



Job Description; Project Commissioning Engineer/Skipper;

Salary: £32-38K DOE

Background

White Dot Sailing

We advise, guide, support and enable sail and motor enthusiasts to create their own unique adventure by giving them the skills, knowledge, and preparation they need; to overcome any challenge and succeed in their journey with the confidence that allows them the freedom to explore, grow and enjoy a life on the ocean waves.

White Dot Sailing started trading in May 2016 and was incorporated in November 2019; full-time management contracts have been established with a diverse group of boat owners and there is ongoing demand for the services we provide. We strive to be the go-to provider of a tailor-made service encompassing everything from coaching, purchase advice, maintenance, refit and support services to boat owners, whether they be experienced sailors or new to the industry. We represent clients and their yachts globally.

In addition, as a Bluewater specialist and a World Cruising Club corporate partner we help owners through our Adventure Projects programme, to prepare for Bluewater voyages; either bespoke challenges or events like the ARC and World ARC rally. This involves assessment, advice, project management of refits, coaching, and ongoing support once underway.

Our success and growth means, there is increasing demand for the services we offer. The business now needs someone to join the team who can play a key role in organising and delivering those services, helping us to expand further.

There is the opportunity to grow quickly with the business and therefore benefits will increase at the same pace.

The company's offices are located at Hamble Point Marina, Hamble; however, it assists boat owners worldwide.



Purpose of the Post

What the post holder will do.

Why has this post been created

We are seeking to employ the right candidate, who has a passion for being on the water, along with the skills, knowledge and experience to prepare owners and their boats for unlimited adventure. With an enthusiasm to help them maintain their boat throughout their relationship with White Dot Sailing.

The role requires a blend of technical knowledge, hands-on engineering, and organisational skills. The successful candidate will need to demonstrate their ability to communicate effectively with owners, suppliers and their team. Ongoing training will be provided to the successful candidate to help develop their skills and areas required by the business.

The contract will be full-time and in-person, based out of our Hamble office. There will be 40 hours each week (Mon-Fri) with occasional overtime depending on demand within the business. UK and overseas travel is sometimes required.

What will the post holders' duties be.

The focus of the post

The post holder will have the following responsibilities;

- Undertake maintenance checks and assessments of all common systems aboard modern yachts (both sail and power) including those capable of Bluewater cruising.
- Manage the schedules for each boat, such as maintenance and cleaning
- Initial diagnosis of faults whether they be electrical/ structural/ mechanical
- Directly repair and/or commission the repair of those faults.
- Directly install and/or commission the installation of new systems/equipment
- Supervise contractors brought in
- Liaise with suppliers on technical aspects/costings
- Project Manage the above and provide reports of the work carried out.
- Take the lead in instigating improvements in all the vessels under management and in our Adventure Project programme



Relationships

Where will the post holder fit in the company

Our company structure

This further appointment is due to continued growth in line with the company's ambitious Business Plan.

The Project Commissioning Engineer (Skipper) will be directly accountable to the company owner.

They will also work directly with the rest of the team, customers, and suppliers; where they will be expected to establish good and effective working relationships.

Job Specification.

What skills, knowledge and experience should the post holder bring.

The list of responsibilities has been described above. To fulfil those responsibilities, we would expect that the successful candidate can demonstrate they have the following skills, knowledge, and experience.

Skills

- The ability to carry out maintenance checks and fault find on standard yacht systems **(essential)** and;
- The ability to assess those systems' suitability for long-distance Bluewater cruising **(essential)**
- The ability to systematically carry out/organise maintenance tasks **(essential)**
- The ability to diagnose faults **(essential)**
- Excellent communication skills **(essential)**
- Full UK driving licence **(essential)**
- The ability to assist and/command vessels within marinas **(essential)**
- Recognised boating qualifications sail and/or power- RYA/MCA certificates or equivalent (Desirable)



Experience

- Of working independently and responsible for managing their own workload **(essential)**
- Of at least 2 years working in the yachting industry **(essential)**
- Of working with suppliers to source key parts **(essential)**
- Of long distance cruising and/or deliveries (desirable)
- Of multi-season vessel management (desirable)
- Of working with external suppliers to deliver projects (desirable)
- Of project management (desirable)

Knowledge

- Knowledge of yachts and of the key equipment/systems they use **(essential)**
- Knowledge of prestige yachting brands (desirable)
- Knowledge of suppliers to the yachting industry (desirable)
- Yachting (power or sail) qualifications (desirable, but training will be given)

What are the pay and employment conditions.

White Dot Sailing considers this to be a key post to enable the company to move forward and they therefore propose to remunerate this post accordingly.

Your contract would be one with a minimum week of 40 hours, with additional hours possible. For this, you will be paid an initial annual salary of **£32-38K DOE**.

Bonuses are paid within the company and will be linked to both individual and company goals.

Holiday entitlement consists of 20 days per year (excluding Bank Holidays), increasing 1 day per year (up to a maximum of 25 days).

It is proposed that the post will be subject to a probationary period of six months at the end of which, if it is passed, the postholder's salary be reviewed.

The post holder will then be subject to regular reviews of performance and an annual review.

You must have proof of eligibility to work in the UK. References will be requested.

If you wish to apply for the job, please direct your CV & covering letter to:

mail@whitedotsailing.com