

PARTNER PROFILE

JIM GRUBER
Executive Vice President



AREAS OF SPECIALIZATION:

New business development for Quest Company's management and leasing opportunities.

The past thirty years included service in all aspects of retail, office and warehouse; outparcel leasing and sales; and Tenant Representation; with emphasis on formulating leasing concepts for distressed and troubled properties.

During that time, Gruber has also trained many real estate professionals in Central Florida.

EDUCATION:

University of Florida - B.S. in Education – 1971
F Club Member Baseball Team 1969 - 1970

CAREER:

1996-Present	Quest Company of Central Florida, Inc., Executive Vice President
1994-1996	Lat Purser & Associates - Retail Services Director
1986-1994	SJL Management, Inc., Property Management/Leasing Agent

AWARDS:

Hallmark Award	Central Florida Real Estate Society
Circle of Achievement	1998 – 2003
Top Producer, Investments	2001

RESULTS:

Gruber has spent more than 30 years accomplishing the leasing of office, retail and industrial property for an extensive number of clients, from local to international. The acquisition, leasing and disposition of these properties has amounted to more than \$400 million dollars.

Achieving a very high percentage of occupancy throughout his assignments is another hallmark of Gruber's. He has achieved 95% occupancy for the majority of his assignments and several of them enjoy 100% occupancy. Gruber's strongest asset is his ability to negotiate the best deal for his clients.

PERSONAL:

Gruber's interests include golfing, fitness and weight training.