Communication Styles

Word association ice breaker

What makes someone a good communicator?



Write down as many ideas as you can in 1 minute

Why are your ideas different from another persons?

Video - Low Context vs High Context

Where do your ideas fit on the scale?

How do different cultures communicate?

FIGURE 1.1. COMMUNICATING

US Netherlands Finland Spain Italy Singapore Iran China Japan Australia Germany Denmark Poland Brazil Mexico France India Kenya Korea Canada UK Argentina Russia Saudi Arabia Indonesia

Low Context

High Context

Low Context

Good communication is precise, simple, and clear. Messages are expressed and understood at face falue. Repetition is appreciated if it helps clarify the communication.

High Context

Good communication is sophisticated, nuanced, and layered. Messages are both spoken and read between the lines. Messages are often implied but not plainly expressed.

Why?

High context cultures have a long shared history and are usually relationship-orientated societies where networks of connections are passed on from generation to generation.

 Low context cultures have less shared history and have been shaped by enormous inflows of immigrants from various countries around the world.

Group Discussion

