 **Compliance Matrix**

This compliance matrix is provided as a checklist to ensure that the applicant has addressed those areas that the judges will score during the down select from the total number of applicants to the 25 semi-finalists.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Requirement** | | **Yes/No** | | **Initials** |
| **Ex.** Submittal is in English | | Yes | | KLB |
| Submittal is in English | |  | |  |
| Submittal is < 50 MB | |  | |  |
| Submittal is 5 pages or less Not including Compliance Matrix | |  | |  |
| Submittal is single-spaced | |  | |  |
| Submittal is in commonly used fonts | |  | |  |
| Submittal is in 12 pt font | |  | |  |
| Submittal includes Title | |  | |  |
| Submittal includes mailing address | |  | |  |
| Submittal includes Full names of all team members | |  | |  |
| Submittal includes the name of any affiliated companies or organizations | |  | |  |
| Submittal includes the name of any affiliated government organization | |  | |  |
| Submittal includes the name of any affiliated Incubator or Accelerator | |  | |  |
| Submittal includes the name of any affiliated College or University | |  | |  |
| Submittal Includes the name of any Angel or VC Group that has funded the company to this point | |  | |  |
| Submittal includes an assessment by the submitter of what TRL level best describes the technology in its current state | |  | |  |
| **Area of Interest** | | **Addressed in what section/page?** | | **Initials** | |
| **Ex.** Which area of focus does the proposal seem to address? | | Executive Summary and Section 2 | | KLB | |
| Which area of focus does the proposal seem to address? | |  | |  | |
| Does the development have the potential to break new ground in its field? | |  | |  | |
| Can the innovation go to market quickly (ideally within two years)? | |  | |  | |
| Is it clear how the business will generate money? | |  | |  | |
| Does the submitter clearly understand who the customer is? | |  | |  | |
| Does the submitter have the skills to succeed? | |  | |  | |
| Does the submitter have a clear path and milestones to succeed? | |  | |  | |
| Does the submitter have the right leadership? | |  | |  | |