“Now there are varieties of gifts, but the same Spirit, and there are varieties of service, but the same Lord.”

1 Corinthians 12:4-5
Board of Directors
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Adam Blake, Vice Chairperson
Wes Young, Treasurer
Muffet Andrews
Bruce Boyd
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William Lutz - Executive Director
Nicole Land - Associate Director of Community Ministries
Sherry Loschi - Associate Director of Compassion Ministries
Evelyn Alder* - Manager, The Gleaning Place
Traci Cannatelli - Ministry Specialist
Leroy Clemons - GIVE Service Technician
Tom Downs - General Manager, GIVE
Jim Dunkel - JJ’s Furniture and Donation Manager
Peggy Hoover - Co-Manager, Anna’s Closet
Linda Kremer - Accountant/Associate Manager, GIVE
Diane Mohler - Associate Manager, GIVE
Elaine Myers - Co-Manager, Anna’s Closet
Jan Rust - Co-Manager, Anna’s Closet
Brenda Slifer - Co-Manager, Anna’s Closet

*Unpaid Servant
Letter from the Director

This past year was another banner year for our organization as we are continuing to explore new partnerships and new horizons to serve those that we are called to serve.

This past year, our organization took a huge step by establishing a new food pantry in Piqua. For many years, the number of families from Piqua that were being served by our Tipp City food pantry were growing. It became imperative that we do what we can to serve these families.

Through a unique partnership with the Council on Rural Services, we established a food pantry in Piqua and we have seen tremendous results. Since we started our food pantry in September, we have had over 1,600 visits to our food pantry.

In 2018, our organization was also recognized by the Dayton Business Journal as one of the “Best Places to Work” in the Miami Valley. This shows our commitment to be good stewards of the number one resource we have, our people. Each day, we try to encourage and build up our team to serve the world that brings honor and glory to God and love and compassion to the world.

2018 was an amazing year for our ministry and I am very excited to see even greater things that God will do here at New Path in 2019!

Thanks for reading,

William Lutz, Executive Director
The New Path, Inc.
Mission

Partnering to meet life’s needs through Christ.

While New Path offers many ministries operated by both staff and servant leaders, the focus of our programming is providing *affordable alternatives* to basic needs for those people struggling economically and a *pathway to a more promising life* assured through better education, access to technology, stable housing and safe neighborhoods.
Vision

As radical servants of Christ, we invest in meeting needs, transforming lives and restoring community through collaboration and wise stewardship.
Covenant

Our supporters, servants and clients are all a very important part of the relationship we have developed here at New Path. In fact, these relationships are foundational to the work that has been done in our numerous locations.

As part of our renewed commitment, we have developed a covenant agreement with our supporters, servants and our clients. It is through this agreement that everyone who interacts with our organization and can understand the guiding principles that we operate under to help bring stability to people and transformation to our communities.

**WE WILL**

...embody the Spirit of Christ in all we do.

...respond with Speed to the interests of those around us.

...provide exceptional service in tangible ways.

...create physical, relational and spiritual zones of safety.

...work smarter to consistently improve the ministry potential.

...create ordinary Saints to accomplish the mission of an extraordinary God.
Affordable Alternatives

CLOTHING
How we dress is a direct reflection of who we are. Everyone deserves to shop for clothing that makes them feel good about themselves. Anna’s Closet is a retail story in Troy that provides high quality gently used clothing items for sale in a pleasant boutique atmosphere.

GROCERIES
Dining out and grocery shopping are activities that many people take for granted, but for those that can’t afford the cost of them, New Path provides alternatives that place an emphasis on personal choice and respect for the individual. We have food pantries in Tipp City, Trotwood and Piqua. These food pantries provide groceries for clients once a month as well as providing a connection to New Path’s other ministries. The United Ways of Tipp City, Troy, Dayton and Trotwood provide support for this program.

HOME FURNISHING
Furniture is the thing that makes a house a home, but it can be very costly to purchase or replace if lost. JJ’s Furniture receives donations of gently used furniture and household goods and redistributes it at no cost to families in need through a referral partnership with New Path and other local agencies. New Path’s second retail store, The Gleaning Place in West Milton, also sells highly quality second-hand furniture and household items in a small town boutique atmosphere.
HOME REPAIRS
Older homeowners, especially those that are widowed, have special challenges keeping their homes in good repair. Many times costs and ability are barriers to home improvements. More Than Carpenters is our ministry that meets this need in the community. With members from a number of local churches, they have come to fill the void by providing no-cost to low-cost home improvements to families in need. As the name suggests, the servants in this ministry go beyond physical labor, often ministering to families by sharing God’s love, community resources and fellowship.

PERSONAL TRANSPORTATION
In a rural area like the Miami Valley, where employment and access to services are reliant on personal transportation, a car is a lifeline. For those that can’t afford a car, New Path provides a ministry to help provide vehicles. The C.A.R. Ministry accepts donated vehicles, repairs them and returns them back to families in need. Eligible participants provide volunteer hours and attend an automotive maintenance and financial literacy class before choosing a car that meets their needs.

MEDICAL SUPPLIES
The purpose of the GIVE Medical Ministry is to provide various forms of medical assistance to individuals with limited financial resources to improve their physical health and independence. The assistance can take the form of a loan of durable medical equipment such as walkers and wheelchairs; disposable medical supplies such as diabetes test strips provided on a monthly basis to those who qualify; referrals to local free or low cost medical clinics or to low cost prescription services; and other specialized services.
Pathway to Promise

G.E.D. TUTORING
A high school diploma is necessary for most jobs but may be out of reach for some people. New Path provides G.E.D. tutoring in cooperation with the Miami Valley Career Technology Center. A certified teacher conducts classes September through May for individuals wishing to complete their G.E.D. Classes are held at New Path at Fort McKinley.

OHIO BENEFIT BANK TAX COUNSELING
Many people in need are eligible for benefits that they may not realize they can receive. New Path serves as a connection point for the Ohio Benefit Bank, which is a public/private partnership that connects low and moderate income Ohioans with free tax preparation and access to potential public benefits and work support through an on-line system.

FORT MCKINLEY COMPUTER LAB
In today’s world, Internet access is a necessity and a basic need. Six computer stations on high-speed Internet are available to G.E.D. students, community members and Ohio Benefit Bank applicants at the Fort McKinley campus.

FORT MCKINLEY HOMES
Stable housing is the key to a successful future. New Path works in partnership with County Corp, For McKinley UMC, Harrison Township, Oberer Development, Youthbuilds and Montgomery County to provide twenty-five high quality, single family homes. These are provided to low-income families in the fifteen block area of the Fort McKinley neighborhood in Harrison Township, Montgomery County.

NEW PATH AT FORT MCKINLEY
A gathering place where residents of the Fort McKinley neighborhood connect. Staff located at this refurbished fire house provide case management services for Fort McKinley home owners; a safe, clean environment for neighbors to meet; after school tutoring; and space for youth/student programming in conjunction with Fort McKinley UMC.
The Numbers

PROGRAM OUTPUTS
The services provided by New Path have consistently grown over the last six years. In 2018, our organization provided over 43,000 units of service. Perhaps even more amazing is the amount of servant hours New Path received from members of the community. Last year, 52,954 hours of services were provided to our organization from over 516 servants. These hours equal nearly 26 full time equivalent employees and had a financial impact of $1,235,417.
$1,235,417
Financial Value of Servant Time
SERVICE NUMBERS AT A GLANCE

In 2017, our service numbers showed modest increases. In the last year many of our ministries saw tremendous areas of growth in service numbers. Visits to our Tipp City food pantry increased by 5%, while visits to our Trotwood food pantry increased by 24%. Individuals served through JJ’s Furniture Ministry increased by 13%, while GIVE Medical Ministry increased by 29% and our Commodity Senior Food Program increased by 59%!
STRATEGY INFORMATION
In 2016, the Board of Directors of New Path adopted a new strategic plan that is designed to guide the organization for the three years following. Through a process of discovery and discussion, the organization has defined these goals to achieve between 2016 and 2019.

1. Diversify and increase the servant population and seek to retain new and existing servants.

2. Increase funding and create solid plans for diversifying funding sources.

3. Align staff and servants to have an efficient allocation of delivery and resources to meet their neighbors’ needs.

4. Actively implement Board Development for both existing board members and new board members.

5. Assess all facilities and create a baseline assessment as well as target upcoming needs.

6. Examine the current ministries and seek to connect ministry to the mission statement.

7. Increase Learn, Serve, Earn opportunities with the aim to build relationships between neighbors, New Path and Christ.
RESOURCES AND FINANCIAL MANAGEMENT

As a non-profit corporation New Path depends on the contributions of our friends and neighbors to help us continue to meet our mission every day. Our organization strives to be faithful stewards of the resources we are humbled to receive in order to serve our clients in over fifteen ministry areas.

New Path values transparency and openness in every aspect of our work and also values working as efficiently and effectively as possible for the mission of Christ.

One way New Path demonstrates the commitment to transparency and efficient operations is in the recognitions it has received from the non-profit industry.

For the third straight year New Path was named by Charity Navigator as a Four Star Charity. This is the highest designation provided by the organization and demonstrates New Path’s commitment to financial and resourceful stewardship. In addition, New Path is also accredited by the Better Business Bureau of the Miami Valley as an Accredited Charity.
2018 INCOME
$600,513

32% - Grants
31% - Retail
19% - Individual Contributions
9% - Ginghamburg Allocations

6% - GIVE Donations
2% - Services
1% - Fundraising

2018 EXPENSES
$600,513

48% - Wages and Salaries
14% - Administrative Services
12% - Food Pantry Services
9% - Retail
6% - Local Missions
4% - GIVE
4% - Fort McKinley and Point Outreach
2% - Financial Assistance
1% - Transitional Housing
1% - Capital
<1% - CAR Ministry
“Because the poor are plundered, because the needy groan, I will now arise.”

Psalms 12:5
LEARNING ABOUT OUR NEIGHBORS
In 2017, New Path continued using surveys to learn how effective our services are being delivered to those that need them the most — our neighbors. The data that we collect help us to determine if our organization needs to make any tweaks to help serve our neighbors.

Throughout 2018, this what we learned about our food Pantries from the Tipp City, Piqua and Trotwood.

90.5%
“Strongly Agree” or “Agree” with the statement:
“I am treated with care and dignity as I go through the pantry.”

89.6%
“Strongly Agree” or “Agree” with the statement:
“I like the nutritional value of the food items at the pantry”

81.3%
“Strongly Agree” or “Agree” with the statement:
“My spiritual needs are being met at the Food Pantry”

89.7%
“Strongly Agree” or “Agree” with the statement:
“The food pantry helps secure my family’s finances by allowing us to spend on other necessities.”

89.1%
“Strongly Agree” or “Agree” with the statement:
“The food pantry helps my family live healthier lifestyles.”

77.3%
“Strongly Agree” or “Agree” with the statement:
“If it were not for the food pantry, my family would not eat three meals today.”
FRIEND-RAISING SPOTLIGHT
In March, our organization took a leap of faith. We wondered what it would be like if we created an event where we could give families and individuals a chance to give back and at the same time give them an opportunity to do something fun with others!

With the help of the City of Troy, our organization was able to create our second “Donate and Skate” event. Through this event nearly 1,000 items were donated and over 300 people of all ages were skating and having a great time!

Not only was this a great way to secure more items for our food pantry, it was a great way to get more individuals aware of our efforts and to make new friends in the community.
Reaching out in new communities

Partnerships are at the heart of what we do at New Path. It is so central to what we do that it is in our mission statement: “Partnering to meet life’s needs through Christ.” Every day we partner with our neighbors, but in 2018, we created a partnership with a new organization.

Last year, Council on Rural Services, Inc. offered to let our organization use their bistro building in Piqua for our food pantry and as a new distribution side for our Senior Commodity Box Program.

PIQUA FOOD PANTRY
An improving economy has been positive for our community and while we have seen the numbers of individuals to our pantry decrease, that decrease has not been uniform. While communities in the southern part of Miami County were showing economic growth, that growth was not as strong in the northern part of the county. What that meant is that a larger proportion of our individuals and families were coming from communities like Piqua and Covington. It also meant that those we were serving were traveling longer distances to get to us. All of this led to the realization that New Path needed to be closer to the communities we serve.

Fortunately, we were able to find a fantastic partner in the Council on Rural Services. The council is federally operates federally funded Head Start and Early Head Start throughout Western Ohio, including Miami County. After talking to their leadership it became obvious; both of our groups were serving the same families. We quickly realized we could serve our families better together.

I am happy to report that since last September, our Piqua Food Pantry has been busy. A new location with new servants has revitalized our efforts and has helped hundreds of families in Piqua, Covington and other communities in Northern Miami County.

We are grateful for the relationship we have with Council on Rural Services and look forward to working with them for a long time in the future!
A LIFELINE FOR SENIORS
When speaking with a woman named Sandra, who is over 60 years old, she shared that she receives a monthly income of $540 from Social Security. I was taken aback by how very little money she has to survive. She explained that she needs to pay utility bills, rent, food and medicine on a limited income. She thanked us and explained that without the pantry and our Senior Commodity Supplemental Food Program she would literally not have enough food to eat. This program works to improve the health of low-income seniors by supplementing their diets with nutritional food.

Sandra was also bless with help cleaning up her yard by Ginghamsburg Church through the “Love the 937” serving day. Sandra couldn’t believe that a church that she doesn’t attend would do so much for her. She shares, “You all have shown so much care for me.” I’m glad we can care for our neighbors, young and old, through your donations. No one should have to depend on food pantries as their main diet, but sadly there are people who do. Sandra is a sweet woman who serves with the Red Cross on disasters, she gives so much of herself to others. I am honored that we are able to serve her in return.
DEMONSTRATING TRANSPARENCY AND OPENNESS

In 2017, New Path was honored for the third straight year by Charity Navigator as a Four Star Charity. Charity Navigator is recognized as a national leader in evaluating charities and other non-profit organizations in transparency and financial stewardship. The Four Star designation is the highest designation that is offered by Charity Navigator and demonstrates New Path’s commitment to transparency and financial stewardship.

Also in 2017, New Path was again accredited by the Miami Valley Chapter of the Better Business Bureau. This accreditation process tested New Path’s policies and procedures against industry leading practices and demonstrates New Path’s willingness to create a model organization that serves those in need.

WE HONOR AND RESPECT OUR DONORS

All information concerning donors and prospective donors, including the names of their beneficiaries, the exact value of the gift, the size of the estate, or any information for which there is a reasonable expectation of privacy and/or confidentiality, is kept strictly confidential by New Path, its Board of Directors, staff and volunteers, unless written permission is obtained from the donor to release such information. More information about our Donor Privacy Policy can be found on our website, www.newpathserves.org.
A GREAT PLACE TO SERVE, A BEST PLACE TO WORK.
In 2018, our organization was recognized by the *Dayton Business Journal* as one of Miami Valley’s “Best Places to Work”. This recognition was a goal for our organization to demonstrate that workplaces which have a God sized mission to serve others can be a positive example in the marketplace.

While it’s good to be a “Best Place to Work”, New Path strives to be more. Our organization strives to be the best place to serve and the best place to be served.
Thank You!