 **Compliance Matrix**

This compliance matrix is provided as a checklist to ensure that the applicant has addressed those areas that the judges will score during the down select from the total number of applicants to the 25 semi-finalists.

|  |  |  |
| --- | --- | --- |
| **Requirement** | **Yes/No** | **Initials** |
| **Ex.** Submittal is in English | Yes | KLB |
| Submittal is in English |  |  |
| Submittal is < 50 MB |  |  |
| Submittal is 5 pages or less Not including Compliance Matrix |  |  |
| Submittal is single-spaced |  |  |
| Submittal is in commonly used fonts |  |  |
| Submittal is in 12 pt font |  |  |
| Submittal includes Title |  |  |
| Submittal includes mailing address |  |  |
| Submittal includes Full names of all team members  |  |  |
| Submittal includes the name of any affiliated companies or organizations |  |  |
| Submittal includes the name of any affiliated government organization |  |  |
| Submittal includes the name of any affiliated Incubator or Accelerator |  |  |
| Submittal includes the name of any affiliated College or University |  |  |
| Submittal Includes the name of any Angel or VC Group that has funded the company to this point |  |  |
| Submittal includes an assessment by the submitter of what TRL level best describes the technology in its current state  |  |  |
| **Area of Interest** | **Addressed in what section/page?** | **Initials** |
| **Ex.** Which area of focus does the proposal seem to address? | Executive Summary and Section 2 | KLB |
| Which area of focus does the proposal seem to address? |  |  |
| Does the development have the potential to break new ground in its field? |  |  |
| Can the innovation go to market quickly (ideally within two years)? |  |  |
| Is it clear how the business will generate money? |  |  |
| Does the submitter clearly understand who the customer is? |  |  |
| Does the submitter have the skills to succeed? |  |  |
| Does the submitter have a clear path and milestones to succeed? |  |  |
| Does the submitter have the right leadership? |  |  |