moisturized. A **sweet vanilla-citrus flavor** from CPTG® essential oils completes the experience.

Add to Cart

Limit of four per account



dōTERRA

SALON ESSENTIALS®



Salon-quality care.
Real ingredients.

Results you can feel.



A salon-quality shampoo and conditioner duo formulated with plant-derived ingredients, conditioning emollients, botanical extracts, natural proteins, and CPTG® Wild Orange and Lime essential oils to gently cleanse and condition, leaving hair feeling light, healthy, luminous, and cared for.

dōTERRA Salon Essentials® Protecting Shampoo

A salon quality shampoo with plant derived ingredients, including gentle surfactants and CPTG Wild Orange and Lime essential oils, to cleanse thoroughly and leave hair light, healthy, and cared for.

[Discover More](#)



Real ingredients. *Results you can feel.*

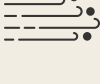
Salon Essentials Protecting Shampoo brings plant-based cleansers and CPTG essential oils from traceable sources into a formula that delivers without asking you to overlook what's in it.



Gently cleanses hair, scalp, and follicles — five plant-based surfactants lift buildup without stripping.

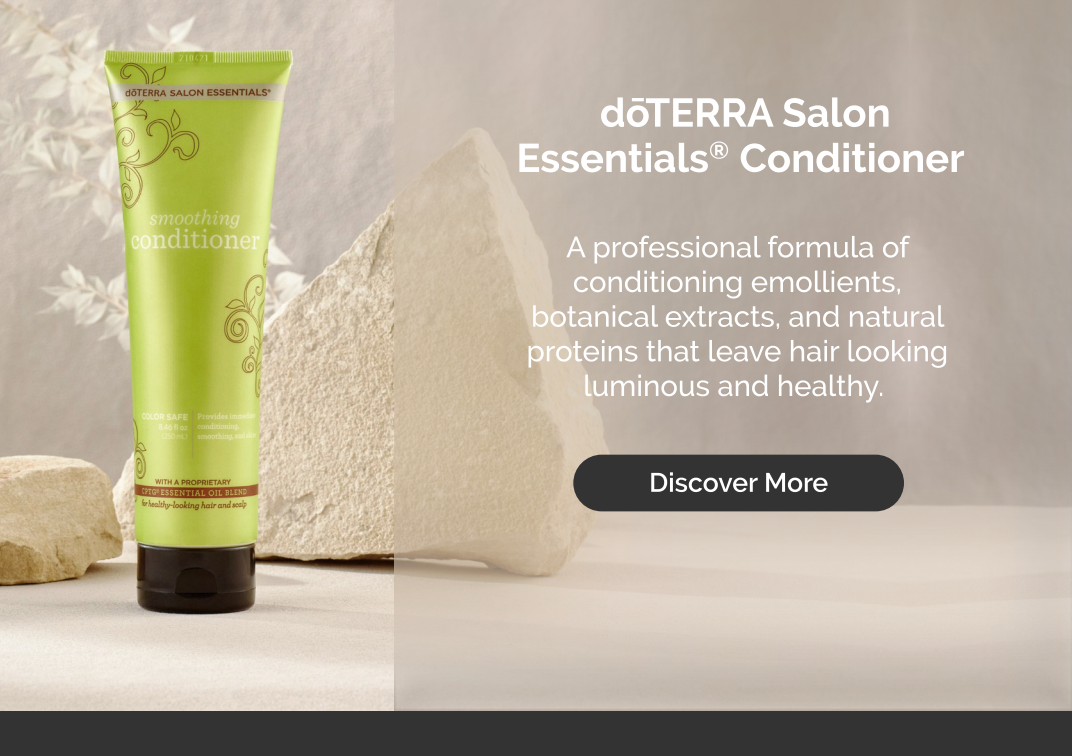


Supports healthy-looking, hydrated hair and scalp — betaine promotes softness, shine, and moisture retention.



Leaves an uplifting citrus aroma. Wild Orange inhalation is clinically studied for positive mood and calmness effects.

Wholesale: 22.25 | Retail: 29.67 | PV: 20.00



dōTERRA Salon Essentials® Conditioner

A professional formula of conditioning emollients, botanical extracts, and natural proteins that leave hair looking luminous and healthy.

[Discover More](#)

Salon-quality, finished right.

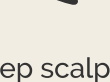
dōTERRA Salon Essentials Smoothing Conditioner — a salon-quality conditioner built on botanical extracts, natural proteins, and a CPTG® essential oil blend



Provides hair color maintenance and protection, plus lipids from botanical extracts that support healthy-looking hair.



Smooths hair and provides an antistatic effect.

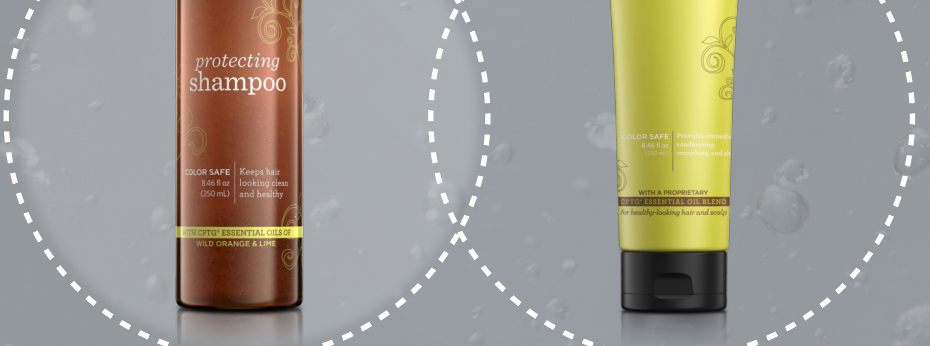


Helps keep scalp and hair looking clean with a blend of Lavender, Peppermint, Marjoram, Cedarwood, Lavandin, Rosemary, Niaouli, and Eucalyptus.

Wholesale: 26.00 | Retail: 34.67 | PV: 24.00

dōTERRA Salon Essentials Set

The dōTERRA Salon Essentials Set brings Protecting Shampoo and Smoothing Conditioner back together in the two-step system they were designed to be used as.



Wholesale: 54.00 | Retail: 72.00 | PV: 46.00

[Discover More](#)

[Assets](#)

Midnight Forest®

Immerse yourself in the
essence of the forest.



Most of life these days is spent indoors, often glued to technology. With work and family obligations, it can be hard to get outside and just breathe.



**Creates a stable
and grounding
environment**



**Creates a peaceful,
reflective
atmosphere**



**Brings the
steadiness of the
forest into your home**

Midnight Forest is a proprietary CPTG® essential oil blend inspired by the feeling of being immersed in nature.



Siberian Fir
Grounding +
woody



Wild Orange
Bright + fresh



Frankincense
Peaceful +
calming

BRING THE OUTDOORS IN.



This month, get
Midnight Forest 15 mL
and let its rejuvenating,
resinous aroma settle in
as the day winds down.

Wholesale: 44.00

Retail: 58.67

PV: 44.00

[Discover More](#)

[Assets](#)

Limit of four per account. Available while supplies last.



CANADA Promotions

Product of the Month



Adaptiv® 5 mL

Available November 1-15, 2026, **OR** get it all month when you order a Foundational Wellness Bundle on a dōTERRA Rewards Order.

Wholesale: CA \$24.00 | Retail: CA \$32.00 | PV: 19

Canada Holiday Collection 2026



Lemon-Lime Drops

Brighten the holidays with Lemon-Lime Drops, individually wrapped treats infused with CPTG® Lemon and Lime essential oils.

Wholesale: CA \$23.00 | Retail: CA \$30.67 | PV: 12.5



Holiday Peace® 15 mL

Create a peaceful atmosphere amid the bustle of the season with Holiday Peace®.

Wholesale: CA \$35.00 | Retail: CA \$40.67 | PV: 28



Holiday Joy® 15 mL

Transforms any space into a welcoming haven of seasonal cheer.

Wholesale: CA \$34.00 | Retail: CA \$45.33 | PV: 28



Holiday Love® 15 mL

Fill the air with a gentle, festive aroma everyone is sure to love.

Wholesale: CA \$22.50 | Retail: CA \$30.00 | PV: 18



Red Lumist® Diffuser + Holiday Joy® 15 mL

Bring festive aroma into your space with ease with this motion-activated diffuser and classic holiday favourite.

Wholesale: CA \$75.00 | Retail: CA \$100.00 | PV: 28



Honeysuckle Touch 10 mL

Add a touch of honeysuckle to your holiday season gatherings and celebrations.

Wholesale: CA \$70.00 | Retail: CA \$93.33 | PV: 55

LEAD

What's New in Print



Business Support

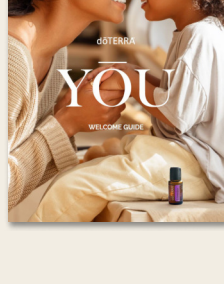


Onboarding Series



What's new *in print.*

Explore the latest resources designed to make business conversations easier, strengthen your confidence, and help new builders get started.



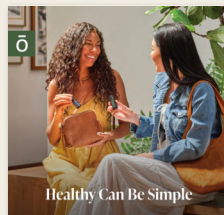
YōU Welcome Guide

[Order Here](#)[Download](#)

A 48-page guide that walks a new customer from their very first dōTERRA order educating on the Foundational Wellness bundle, Nature's RX and Targeted Solutions. (Size: 8 x 10)

Available to download in ENG, SP and CH.

Now available in 10-packs.



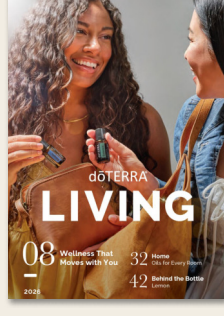
Healthy Can Be Simple

[Order Here](#)[Download](#)

Ready to introduce dōTERRA's amazing products to someone new? The Healthy Can Be Simple Guide is a look book to help you share effortlessly. It walks through the top 12 oils and foundational wellness with simplicity.

Available to download in ENG, SP and CH.

Now available in 10 pks.



Essential Living Magazine

[Order Here](#)[Download](#)

The new Essential Living Magazine includes new product spotlights, diffuser blends, recipes, DIYS and much more. Also included is the new Fall/Winter 2026 Product Guide. (Size 4.75 x 7)

Order today and share your favorite products with your friends.

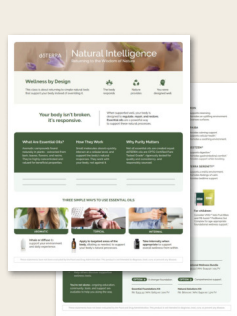


Product Guide Fall/Winter 2026

[Order Here](#)[Download](#)

dōTERRA's Product Guide includes the latest wholesale and retail pricing, sku, and PV. The product guide also includes beautiful product imagery, from Kits and Collections to Essential Oils, Supplements and Skin Care. (Size 4.75 x 7)

Price List/Quick Reference also **available for download.**

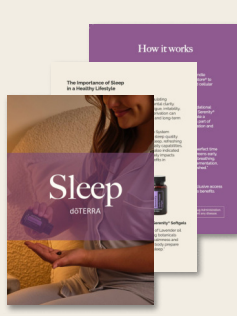


Natural Intelligence Class Handout

[Download Now](#)

Returning to the Wisdom of Nature, this class is about returning to simple natural tools that support your body instead of overriding it. VMG and LLV versions available.

PowerPoint also available. **Download and share** in your next class.



Targeted Solutions Trifolds

[View All](#)

Each Targeted Solutions Bundle includes a how-to trifold to support using the individual products to relieve personal pain points. There's a natural solution made to address that exact concern.

Find Your Solution!

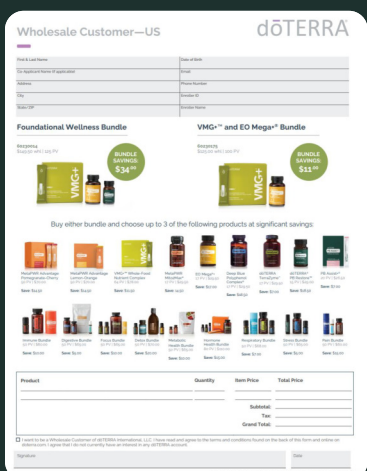


BUSINESS SUPPORT



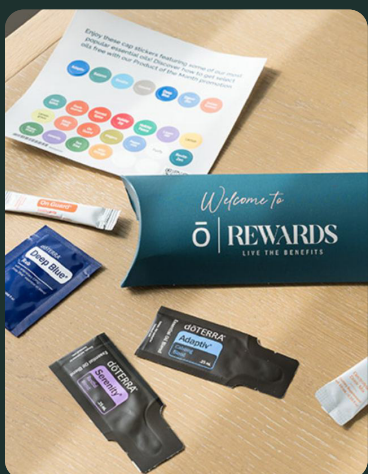
ProApp

Keep your dōTERRA business moving forward with the ProApp, your go-to resource for tools and support to help you stay connected, organized, and focused on growth.

[Learn More](#)

Enrollment Agreement Forms

Enrollment agreement forms provide options for enrolling with Starter Kits and Cart-within-a-Cart for Wholesale Customer and Wellness Advocate memberships.

[Learn More](#)

dōTERRA Rewards

Make your monthly order work harder for you. With every Rewards order, you can earn points, enjoy free shipping, and receive monthly gifts—with the opportunity to earn up to 30% back over time.

[Discover More](#)

ProPoints

Keep earning and using your ProPoints for incentive trips, event tickets, and merch. Redeem them now or save toward something bigger—but remember, your ProPoints balance starts fresh in January.

[Explore ProPoints](#)

Diamond Club

Final month! If you're participating, make the most of November's promotions to help you reach your Diamond Club goals.

[Learn More](#)

Onboarding Series

THREE NEW COURSES

1

dōTERRA

Share Wellness with Confidence

Sharing wellness starts with knowing how to make it simple and meaningful. **Share Wellness with Confidence** gives you an easy framework for talking about essential oils, connecting with different audiences, and sharing what you love with greater clarity and confidence.

Enroll Now

2

Build Your

Wellness Business

Start your dōTERRA business with a clear sense of purpose and direction. **Build Your Wellness Business** helps Wellness Advocates understand what sets dōTERRA apart, define their why, and identify the path that best supports their personal goals.

Enroll Now

3

dōTERRA

Natural Wellness Simplified

Natural Wellness, Simplified is a course designed to help you cut through the noise and confidently use a core set of products that support your body in the ways you need most every single day.

Enroll Now

EVENTS

Leadership Summit '27



Fall Tour '26



Incentive Trip



Upcoming Calls



dōTERRA Leadership Summit 2027

DALLAS



Join Us

March 10–12

Formerly Leadership Retreat, this premier event brings qualified leaders together for bigger ideas, stronger strategy, meaningful connection, and business growth.

Early-Bird Ticket

\$79

Register Now



Mark your calendar.

Early-bird tickets are available for \$79. Qualify by achieving Premier or above between January 2026 and January 2027, or reaching 400 PGV in one month between September 2026 and February 2027.

Think bigger—
Leader Bigger.

Explore Details

DISCOVER | dōTERRA®

FALL TOUR 2026

There's
still time
to join us!

Fall Tour 2026 is wrapping up,
but there's still time to join us!
With only a few events remaining,
register for a corporate- or
leader-led event near you.



November 7:
Toronto, ON



November 14:
Indianapolis, IN



Tickets priced at \$15.
Attendees can also
add the Business
Builder Training at
no additional cost.

[Register Now](#)

February 1-5, 2027

XCARET MEXICO

dōTERRA | INCENTIVE TRIP 2027



Hotel Xcaret
Mexico



Redeem ProPoints
to bring a guest!



February
1-5, 2027

Already redeemed your ProPoints for
the 2027 Incentive Trip to Xcaret?

Keep the adventure going! You can still redeem
ProPoints for a guest through December 15th and share
an unforgettable Riviera Maya experience together.

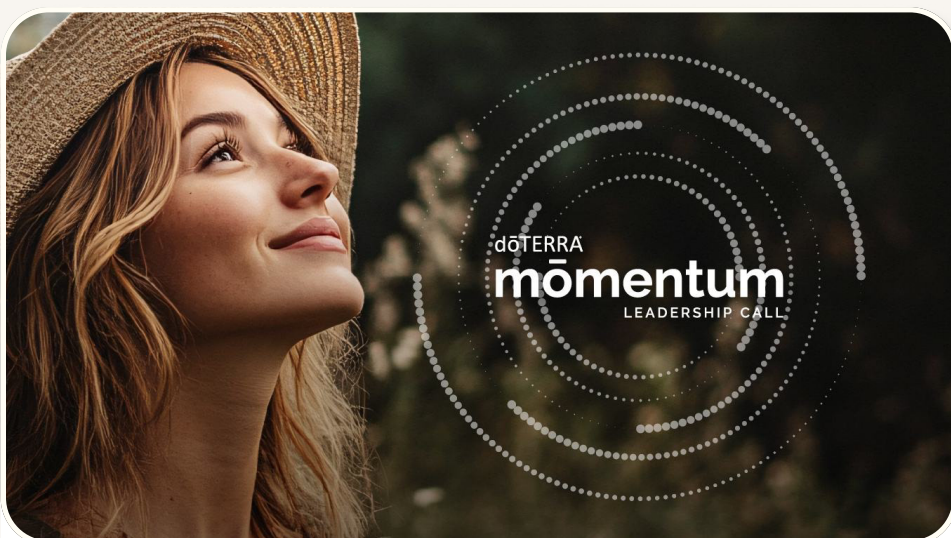
Your next adventure
starts now.

JOIN US IN MEXICO



Upcoming Calls

Stay connected with the latest updates, insights, and resources from dōTERRA. Join Leader Calls to hear what's happening across the business, learn about upcoming priorities, and get the information you need to support your team.



Nov 19, 2026 | 6:00 PM MT Stay connected to what's happening across dōTERRA. Tune in for timely updates, business insights, and practical ideas to help you build momentum and support your team.



Blue Diamond and Presidential Diamond

Nov 11, 2026 | 1:00 PM MT Connect with fellow Blue Diamond leaders for key updates, leadership insights, and conversations focused on strengthening your organization and leading with purpose.



Founders and Diamond+

Nov 18, 2026 | 1:00 PM MT Join fellow Founders for important updates, shared insights, and conversations designed to keep you connected, informed, and aligned with what's ahead.



[Download dōTERRA Connect](#)

dōTERRA[®] RESOURCES

DIGITAL MARKETING KIT

PRODUCT GUIDE

LIVING MAGAZINE

BUSINESS HUB

2025 IMPACT GUIDE

TRAINING