New Path Annual Report 2022

newpathserves.org

From The Executive Director

The last year was another great year for your New Path team. As our society continued to grapple with a post-pandemic world, the services offered by The New Path never wavered from our mission to Meet Life's Needs Through Christ; whether that was through our food pantry, our medical equipment ministry, GIVE in Covington, or by providing financial assistance or giving people an opportunity to earn a vehicle, New Path was continued our strong tradition of caring and serving other people. The last year would be highlighted by our newest strategic plan. This plan, which our organization will diligently work on for the next three years, will lay a foundation for our organization's growth. But, it's not growth for growth's sake. It's growth based in the realization that the services our organization is providing are needed by our friends and neighbors and in an increasingly challenging world, those that are willing and able to serve our neighbors are becoming harder and harder to find.

That's why we are here.

We will never stop serving those that need our help.



Thanks for reading,
William Lutz
Executive Director
The New Path, Inc.

The New Path Mission and Vision

Our Mission is simple: Bringing Hope by Meeting Life's Needs through Christ!

Our vision for New Path is as radical servants of Christ, we invest in meeting needs, transforming lives and restoring community through collaboration and wise stewardship.

While New Path, Inc. offers many ministries operated by both staff and servant leaders, the focus of our programming is providing Affordable Alternatives to basic needs for those people struggling economically and a Pathway to a More Promising Life assured through better education, access to technology, stable housing and safe neighborhoods.

Our Staff

William Lutz, Executive Director Sherry Loschi, Associate Director of Compassion Ministries Amiee Beard, Ministry Specialist Nancy Brogden, Piqua Bistro Food Pantry Manager Traci Cannatelli, Tipp City Food Pantry Manager Mary Casey, Emergency Financial Ministry Manager Jim Dunkel, JJ's Furniture and Donation Manager Peggy Hoover, Co-Manager, Anna's Closet Randall Johnson, Piqua Food Pantry Ministry Specialist Linda Kremer, Accountant/Associate Manager of GIVE Elaine Myers, Co-Manager, Anna's Closet Diane Mohler, Associate Manager of GIVE Roy Nickels, Ministry Specialist Judy Peterson, Co-Manager, Anna's Closet Jan Rust, Co-Manager, Anna's Closet Kitty Sanders, Co-Manager, The Gleaning Place Brenda Slifer, Co-Manager, Anna's Closet Karen Wright, Co-Manager, The Gleaning Place

Our Board of Directors

Susan Westfall, Chairperson
Sonia Holycross, Vice Chairperson
Megan Gariety, Treasurer
Nathan Combs
Margie DeHays
Megan Gariety
Sonia Holycross
Tiffany Thompson
Susan Westfall

Our Ministry Areas

Clothing – How we dress is a reflection of who we are and everyone deserves to shop for clothing that makes one feel good about oneself. Anna's Closet is a retail store that provides high quality, gently used clothing items for sale in a pleasant, boutique atmosphere.

Dining and Groceries – Dining out and grocery shopping are activities that many people take for granted, but for those that can't afford the cost of them, New Path provides alternatives that place an emphasis on personal choice and respect for the individual. We have food pantries in Tipp City and Piqua. The Tipp City Food Pantry is located at the Ginghamsburg Church Care Center along County Road 25A. The Food Pantry in Piqua is located at The Bistro. These food pantries provide groceries for clients once a month as well as providing a connection to New Path's other ministries. The Open Table provides a small meal at no cost to our food pantry clients on Monday evening. The meal is prepared and served by various life groups within Ginghamsburg Church and the community. The United Ways of Tipp City, Troy, Dayton and Piqua provide support for this program.

Home Furnishings — Furniture including beds is the thing that makes a house a home, but can be very costly to purchase or replace if lost. JJ's Furniture receives donations of gently used furniture and household goods and redistributes it at no cost to families in need through a referral partnership with New Path and other local agencies. New Path's second retail store, The Gleaning Place, also sells high quality second-hand furniture and household items in a small town boutique atmosphere.

Personal Transportation — In a rural area like the Miami Valley where employment and access to services are reliant on personal transportation, a car is a lifeline. For those that can't afford a car, New Path provides a ministry to help provide one. The CAR Ministry accepts donated vehicles, repairs them and returns them back to families in need. Eligible participants provide volunteer hours and attend an automotive maintenance and financial literacy class before choosing a car that meets their needs.

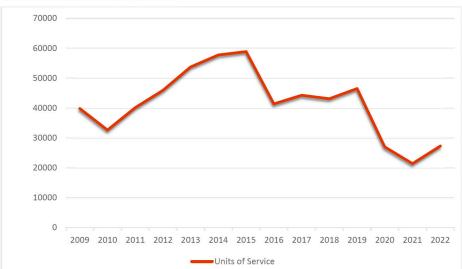
Medical Supplies — The purpose of the GIVE Medical Ministry is to provide various forms of medical assistance to individuals with limited financial resources to improve their physical health and independence. The assistance can take the form of a loan of durable medical equipment such as walkers and wheelchairs; disposable medical supplies such as diabetes test strips provided on a monthly basis to those who qualify; referrals to local free or low cost medical clinics or to low cost prescription services; and other specialized services.

Program Outputs

The services provided by New Path have consistently grown over the last seven years, even though the Covid-19 pandemic had a dramatic effect to our service provisions in the last year. In 2022, our organization provided over 21,000 units of service. Perhaps even more amazing is the amount of servant hours New Path received from members of the community. Last year, 40,229 hours of services were provided to our organization from over 175 servants. These hours equal nearly 19 full time equivalent employees and had a financial impact of over \$1 million.



Service Numbers at a Glance



In 2022, our service numbers showed increases as our society emerged from the Covid-19 pandemic. Most of the ministry areas where we serve our neighbors showed significant increases. Our Commodity Supplemental Food Program activity for seniors saw an increase of 45% from 2021 to 2022 and our Emergency Financial Assistance saw an increase of 40% over the same period as well. Both of our food pantries, both in Tipp City and Piqua, had a combined increase of 39% in individuals that used our services.

Our Covenant With You...

Our supporters, servants and clients are all a very important part of the relationships we have developed here at New Path. In fact, these relationships are foundational to the work that has been done in our numerous locations.

As part of our renewed commitment, we have developed a covenant agreement with our supporters, servants and our clients. It is through this agreement that everyone who interacts with our organization and can understand the guiding principles that we operate under to help bring stability to people and transformation to our communities.

- · We will embody the **Spirit** of Christ in all we do.
- · We will respond with **Speed** to the interests of those around us.
- · We will provide exceptional **Service** in tangible ways.
- · We will create physical, relational and spiritual zones of **Safety**.
- · We will work **Smart** to consistently improve ministry potential.
- · We will create ordinary **Saints** to accomplish the mission of an extraordinary God.



Resources and Financial Management

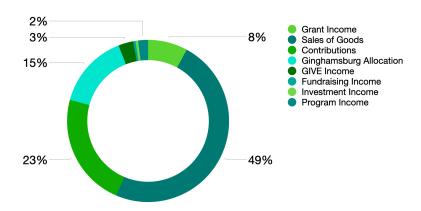
As a non-profit corporation, New Path, Inc. depends on the contributions of our friends and neighbors to help us continue to meet our mission every day. Our organization strives to be faithful stewards of the resources we are humbled to receive in order to serve our clients in over fifteen ministry areas.

New Path, Inc. values transparency and openness in every aspect of our work and also values working as efficiently and effectively as possible for the mission of Christ.

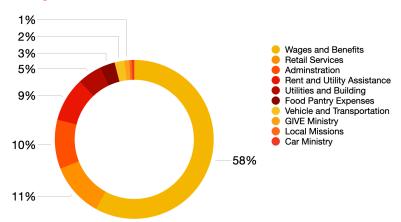
One way New Path, Inc. demonstrates the commitment to transparency and efficient operations is in the recognitions it has received from the non-profit industry.

For the sixth time, New Path, Inc. was named by Charity Navigator as a Four Star Charity. This is the highest designation provided by the organization and demonstrates New Path's commitment of financial and resource stewardship. In addition, New Path, Inc. was also certified by the Better Business Bureau of the Miami Valley as an Accredited Charity.

2022 Income: \$565,164



2022 Expenses: \$572,480



A Framework for Neighbors Helping Neighbors

In 2022, the Board of Directors of The New Path, Inc. adopted a new strategic plan that is designed to guide the organization for the next three years. Through a process of discovery and discussion, the organization has defined the following goals to achieve between 2022 and 2025:

Vision: Bringing Hope by Meeting Life's Needs Through Christ

Vision: New Path, as Radical Servants of Christ, we invest in meeting gaps of immediate needs of distributing food and purposeful economic assistance to maintain the dignity of others in difficult circumstances.

Value Proposition: A place of hope for the hungry, empowering neighbors and partners to change our communities.

Our Core Values: Faithful, hopeful, loving, relational, compassionate and supportive.

Our Strategic Goals

Goal 1: Expand services and improve accessibility through centralized facilities.

Goal 2: Implement a Development Plan through faith-based and community partnerships.

Goal 3: To foster and grow New Path as integral supportive outreach of the Ginghamsburg Church community.

Learning About Our Neighbors

Last year, The New Path continued using surveys to learn how effective our services are being delivered to those that need the services the most — our neighbors. The data that we collect help us determine if our organization needs to make any tweaks to help serve our neighbors. Even through the challenges of a pandemic, New Path was still able to learn new things about our neighbors through our surveying efforts. Here is what we learned:

- 99.08% of our respondents "Strongly Agreed" or "Agreed" with the statement "I was treated with care and dignity by the food pantry team today."
- 98.93% of our respondents "Strongly Agreed" or "Agreed" with the statement "The traffic pattern was clear and easy to understand."
- 98.67% of our respondents "Strongly Agreed" or "Agreed" with the statement "The food pantry helps my family's immediate food needs."
- 98.39% of our respondents "Strongly Agreed" or "Agreed" with the statement "I am satisfied with the overall food pantry services I received."
- 98.38% of our respondents "Strongly Agreed" or "Agreed" with the statement "The food pantry services I received today were quick and prompt."
- 97.61% of our respondents "Strongly Agreed" or "Agreed" with the statement "I am satisfied with the food pantry's hours of operations."
- 97.23% of our respondents "Strongly Agreed" or "Agreed" with the statement "I like the nutritional value of the food items at the pantry."

Sustaining Our Work through our Endowment Fund

Many of our dedicated donors not only give generously to New Path, but they are giving to our endowment fund. A gift to our endowment fund organization continues our strong history of stewardship and allows your gift to leave a longterm legacy with New Path. Our endowment fund is held with our partners at the United Methodist Foundation of West Ohio.

Our Endowment Fund is the vehicle where individuals and families can make long-term and sustaining gifts to our organization that will keep our organization by having the ability to accept gifts that are bequeathed through estates.

If you have an interest of making a gift to New Path that can leave a legacy, please contact us!

2022 Endowment Fund Report

Balance as of January 1, 2022	\$82,889.69
Contributions (+)	\$20,000.00
Interest and Dividends (+)	\$1,239.34
Realized Gains (+)	\$3,963.10
Unrealized Gains (+)	\$20,452.78
Fees (-)	\$733.25
Balance as of December 31, 2022	\$86,906.04

WHEN GOD SHOWS UP!

Front Line Stories of God in Action

Working with Leaders

In 2022, The New Path, Inc. in conjunction with the Miami County Board of Commissioners jointly created a cooperative agreement that provides funding for home deliveries from our food pantries.

"The County Commissioners were offering American Rescue Plan Act funding and we simply didn't want New Path to be just another funded organization, we wanted to create a program in which both the County Commissioners and New Path could work together to serve our most vulnerable neighbors," said William Lutz, Executive Director.

Through the program, the County Commissioners will provide funding for New Path's food pantry home deliveries through December 2024. "We provide this service for any family that can't make it to one of our two food pantries. These folks may be homebound or not have a support system to get them to our locations," said Lutz.

Through the first three months of the agreement, New Path provided 176 deliveries to serve 314 individuals, 60% of those individuals were senior citizens.

We Honor and Respect Our Donors

All information concerning donors, prospective donors, including the names of their beneficiaries, the exact amount of the gift, the size of the estate, or any information for where there is a reasonable expectation of privacy and/or confidentiality is kept strictly confidential by The New Path, Inc., its Board of Directors, Staff and Volunteer Servants, unless written permission is obtained from the donor to release such information. More information about our Donor Privacy Policy can be found at our website at www.newpathserves.org.

Demonstrating Transparency and Openness





In 2022, New Path continued to be recognized as an organization that is transparent and open to donors, neighbors and community stakeholders. Our organization continues to be recognized as an Accredited Charity by the Better Business Bureau and our organization continued to be recognized by GuideStar by receiving the Platinum Seal of Transparency. Our organization also received the "Silver Award" from the Paul G. Duke Academy for Community Leadership at Edison State Community College.

new Path

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Contact New Path for a complete list of assistance programs to help support yourself and/or your family through difficult times.

newpathserves.org