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Executive Business Manager

The Executive Business Manager is a newly created position within an innovative and fast-growing Company. This is an exciting position in an established Company to drive the expansion of new business lines and is best suited for an energetic and strategic individual who enjoys being at the forefront in leading business growth, brainstorming new business ideas and strategies. This position reports into the President.

Duties and Responsibilities:

- Develop and execute the Company's strategic and tactical plans in alignment with its mission to further grow the operation by identifying and driving new local and potential international business opportunities
- Manage and lead the Bermuda organization to achieve its goals and cultivate and enhance existing network of customers
- Develop and manage the implementation of business development, marketing and communication strategies
- Develop and execute on financial budgets and operational plans, including guiding and managing staff, inspire strong performance and provide course correction as needed

Qualifications, Skills & Experience:

- Minimum 7 years' experience within a similar operational management role
- Minimum 5 years within a strategic leadership role and previous experience with people management
- Must have excellent experience developing and leading business development and/or growth strategies
- Demonstrable and proven ability to drive and achieve organizational results
- An understanding of the relevant Bermuda business market, environment and context; its players, strategic positions and risks is preferred
- Tech savvy with experience in automating business processes
- Demonstrable ability to effectively influence and collaborate with internal and external stakeholders and excellent skills at building and maintaining relationships

To apply please send your résumé to bdajobs@expertisegroup.com. All applications are handled in a confidential manner and in accordance with Expertise's Privacy Policy, available on our website.