

FREIGHT FORWARDING SALARY AVERAGES

	AVERAGE	TITLE	SALARY
REGIONAL \ NATIONAL	\$220,000	Regional VP	\$220,000
	\$180,000	National Sales Manager	\$180,000
MANAGERS	\$119,000	Commercial Sales Manager	\$150,000
		Operations Manager	\$109,300
		Operations Manager 3PL	\$108,333
		Sales Management	\$108,750
SALES	\$73,000	Business Development	\$67,500
		Sales	\$79,286
SPECIALTY SALES	\$143,000	Vertical Sales	\$150,000
		VP Business Development	\$150,000
		VP of Sales	\$150,000
		Key Accounts	\$123,333
OPERATIONS	\$55,375	Export Agent	\$55,000

		Export Documentation	\$45,000
		Export Manager	\$68,000
		Import Ground Manager	\$70,000
		Import Support	\$50,000
		International Manager	\$55,000
		LCB	\$58,000
		Logistics Manager	\$57,750
		Ocean Export Support	\$50,000
		Operations Support	\$45,000
SPECIALITY SUPPORT	\$82,550	Risk Analyst	\$100,000
		Branch Recruiter	\$55,000
		Brokers License	\$80,000
		Compliance	\$55,000
		HR HEAD	\$145,000
		HR	\$75,000
		HR SUPPORT	\$60,000
		BRANCH HR	\$55,000
		IT	\$118,000
INDUSTRY AVERAGE			\$68,000