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Buying customers is a top priority for most startups, but that doesn't mean you have to do everything manually. Adding any of the following tools at different stages of your company's acquisition process can help you increase your customer base as quickly and efficiently as possible: Amazon S3One's top priorities of any good customer acquisition program should be to make sure that all online resources are available whenever customers are ready to purchase. If there is a chance that one techCrunch mention may take your site down due to load or bandwidth issues, you need to invest in tools such as Amazon Simple Storage Solution (S3) to host your website's web applications or media files. Cost: Prices range from \$0.010-\$0.085 dollars/GB of stored data to Sprout SocialAccording for lithium technology research, 53% of customers who ask a brand question on Twitter expect an answer within an hour. Worse, if you don't give answers in a timely manner, 38% of people feel more negative towards the brand. The impact these public perceptions can have on your brand to make regular social media monitoring an important part of your customer acquisition strategy. To make sure you don't miss out on any mention, give a tool like social media management platform Sprout Social a try. Cost: Plans start at \$39 dollars/user/month Supporting what customers are doing on your site can mean the difference between capturing new users and having potential buyers click away empty-handed. Unfortunately, Google Analytics is one of the most popular analytics programs on the Web has some serious flaws, including the inability to link data points to specific people and actions. KISSMetrics takes analytics to the next level by allowing companies to create customer funnels and group website visitors into cohorts based on common actions and triggers. If you want to learn more about how potential customers deal with your content, it's definitely worth a look. Cost: Plans range from \$150-\$500 dollars a month clicktaleWant to visualize your customers on-site activity? Clicktale's heatmaps analytics and recorded custom sessions allow you to track mouse movements, mouse clicks, total attention, and scroll to reach on a case-by-case or aggregated basis. Check this out if you're wondering whether your site visitors are really getting the information they need to convert to customers. Cost: Free (premium plans available)UnbounceA/B split-testing or randomized experiment with two options is a vital part of the customer acquisition process, as this allows generate data actions where specific features, website elements, or marketing messages trigger registrations. When it comes to split-testing, multiple applications make the process easier than Unbounce. If you have struggled with integration of A/B split tests on your site in the past, give a give App to try. This can prevent you from missing out on a powerful understanding of the process you can manage. Cost: Plans range from \$49-\$199 dollars a month hubspotSoftware platform Hubspot accounts itself as containing everything you need to do incoming marketing. And since incoming marketing strategies cost on average 61% less than traditional outgoing methods, this type of application definitely deserves a place in your client's acquisition arsenal! Some of the specific Hubspot features you want to look at include its landing pages, forms and marketing automation tools. Together, these features allow you to capture contact information from potential customers browsing your website and then automatically connect them to email time to follow messages designed to increase new registrations for your business. Cost: Packages range from \$200-\$2,400 dollars/monthAct-OnFinally, if you are in the marketing automation software market, Act-On offers the best kick for the dollar. In addition to the hubspot features described above, Act-On offers lead and lead management tools to help you rank the probability of each future being turned into a new customer. The program is not cheap, but depending on your product and sales process, it can easily pay off as part of your customer acquisition process. Cost: From \$500-\$6,120 dollars a monthWhat other tools would you add to the list? Share your recommendations in the comments below.-Sujan Patel is a passionate internet marketer and entrepreneur. Sujan has more than 10 years of experience in Internet marketing and founded digital marketing agency Single Grain. Currently Sujan is a CMO on the U.S. Bridge, a company that makes the complex immigration process easy and accessible. The Council of Young Entrepreneurs (YEC) is an organization made up of only the most promising young entrepreneurs in the world. In partnership with Citi, YEC recently launched StartupCollective, a free virtual mentoring program. Everyone needs a good Lego arsenal to support them in the brick battlefield, so I built eight hand guns, and two mounted towers. The images are understandable, so don't expect too much reading. It's fun to build and destroy! There are two rifles, the first of them is your main semi-automatic rifle, the second of them is a grenade launcher. Snipers are quite easy to design and build, especially with a wide variety of small pieces in the Lego system. Bazooka and RPG. Two epic guns are now available in the Lego field near you! Mini Gatling and Mega Gatling are my two favorites. Both took some time to develop, but a lot of fun to play! MG tower and anti-air tower. enough said. Technology has changed the way we travel with new innovations, solving almost all the problems that frequent flyers have faced in the past. Here are seven high-tech products that can not only improve your your While traveling, but can also make your trip much more comfortable and enjoyable. Electric toothbrushes are a fantastic way to keep your teeth and gums healthy, but one of the problems with many models is that they won't charge when used abroad, even if a power adapter is used. This is due to different levels of power used in different regions. The solution to this problem is to get an electric toothbrush that is charged via USB, such as the Philips' DiamondClean Smart model. This state-of-the-art toothbrush uses a micro USB cable to charge, and comes with a travel case that functions as a wireless battery charging. Noise-cancelling headphones are now common among frequent flyers for two good reasons: they allow you to hear the media you listen to during the flight without having to pump up the volume, and they block most of the ambient sound of the aircraft, which could potentially damage the hearing. Bose premium noise-cancelling headphones are becoming an increasingly popular choice among travelers, but there are a number of cheaper options worth looking at as well if you're on a budget. If you're traveling with multiple smart devices or just a smartphone, you need to think about charging while traveling to a foreign city and during airport stops. Investing in a power adapter that supports outlets from different regions is a must. A USB charging cable is also recommended, as you will be able to charge devices at most airports and if you lose power adapters, can also be used to charge electronics by connecting one end to your photo. Another solid investment idea when it comes to powering your solar-powered devices. They are relatively affordable now and will come in real handy when you are unable to find an outlet or find yourself in the middle of nowhere. Google Drive can store data in the cloud and sync files on different devices. Westend61/Brand X Pictures Although a photo of your passport or driver's license may not help you much at the airport, keeping a copy of your ID card on your smartphone can really come in handy if you are ever asked to prove your identity while traveling abroad. Of course, it's always best to carry an ID, but a digital copy can really save your skin if the original gets stolen or you're in a place like a bar or club that gets raided by the police. Tip: Take a photo of each side of your ID card, a photo of your photo and visa pages of your passport, and a selfie with you holding each ID form. After made, upload them to a cloud service such as Evernote, OneDrive or Dropbox for easy access in case you lose your smartphone. Hero Images/ Hero Images If you are traveling abroad, chances are that you will need to access the internet to check emails, post on social media, or check directions on Google Maps. Sim card SIM card rental solution, but using a portable Wi-Fi device can often be much cheaper, in addition to offering you faster connection speeds as well. Portable Wi-Fi devices can often be rented in stores at international airports upon arrival and are especially recommended when traveling to countries such as Japan or Australia that are notoriously confusing or outdated internet services. There is nothing worse than losing your belongings while traveling. Especially if you're studying another country. One way to prevent this is to use smart tags such as those made by tiles or TrackR. These small devices clip on bags, wallet, keychain, and even passport and use a smartphone app to determine the exact location of missed items and display it on the map. Hotel rooms, and even some AirBNB locations, can be incredibly dry. This dryness can negatively affect your skin, cause you to lose your voice, and even increase your likelihood of getting sick. One way to combat dry air while traveling is to pack a portable moisturizer or fragrance diffuser. Brands that use ultrasonic technology are generally recommended as they require very little cleaning and do not result in a build-up of moisture on surfaces. The MUJI fragrance diffuser works very well and can be left to work on its own for three hours or so. The diffuser of organic fragrances is more expensive, but completely without plastic and USB fees, which is ideal for traveling internationally. 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