Nordea

API-economy & developer experience

Helsinki

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2018-09-12

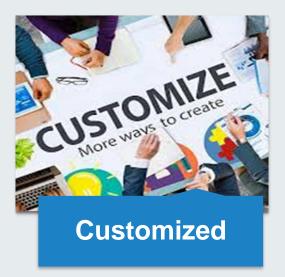


How Open Banking makes life better for our customers













Our three main priorities

Compliance FINTECH FINTECH FINTECH FINTECH FINTECHFINTECH FINTECHFINTECH FINTECHFINTECH FINTECHFINTECH FINTECHFINTECH FINTECHFINTECH FINTECH

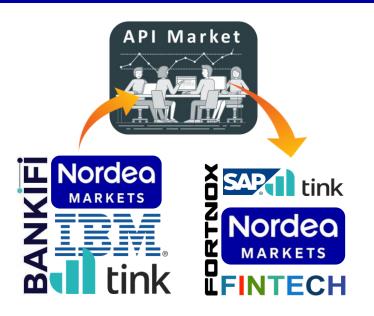
- Meet PSD2 requirements
- Secure high and stable traffic

Commercialisation



- Make better products
- Penetrate new segments
 To create value for Nordea's
 11M customers.

Platformisation



- Connect developers and users
- Create more value through network effects

In production

Connect APIs to real data

Design 9 companies

interviewed Beta test sign-up

- 300 during the first72 hours
- 700 within 3 weeks
- now, more than 2500

Sandbox activity

- 1000+ apps created
- 600+ support tickets raised
- 50+ interactions per month via various channels

Developer interaction

- 50+ interviews with developers
- 350+ respondents in surveys
- 50+ Nordea people interacting with beta testers



Developer community

- Newsletter and Blog
- Social media
- Roadshow with demos
- Dev2dev gatherings
- Open Banking Hackathon

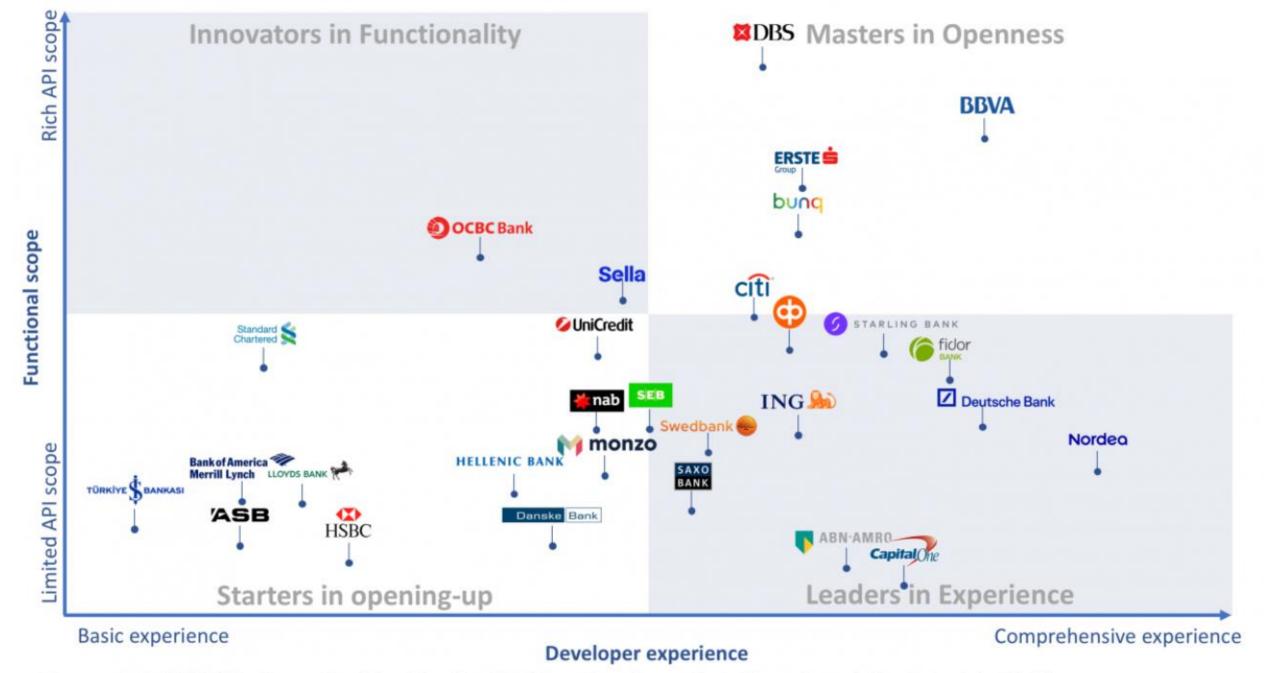


Figure 1: INNOPAY's Open Banking Monitor (OBM) – Developer Portal benchmark (update July 2018) https://www.innopay.com/themes/apis/openbankingmonitor/

□ Innopay

